

# Financial highlights

## FY2024 net profit

# \$A3,522m

↓ 32% on prior year

## FY2024 net operating income

# \$A16,887m

↓ 12% on prior year

## FY2024 operating expenses

# \$A12,061m

— in line with the prior year

## FY2024 earnings per share

# \$A9.17

↓ 32% on prior year

## FY2024 return on equity

# 10.8%

↓ from 16.9% in the prior year

## FY2024 dividends per share

# \$A6.40

(40% franked)  
↓ 15% on prior year

## FY2024 effective tax rate

# 26.8%

↑ from 26.0%  
in prior year

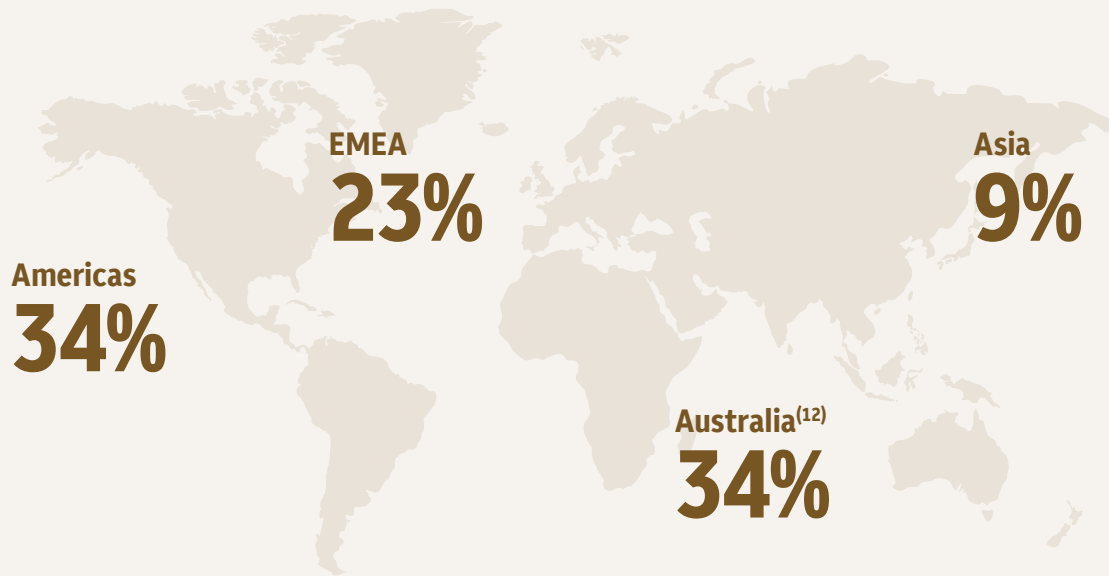
## Assets under management

# \$A938.3b

↑ from \$A878.6b<sup>(10)</sup>  
as at 31 March 2023

(10) MAM Private Markets AUM includes equity yet to deploy and equity committed to assets but not yet deployed.

### FY2024 international income<sup>(11)</sup>



### FY2024 net profit contribution<sup>(13)</sup> by activity

#### Annuity-style activities

**\$A3,014m**

↓ 27% on prior year

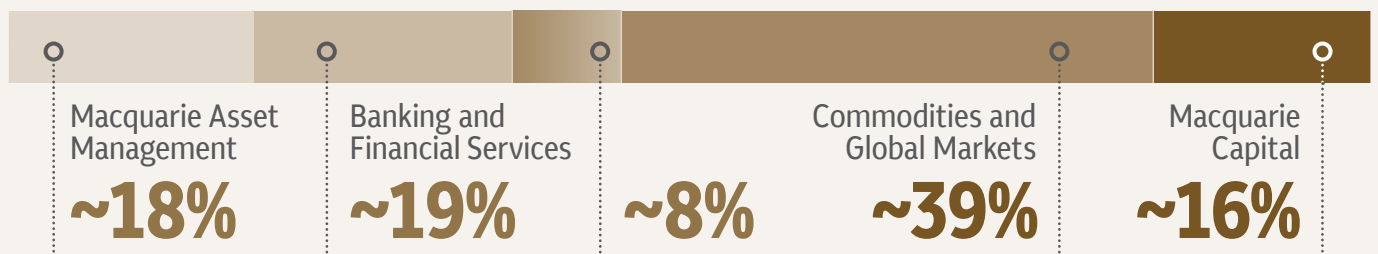
#### Markets-facing activities

**\$A3,699m**

↓ 40% on prior year

~45%

~55%



(11) International income is net operating income excluding Corporate items.

(12) Includes New Zealand.

(13) Net profit contribution is management accounting profit before unallocated corporate costs, profit share and income tax.