

Financial Highlights

FY2021 net profit

\$A3,015m

↑ 10% on prior year

FY2021 net operating income

\$A12,774m

↑ 4% on prior year

FY2021 operating expenses

\$A8,867m

- in line with prior year

FY2021 earnings per share

\$A8.43

↑ 7% on prior year

FY2021 return on equity

14.3%

↓ from 14.5% in prior year

FY2021 dividends per share

\$A4.70

(40% franked)
↑ 9% on prior year

FY2021 effective tax rate

23.0%

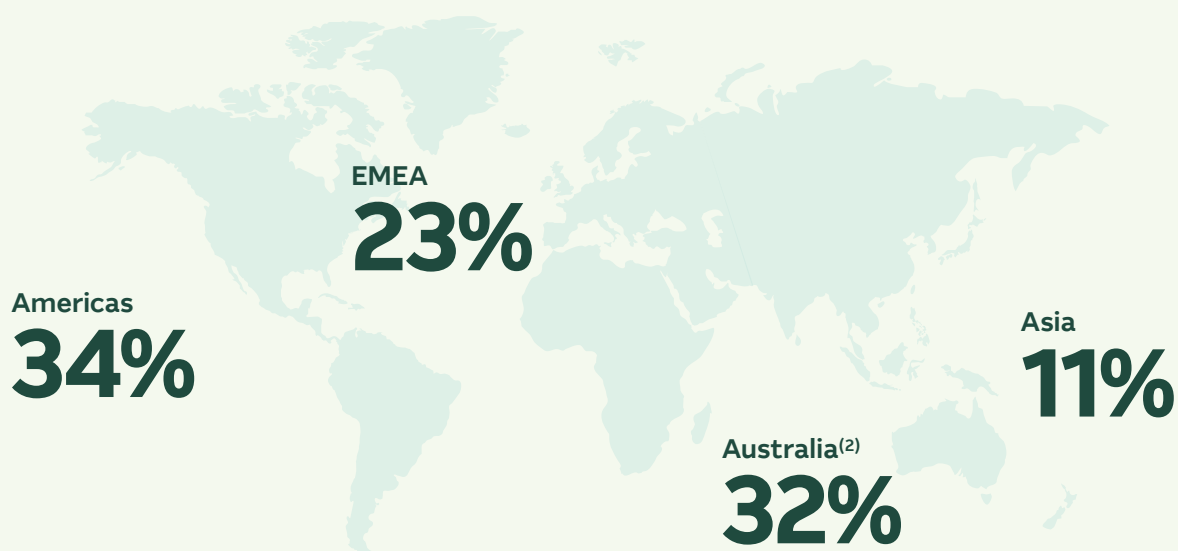
↑ from 21.0%
in prior year

Assets under management

\$A563.5b

↓ from \$A598.9b
as at 31 March 2020

FY2021 international income⁽¹⁾



FY2021 net profit contribution⁽³⁾ by activity

Annuity-style activities

\$A3,314m

↓ 4% on prior year

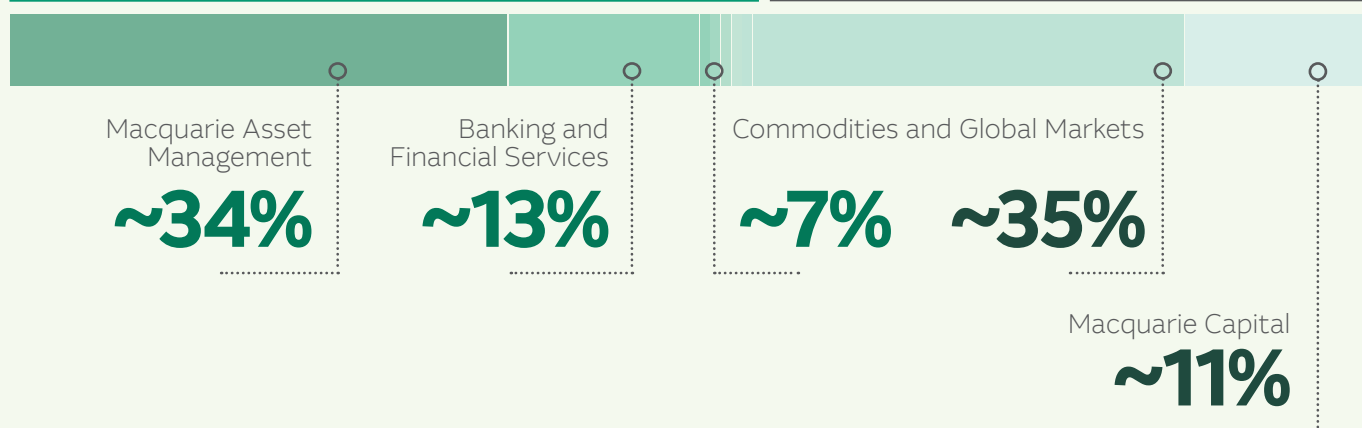
Markets-facing activities

\$A2,783m

↑ 39% on prior year

~54%

~46%



(1) International income is net operating income excluding earnings on capital and other corporate items.

(2) Includes New Zealand.

(3) Net profit contribution is management accounting profit before unallocated corporate costs, profit share and income tax.