

## Financial Highlights

### FY2022 net profit

**\$A4,706m**

↑ 56% on prior year

### FY2022 net operating income

**\$A17,324m**

↑ 36% on prior year

### FY2022 operating expenses

**\$A10,785m**

↑ 22% on prior year

### FY2022 earnings per share

**\$A12.72**

↑ 51% on prior year

### FY2022 return on equity

**18.7%**

↑ from 14.3% in prior year

### FY2022 dividends per share

**\$A6.22**

(40% franked)  
↑ 32% on prior year

### FY2022 effective tax rate

**25.2%**

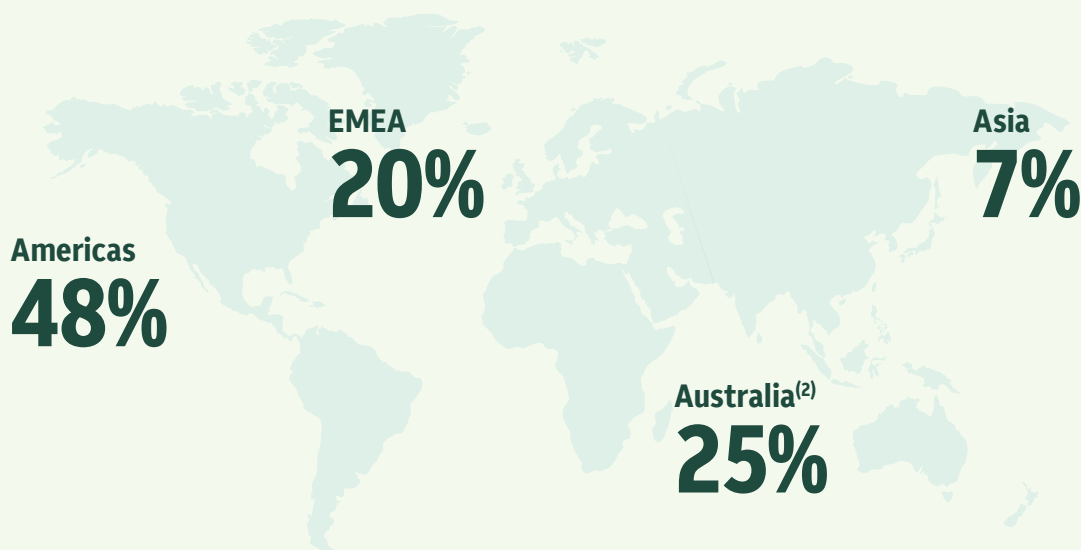
↑ from 23.0%  
in prior year

### Assets under management

**\$A774.8b**

↑ from \$A563.5b  
as at 31 March 2021

### FY2022 international income<sup>(1)</sup>



### FY2022 net profit contribution<sup>(3)</sup> by activity

Annuity-style activities

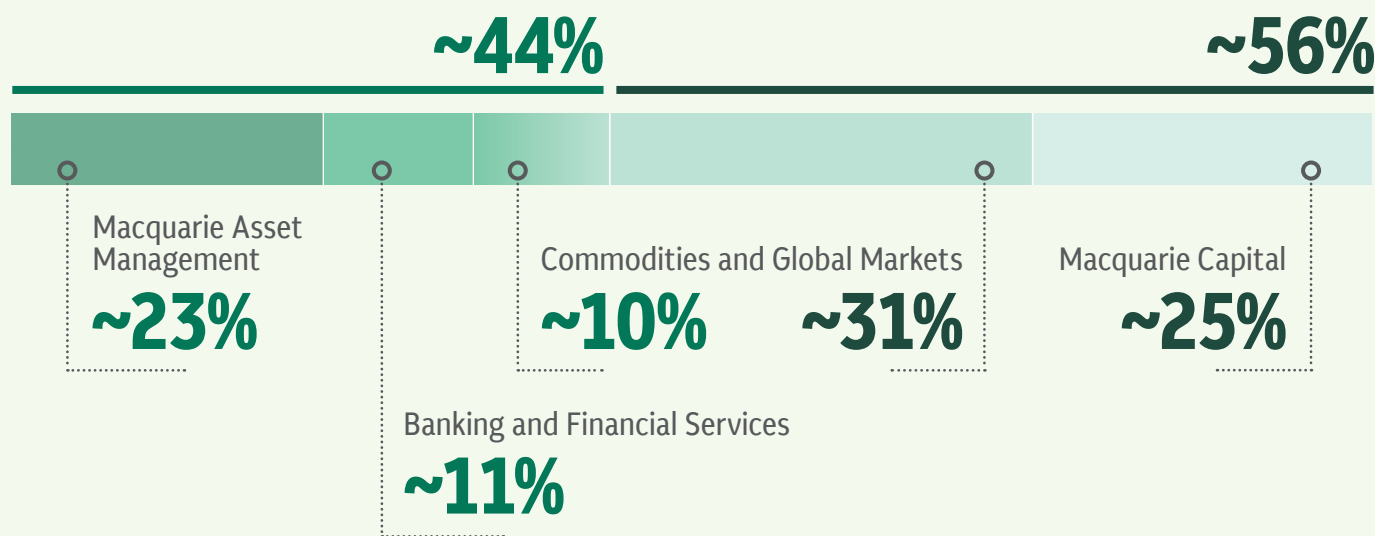
**\$A4,132m**

↑ 25% on prior year

Markets-facing activities

**\$A5,330m**

↑ 92% on prior year



(1) International income is net operating income excluding earnings on capital and other corporate items.

(2) Includes New Zealand.

(3) Net profit contribution is management accounting profit before unallocated corporate costs, profit share and income tax.