Media Release

MACQUARIE APPOINTS SANDY EDMONSTONE AS EXECUTIVE DIRECTOR AND DEPUTY HEAD OF GLOBAL OIL AND GAS



CALGARY, OCTOBER 10, 2012 — Macquarie Group ("Macquarie") (ASX: MQG; ADR: MQBKY) today announced that Sandy L. Edmonstone will join as an Executive Director and Deputy Head of Global Oil and Gas for Macquarie Capital*. The newly created role underscores Macquarie's commitment to the energy sector and builds on the firm's client coverage and expertise.

Prior to joining Macquarie, Mr. Edmonstone was Head of Global Energy and a Managing Director at National Bank Financial, where he was actively involved with client coverage and new business origination, and oversaw the management and strategic direction of its Global Energy Group. From 2002 to 2008, he was a Managing Director at GMP Capital, where he worked on a wide range of mergers and acquisitions advisory, and equity and debt capital markets transactions in the energy sector.

Mr. Edmonstone brings substantial experience to Macquarie. He has been involved in a number of significant transactions in the oil and gas industry throughout his career. As Deputy Head of Global Oil and Gas, he will work closely with Dan Cristall, Head of Global Oil and Gas, and the firm's global energy team to provide experienced advice to key energy-sector clients and develop new business, both in Canada and globally. He will be based in Macquarie's Calgary office.

"Sandy is a highly respected professional with an excellent track record and deep client relationships in the oil and gas sector. His transactional experience through a wide range of market conditions, combined with the resources of Macquarie's global energy

 $[\]ast$ Operating in Canada as Macquarie Capital Markets Canada Ltd.

advisory platform, will enhance the firm's broad array of energy-sector capabilities to address the needs of our Canadian and multinational clients," said Mr. Cristall.

"The energy sector remains a key area of focus for Macquarie. Sandy's appointment brings an additional global dimension to our bench strength, which includes David Vetters, Head of Canadian Oil and Gas, and a presence in major energy hubs around the world. Where appropriate, we will continue to strengthen our team with key hires as we respond to client demand for specialist sector-specific advice," said Mr. Cristall.

Mr. Edmonstone is a CFA and holds a B.Comm degree from University of Saskatchewan. He has held the Brendan Wood "Top Gun" banker designation since 2007. He serves as a Board Trustee of the Calgary Health Trust.

Macquarie's global energy platform offers M&A and strategic advisory services, equity and debt capital markets execution, sector-focused acquisition and divestiture advice, and sales, trading and research. Macquarie's energy team has been bookrunner on more than \$2 billion of transactions and advised on \$34 billion of M&A transactions since 2008. Macquarie also offers, through its Fixed Income, Currencies and Commodities group ("FICC"), commodities trading and hedging in oil, power, carbon emissions, coal and ethanol, and is the fourth-ranked physical natural gas marketer in North America.

About Macquarie

Macquarie Capital Markets Canada Ltd. brings together Macquarie's advisory, capital markets and institutional securities' activities in Canada. The firm's advisory and capital markets teams specialize in a range of corporate advisory and capital markets services including mergers and acquisitions, capital markets, restructurings, project and structured finance as well as tailored strategic and financial advice. Macquarie's Canadian equities team provides clients with specialist equities research, sales and trading services across key TSX and TSX-Venture sectors.

Macquarie Group is a global provider of banking, financial, advisory, investment and funds management services. Macquarie's main business focus is making returns by providing a diversified range of services to clients. Founded in 1969, Macquarie operates in more than 70 office locations in 28 countries and employs more than 14,200 people. Assets under management total approximately \$338 billion as at June 30, 2012. For more information, visit www.macquarie.com/energy.

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