

# Pillar 3 disclosures

# Macquarie Bank September 2020



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# **ASX Release**

# MACQUARIE BANK RELEASES SEPTEMBER PILLAR 3 DISCLOSURE DOCUMENT

24 Nov 2020 - The Macquarie Bank Limited September 2020 Pillar 3 disclosure document was released today on the Macquarie website www.macquarie.com. These disclosures have been prepared in accordance with the Australian Prudential Regulation Authority (APRA) requirements of Prudential Standard APS 330: Public Disclosure.

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# Introduction

Macquarie Bank Limited (MBL) is an Authorised Deposit-taking Institution (ADI) regulated by the Australian Prudential Regulation Authority (APRA). MBL is accredited under the Foundation Internal Ratings Based Approach (FIRB) for credit risk, the Advanced Measurement Approach (AMA) for operational risk, the Internal Model Approach (IMA) for market risk and interest rate risk in the banking book. These advanced approaches place a higher reliance on a bank's internal capital measures and therefore require a more sophisticated level of risk management and risk measurement practices.

APRA has implemented the Basel III framework, and in some areas has gone further by introducing stricter requirements (APRA superequivalence). This report details MBL's disclosures as required by APRA Prudential Standard APS 330: Public Disclosure as at 30 September 2020 together with the 31 March 2020 comparatives where appropriate.

This report also describes Macquarie's risk management policies and risk management framework and the measures adopted to monitor and report within this framework. Detailed in this report are the major components of capital structure, the key risk exposures and the associated capital requirements. The key risk exposures are credit risk (including securitisation exposures, credit valuation adjustment, and exposures to central counterparties), market risk, operational risk and interest rate risk in the banking book. Each of these risks are individually discussed in later sections of this report where the individual risk components, measurement techniques and management practices are detailed.

Macquarie Level 2 regulatory group capital, liquidity and leverage ratios and relevant comparatives are set out in the table below.

| Capital, Liquidity and Leverage Ratios            | As at<br>30 September<br>2020 | As at<br>31 March<br>2020 |
|---|-------------------------------|---------------------------|
| Common Equity Tier 1 capital ratio <sup>(1)</sup> | 13.5%                         | 12.2%                     |
| Total Tier 1 capital ratio <sup>(1)</sup>         | 15.4%                         | 13.6%                     |
| Total capital ratio <sup>(1)</sup>                | 18.9%                         | 15.2%                     |
| Leverage ratio                                    | 5.9%                          | 5.7%                      |
| Liquidity coverage ratio <sup>(2)</sup>           | 175.6%                        | 173.5%                    |
| Net stable funding ratio <sup>(1)</sup>           | 120.9%                        | 118.1%                    |

<sup>(1)</sup> The Macquarie Level 2 regulatory group capital and liquidity ratios are above the regulatory minimum required by APRA, and the Board imposed internal minimum requirement.

<sup>(2)</sup> The Liquidity Coverage Ratio for the 3 months to 30 September 2020 is calculated from 65 daily LCR observations (31 March 2020 is calculated from 63 daily LCR observations).

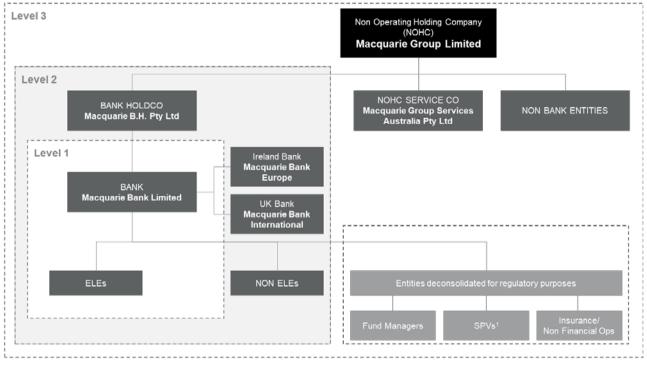
# 1.0 Overview

#### 1.1 Scope of Application

MBL, as an approved ADI, is required to comply with the disclosure requirements of APS 330 on a Level 2 basis, as described below.

# 1.1.1 Macquarie Regulatory Group

The regulatory consolidated group is different to the accounting consolidated group and identifies three different levels of consolidation as illustrated below:



1. These are securitisation vehicles that achieve Regulatory Capital Relief per APS 120.

Reporting levels are in accordance with APRA definitions contained in APRA Prudential Standard APS 110: Capital Adequacy.

MBL and certain subsidiaries which meet the APRA definition of Extended Licensed Entities (ELE) are reported to APRA as Level 1. Level 2 consists of MBL, its subsidiaries and its immediate parent (Macquarie B.H. Pty Ltd) but excluding certain subsidiaries of MBL which are required by APRA to be deconsolidated for APRA reporting purposes. Equity investments into these entities by the Level 2 group are required to be deducted from Common Equity Tier 1 (CET1) capital under APRA Prudential Standard APS 111 Capital Adequacy: Measurement of Capital. The subsidiaries which are deconsolidated for regulatory purposes include mortgage and leasing special purpose vehicles (SPVs) for which Macquarie has satisfied APS 120 Attachment A operational requirements for regulatory capital relief and entities conducting insurance, funds management and non-financial operations. These deconsolidated entities result in the Macquarie Level 2 group for regulatory purposes differing from MBL and its subsidiaries, the Consolidated Entity for accounting purposes. Therefore, the disclosures made in this report are for a different group of entities to those made in the financial report of MBL and its subsidiaries, the Consolidated Entity. A list of entities deconsolidated for Level 2 reporting purposes is included in Appendix 2.

References in this report to Macquarie refer to the Level 2 regulatory group as described above. Unless otherwise stated, all disclosures in this report represent the Level 2 regulatory group prepared on a Basel III basis.

MBL is part of the larger Macquarie Group Limited Consolidated Group (MGL Group), which includes Macquarie Group Limited (MGL) and its subsidiaries (referred to as 'Level 3'). APS 330 does not require disclosures relating to the Level 3 Group, however, some limited Level 3 disclosures are made in this report (refer section 4.0).

Comments on policies in this report generally reflect policies adopted across the MGL Group, unless it is stated that the policies are specific to any one part of the group.

# 1.0 Overview continued

# 1.2 Frequency

The qualitative disclosures in this report are required to be updated on an annual basis and more frequently if significant changes to policies are made. This report has been updated as at 30 September 2020 and policies disclosed within are effective at this time. The capital adequacy and summarised credit risk exposure quantitative disclosures are published on a quarterly basis. All other quantitative disclosures are published semi-annually in conjunction with Macquarie's half year (30 September) and annual (31 March) reporting cycles.

### 1.3 Report Conventions

The disclosures in this report are not required to be audited by an external auditor. However, the disclosures have been prepared on a basis consistent with information submitted to APRA. Under the revised APS 310 Audit and Related Matters, the information submitted to APRA is required to be either audited or reviewed by an external auditor at Macquarie's year end, being 31 March.

Averages have been prepared in this report for certain disclosures as required by APS 330.

All numbers in this report are in Australian Dollars and have been rounded to the nearest million, unless otherwise stated.

Where necessary, comparative information has been restated to conform with changes in presentation in the current year, unless otherwise stated.

The Appendices include a Glossary of Terms used throughout this document.

#### 1.4 Overview of the Basel III Regulatory Capital Framework

Basel III is designed to raise the resilience of the banking sector by strengthening the regulatory capital framework, building on the three pillars of the Basel II framework. The framework seeks to increase the sensitivity to risk in the capital calculations and to ensure that this is aligned with an ADI's internal processes for assessing risk. Consequently. there are a number of different approaches to risk calculation that allows use of internal models to calculate regulatory capital. A bank may be accredited to use the advanced approaches when it can demonstrate the integrity and sophistication of its risk management framework. It must also ensure that its internal estimates of risk are fully integrated into corporate governance functions as well as internal calculations of capital. Further to this, the most advanced approaches are available if a bank has sufficient depth and history of default data to enable it to generate its own Probability of Default (PD) estimates based on its own loss experience.

The requirements of Basel III are contained within three broad sections or 'Pillars'.

### 1.4.1 Pillar 1

The first section of the Basel III framework covers the rules by which Risk Weighted Assets (RWA) and capital adequacy must be calculated.

Macquarie has been approved by APRA to apply the FIRB approach for credit risk capital calculation. This approach utilises the PD and internal rating assigned to the obligor. The exposure is weighted using this internal PD and a Loss Given Default (LGD) value set by APRA. Credit Conversion Factors are applied to off balance sheet exposures based on the nature of the exposure. Operational risk is calculated using the AMA.

Market risk and interest rate risk in the banking book is calculated using the internal model approach.

#### 1.4.2 Pillar 2

Pillar 2 (the Supervisory Review Process) of the Basel III framework requires ADIs to make their own assessments of capital adequacy in light of their risk profile and to have a strategy in place for maintaining their capital levels. Macquarie's Internal Capital Adequacy Assessment Process (ICAAP) addresses its requirements under Pillar 2.

The ICAAP is part of Macquarie's overall risk management framework; its key features include:

- Comprehensive risk assessment process;
- Internal assessment of capital adequacy using Macquarie's economic capital model (refer section 4.1);
- Risk appetite setting (refer section 4.2);
- Capital management plans designed to ensure the appropriate level and mix of capital given Macquarie's risk profile; and
- Regular reporting of capital adequacy and monitoring of risk profile against risk appetite.

Macquarie's ICAAP is subject to Board and senior management oversight and internal control review.

#### 1.4.3 Pillar 3

These disclosures have been formulated in response to the requirements of Pillar 3 of the Basel III Framework. APRA has laid down the minimum standards for market disclosure in its APS 330.

This report includes a breakdown of both on and off-balance sheet exposures, RWA and Liquidity measures. The report consists of sections covering:

- Risk Management Governance and Framework
- Capital Management
- Credit Risk Measurement
- Provisioning
- Credit Risk Mitigation
- Securitisation
- Credit Valuation Adjustment
- Exposures to Central Counterparties
- Market Risk
- Equity Risk
- Operational Risk
- Leverage Ratio
- Liquidity Coverage Ratio
- Net Stable Funding Ratio

# 2.1 Risk Governance at Macquarie

### Role of the Board

The role of the Board is to promote the long-term interests of Macquarie, taking into account Macquarie's specific and broader responsibilities to its shareholders, funders, clients, staff and the communities in which it operates. The Board is committed to oversight of Macquarie's performance, risk management and culture and to promoting the creation of enduring value by supporting its goal to realise opportunities for the benefit of our clients, community, shareholders and our people. Macquarie's robust risk management framework supports the Board in its role. The Board is ultimately responsible for the framework, including oversight of its operation by Management.

### **Role of Management**

The Group Heads of the Operating and Central Service Groups are responsible for implementation of the risk management framework in their Groups. They are required semi-annually to attest that key risks have been identified and are adequately controlled in their Groups. These management representations support the sign-off of the half year and the full year financial statements.

### Three lines of defence

The assumption of risk is made within a calculated and controlled framework that assigns clear risk roles and responsibilities represented by 'three lines of defence':

- primary responsibility for risk management lies with the business. The risk owner is the first line of defence.
   An important part of the role of all staff throughout Macquarie is to ensure they manage risks appropriately
- the Risk Management Group (RMG) forms the second line of defence and provides independent and objective review and challenge, oversight, monitoring and reporting in relation to Macquarie's material risks
- Internal Audit, as the third line, provides independent and objective risk-based assurance on the compliance with, and effectiveness of, the Group's financial and risk management framework.

# 2.2 Macquarie's Risk Management Framework

Macquarie's risk management framework is the totality of systems, structures, policies, processes and people within the Group that identify, measure, monitor, report and control or mitigate internal and external sources of material risk. Material risks are those that could have a material impact, financial or non-financial on Macquarie. Macquarie's material risks include aggregate, asset, conduct, credit, environmental and social (including climate change), equity, financial crime, legal, liquidity, market, operational (including cyber and information security), regulatory and compliance, reputational, strategic, tax, and work health and safety risks. The risk management framework applies to all Operating and Central Service Groups.

# Core risk management principles

Macquarie's approach to risk management is based on stable and robust core risk management principles. These are:

- ownership of risk at the business level: Group Heads are responsible for ownership of all material risks that arise in, or because of, the business' operations, including identification, measurement, control and mitigation of these risks. Before taking decisions, clear analysis of the risks is sought to ensure those taken are consistent with the risk appetite and strategy of Macquarie
- understanding worst case outcomes: Macquarie's risk management approach is based on examining the consequences of worst case outcomes and determining whether these are acceptable and within Macquarie's risk appetite. This approach is adopted for all material risk types and is often achieved by stress testing. Macquarie operates a number of sophisticated quantitative risk management processes, but the foundation of the approach is the informed consideration of both quantitative and qualitative inputs by highly experienced professionals
- requirement for an independent sign-off by RMG: Macquarie places significant importance on having a strong, independent Risk Management Group charged with signing off all material risk acceptance decisions. It is essential that RMG has the capability to do this effectively. RMG has invested in recruiting skilled professionals from a range of industries, including those with trading or investment banking experience. For all material proposals, RMG's opinion must be sought at an early stage in the decision-making process. The approval document submitted to Senior Management must include independent input from RMG on risk and return.

# 2.0 Risk Management Governance and Framework continued

### 2.3 Risk Management Group Structure

RMG, which forms the second line of defence, is an independent and centralised function responsible for independent and objective review and challenge, oversight, monitoring and reporting in relation to Macquarie's material risks. RMG designs and oversees the implementation of the risk management framework.

RMG is structured into specialist functional divisions, depicted below, and employs an integrated approach to risk analysis and management across risk classes. RMG's assessment and monitoring of risks involves a collaborative effort across the divisions to ensure a detailed analysis takes place both at the individual and aggregate risk level. Effective risk management is a function of both rigorous processes and the ability of experienced professionals to provide new perspectives on the risks they are considering. RMG attracts high calibre candidates. It recruits experienced individuals both from within Macquarie and externally.



(1) The Board Risk Committee assists the Board by providing oversight of Macquarie's risk management framework and advising the Board on Macquarie's risk position, risk appetite, risk culture and risk management strategy. In addition the Board Governance and Compliance Committee assists the Board in fulfilling its responsibility for oversight of the regulatory and compliance risk framework of Macquarie, reviews and monitors the conduct risk management framework, and reviews the environmental and social risk and work health and safety policies, practices and performance.

# 2.3.1 Internal Audit

The Internal Audit Division, as the third line, provides independent and objective risk-based assurance to the Board Audit Committee (BAC), other Board Committees and Senior Management on the compliance with, and effectiveness of, Macquarie's financial and risk management framework. Internal Audit assesses whether material risks have been properly identified and key controls have been properly designed and are operating effectively and sustainably to mitigate those material risks.

The BAC has primary power of direction over the Internal Audit Division and is accountable for reviewing the effectiveness of the Internal Audit function. The Head of Internal Audit reports functionally to the BAC and is primarily accountable to them. The Head of Internal Audit has unrestricted access to the Committee and its Chair and meets privately with the BAC members regularly during the year. The BAC reviews and monitors the performance, degree of independence and remuneration of the Head of Internal Audit. The BAC also approves any appointment and removal of the Head of Internal Audit. The BAC also approves any appointment and removal of the Head of Internal Audit. The Head of Internal Audit reports operationally to the CRO for day-to-day management.

# 3.1 Total Available Capital

The Macquarie Level 2 regulatory group capital supply is detailed in the table below.

|  | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|--|--------------------------------------|----------------------------------|
| Common Equity Tier 1 capital   |                                      |                                  |
| Paid-up ordinary share capital   | 8,501                                | 8,508                            |
| Retained earnings  | 4,923                                | 4,350                            |
| Reserves   | 423                                  | 990                              |
| Gross Common Equity Tier 1 capital   | 13,847                               | 13,848                           |
| Regulatory adjustments to Common Equity Tier 1 capital:                                  |                                      |                                  |
| Goodwill   | 41                                   | 47                               |
| Deferred tax assets  | 527                                  | 489                              |
| Net other fair value adjustments   | (172)                                | (12)                             |
| Intangible component of investments in subsidiaries and other entities                   | 36                                   | 53                               |
| Loan and lease origination fees and commissions paid to mortgage originators and brokers | 458                                  | 441                              |
| Shortfall in provisions for credit losses  | 80                                   | 317                              |
| Equity exposures   | 613                                  | 588                              |
| Capitalised Software   | 62                                   | 69                               |
| Other Common Equity Tier 1 capital deductions  | 191                                  | 203                              |
| Total Common Equity Tier 1 capital deductions  | 1,836                                | 2,195                            |
| Net Common Equity Tier 1 capital   | 12,011                               | 11,653                           |
| Additional Tier 1 capital  |                                      |                                  |
| Additional Tier 1 capital instruments  | 1,688                                | 1,315                            |
| Gross Additional Tier 1 capital  | 1,688                                | 1,315                            |
| Deductions from Additional Tier 1 capital  | -                                    | _                                |
| Net Additional Tier 1 capital  | 1,688                                | 1,315                            |
| Total Net Tier 1 capital   | 13,699                               | 12,968                           |
| Tier 2 capital   |                                      |                                  |
| Tier 2 capital instruments and other   | 3,093                                | 1,592                            |
| Total capital base   | 16,792                               | 14,560                           |

# 3.0 Capital Structure continued

# 3.2 Common Equity Tier 1 Capital

Macquarie's Common Equity Tier 1 capital under Basel III consists of ordinary share capital, retained earnings and certain reserves.

### 3.3 Additional Tier 1 Capital

Macquarie's Tier 1 capital consists of Common Equity Tier 1 capital and Additional Tier 1 capital (hybrids).

Macquarie's Additional Tier 1 capital consists of Macquarie Additional Capital Securities (MACS) and Bank Capital Notes 2 (BCN2).

MACS were issued by MBL, acting through its London Branch in March 2017. MACS are subordinated, unsecured notes that pay discretionary, non-cumulative, semi-annual fixed rate cash distributions. Subject to certain conditions the MACS may be redeemed on 8 March 2027, or every 5<sup>th</sup> anniversary thereafter. MACS can be exchanged for a variable number of fully paid MGL ordinary shares on an acquisition event (where a person acquires control of MBL or MGL), where MBL's common equity Tier 1 capital ratio falls below 5.125%, or where APRA determines MBL would be non-viable without an exchange or a public sector injection of capital (or equivalent support).

BCN2 were issued by MBL in June 2020 and are quoted on the Australian Securities Exchange. The BCN2 pay discretionary, guarterly floating rate cash distributions equal to three month BBSW plus 4.70% per annum margin, adjusted for franking credits. These instruments are noncumulative and unsecured and may be redeemed at face value on 21 December 2025, 21 June 2026 or 21 December 2026 (subject to certain conditions being satisfied) or earlier in specified circumstances. The BCN2 can be converted into a variable number of MGL ordinary shares (subject to certain conditions being satisfied) on these redemption dates; mandatorily exchanged on 21 December 2028; exchanged earlier upon an acquisition event (with the acquirer gaining control of MGL or MBL); or where APRA determines MBL would be non-viable without an exchange or a public sector injection of capital (or equivalent support).

MIS were repaid on 15 April 2020, followed by a redemption on 16 April 2020. MIS were a perpetual instrument with no ordinary equity conversion rights. MIS were listed for trading on the Australian Stock Exchange (now known as the Australian Securities Exchange) in 1999. MIS distributions were paid quarterly at a floating rate of BBSW plus 1.7% per annum and payment was subject to certain conditions including profitability of the Bank. MIS were included in Additional Tier 1 capital under Basel III transitional rules.

### 3.4 Tier 2 Capital

Macquarie's Tier 2 capital consists of a portion of certain credit loss reserves plus subordinated debt instruments. A portion of subordinated debt is included under Basel III transitional rules which require the value recognised to amortise by 10% each year until no part of the instruments are included after 10 years.

MBL has issued cumulative convertible subordinated debt amounting to \$US750 million in June 2015, \$A750 million in May 2020, \$US750 million in June 2020 which are Basel III compliant and not subject to the transitional rules referred to above. This is reported at the value of liability at the period end date.

# 3.5 Restrictions on Capital

Various restrictions or costs exist on the transfer of capital within the Macquarie accounting consolidated group. For example:

- Licensed entities such as Australian Financial Services Licensed (AFSL) entities are required to maintain minimum capital requirements to comply with their licence. Macquarie seeks to maintain a sufficient level of capital within these entities to ensure compliance with these regulations;
- Where retained earnings are transferred from related entities, tax costs may be payable on repatriation which may reduce the actual amount of available capital;
- As an ADI, Macquarie is subject to the prudential limits imposed by APRA Prudential Standard APS 222: Associations with Related Entities;
- RMG also manage and monitor internal limits on exposures to related entities which, combined with APRA's prudential limits, seeks to minimise contagion risk.

# 4.0 Capital Adequacy

#### 4.1 Capital Management

Macquarie's capital management strategy is to maximise shareholder value through optimising the level and use of capital resources, whilst also providing the flexibility to take advantage of opportunities as they may arise.

The capital management objectives are to:

- continue to support Macquarie's credit rating;
- ensure sufficient capital resources to support Macquarie's business and operational requirements;
- maintain sufficient capital to exceed externally imposed capital requirements; and
- safeguard Macquarie's ability to continue as a going concern.

Macquarie's capital management strategy uses both internal and external measures of capital. Internally, Macquarie has developed an economic capital model that is used to quantify MGL Group's aggregate level of risk. The economic capital framework complements the management of specific risk types such as equity, credit, market and operational risk by providing an aggregate view of MGL Group's risk profile.

The economic capital model is used to support business decision-making and has two main applications:

- capital adequacy assessment; and
- risk-adjusted performance measurement.

Capital adequacy is assessed for both MGL Group and the Level 2 regulatory group. In each case, capital adequacy is assessed on a regulatory basis and on an economic basis, with capital requirements assessed as follows:

Economic capital adequacy means an internal assessment of capital adequacy, designed to ensure Macquarie has sufficient capital to absorb potential losses and provide creditors with the required degree of protection.

Potential losses are quantified using the Economic Capital Adequacy Model (ECAM). These potential losses are compared to the capital resources available to absorb loss, consisting of book equity and eligible hybrid equity. Earnings are also available to absorb losses, however, only a fraction of potential earnings is recognised as a buffer against losses.

APRA has approved Macquarie's ECAM for use in calculating the regulatory capital requirement of the Non-Bank Group. The ECAM is based on similar principles and models as the Basel III regulatory capital framework for banks, as shown in the table below with both calculating capital at a one year, 99.9% confidence level. This 99.9% confidence level is broadly consistent with the acceptable probability of default implied by Macquarie's credit ratings.

| Entity                      | Regulatory  | Economic   |
|-----------------------------|---|--|
| Level 2 regulatory<br>group | Capital to cover RWA and regulatory deductions, according to APRA's ADI prudential standards  | Internal model, covering exposures of the Bank Group   |
| MGL Group                   | Level 2 regulatory group capital requirement plus economic capital requirement of the Non-Bank Group  | Internal model, covering all exposures of the MGL Group  |
| Risk <sup>(1)</sup>         | Basel III   | ECAM   |
| Credit                      | Capital requirement generally determined by Basel III IRB formula, with some parameters specified by the regulator (e.g. loss given default)  | Capital requirement generally determined<br>by Basel III IRB formula, but with internal<br>estimates of key parameters                     |
| Equity                      | Harmonised Basel III: 250%, 300% or 400% risk weight,<br>depending on the type of investment <sup>(2)</sup> , Deduction from Common<br>Equity Tier 1 above a threshold<br>APRA Basel III: 100% Common Equity Tier 1 deduction | Extension of Basel III credit model to cover<br>equity exposures. Capital requirement<br>between 36% and 84% of face value;<br>average 51% |
| Market                      | 3 times 10 day 99% Value at Risk (VaR) plus 3 times 10 day 99%<br>Stressed Value at Risk (SVaR), plus a specific risk charge  | Scenario-based approach  |
| Operational                 | Advanced Measurement Approach   | Advanced Measurement Approach  |

<sup>(1)</sup> The ECAM also covers non-traded interest rate risk and the risk on assets held as part of business operations, including: fixed assets, goodwill, intangible assets, capitalised expenses.

<sup>(2)</sup> Includes all Banking Book equity investments, plus net long Trading Book holdings in financial institutions.

Macquarie's Level 3 regulatory group is currently well capitalised. The capital surplus is available to support growth, provide strategic flexibility and accommodate regulatory change and capital volatility. In order to reduce volatility in Macquarie's capital position, Macquarie actively manages the sensitivity of its capital position to foreign currency movements.

The capital adequacy results are reported to the MGL Board and senior management on a regular basis, together with projections of capital adequacy under a range of scenarios.

# 4.0 Capital Adequacy continued

# 4.2 Risk Appetite Setting

Macquarie's risk appetite is the degree of risk that the Group is prepared to accept in pursuit of its strategic objectives and business plan. This is detailed in Macquarie's Board approved *Risk Appetite Statement* (RAS). The RAS describes Macquarie's risk appetite, being the nature and amount of risk that Macquarie is willing to accept in pursuit of an appropriate and resilient long-term return on its capital. The RAS states transactions must generate returns proportionate to the risks. Accordingly, a risk and return analysis is required for all significant new deals, products and businesses.

The RAS is accessible to all staff and is referred to in the *Code of Conduct*. The principles of the RAS are implemented primarily through the following mechanisms:

#### Policies

Policies are a key tool to ensure that risks taken are consistent with the Board approved RAS. They set out the principles that govern the acceptance and management of risks. They are designed to influence and determine all major decisions and actions, and all activities must take place within the boundaries set by them.

### Limits

In many cases, limits translate risk appetite principles into hard constraints on individual businesses. These consist of granular limits for specific risk types as well as the Global Risk Limit that constrains Macquarie's aggregate level of risk. Macquarie sets the Global Risk Limit with reference not only to capital but also to earnings so that in a prolonged, severe downturn, earnings and surplus capital are sufficient to cover losses and maintain market confidence in Macquarie.

Under Macquarie's 'no limits, no dealing' approach, compliance with specific limits is monitored by the Business and RMG. These granular limits are set to allow businesses to achieve their near-term plans while promoting a reassessment of the opportunity and associated risks as the limit is approached.

### New product and business approval process

All new businesses and significant changes to existing products, processes or systems are subject to a rigorous, interactive approval process that adheres to the principles stated in the *RAS*. This results in constructive dialogue on risk matters between RMG and the relevant business.

This formal process is designed so that the proposed transaction or operation can be managed properly, without creating unwanted risks for Macquarie. All relevant risks are reviewed to ensure they are identified and addressed prior to implementation. These risks are also monitored on an ongoing basis. The approvals of RMG, Financial Management Group, Legal and Governance and other relevant stakeholders within Macquarie are obtained. RMG also checks that all necessary internal approvals are obtained prior to commencement. The Operational Risk division within RMG oversees the new product and business approval process.

### The Risk Appetite Test - An aggregate stress test

The key tool that the Board uses to quantify aggregate risk appetite is the Risk Appetite Test. This is a Macquarie-wide stress test that considers losses and earnings under a severe economic downturn scenario with the aim of Macquarie emerging from that scenario with sufficient capital to continue operating.

The Risk Appetite Test asserts that potential losses must be less than the Global Risk Limit, which comprises underlying earnings that Macquarie can achieve in a downturn (downturn forward earnings capacity) plus surplus regulatory capital. Consideration is also given to the year-by-year outcome of the modelled downturn scenario to ensure that market confidence is maintained.

Operating Groups and Divisions estimate downturn forward earnings capacity under a downturn scenario provided to them by RMG. RMG reviews the estimates for consistency with scenario assumptions and across groups.

Aggregate risk breaks down into two categories:

- Business risk, meaning decline in earnings through deterioration in volumes and margins due to market conditions; and
- Potential losses, including potential credit losses, write-downs of equity investments, operational risk losses and losses on trading positions.

Business risk is captured by the difference in base case and downturn forward earnings estimates. Potential losses are quantified using stress testing models, which translate scenario parameters (GDP, unemployment, interest rates etc) into loss and transition rates. A principal use of the Risk Appetite Test is in setting the Equity Risk Limit (ERL). This limit constrains Macquarie's aggregate level of risk arising from principal equity positions, managed fund holdings, property equity investments and other equity investments. Any changes to the ERL are sized to ensure that even under full use of this limit and allowing for growth in other risk types, the requirements of the Risk Appetite Test will be met.

# 4.3 Risk Weighted Assets (RWA)

RWA are a risk based measure of exposures used in assessing overall capital usage of the Level 2 regulatory group. When applied against eligible regulatory capital the overall capital adequacy is determined. RWA are calculated in accordance with APRA Prudential Standards.

The table below sets out the RWA exposures for the Macquarie Level 2 regulatory group.

# APS 330 Table 6 (b) to (f)

|   | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|---|--------------------------------------|----------------------------------|
| Credit risk   |                                      |                                  |
| Subject to IRB approach   |                                      |                                  |
| Corporate <sup>(1)</sup>  | 23,603                               | 29,246                           |
| SME Corporate   | 4,383                                | 3,581                            |
| Sovereign   | 491                                  | 382                              |
| Bank <sup>(1)</sup>   | 1,349                                | 1,499                            |
| Residential Mortgages   | 19,030                               | 17,757                           |
| Other Retail  | 3,725                                | 4,220                            |
| Retail SME  | 3,143                                | 3,515                            |
| Total RWA subject to IRB approach <sup>(1)</sup>                          | 55,724                               | 60,200                           |
| Specialised lending exposures subject to slotting criteria <sup>(2)</sup> | 6,114                                | 6,545                            |
| Subject to Standardised approach  |                                      |                                  |
| Corporate   | 225                                  | 262                              |
| Residential Mortgages   | 705                                  | 740                              |
| Other Retail  | 1,463                                | 1,928                            |
| Total RWA subject to Standardised approach <sup>(1)</sup>                 | 2,393                                | 2,930                            |
| Credit risk RWA for securitisation exposures                              | 705                                  | 758                              |
| Credit Valuation Adjustment RWA   | 6,033                                | 7,635                            |
| Exposures to Central Counterparties RWA                                   | 752                                  | 835                              |
| RWA for Other Assets  | 2,245                                | 2,089                            |
| Total Credit risk RWA   | 73,966                               | 80,992                           |
| Market risk RWA   | 4,280                                | 3,971                            |
| Operational risk RWA  | 10,521                               | 10,655                           |
| Interest rate risk in the banking book RWA                                | -                                    | -                                |
| Total RWA   | 88,767                               | 95,618                           |

<sup>(1)</sup> Refer section 6.0 for more details on exposures calculated under the IRB and Standardised approaches.

(2) Specialised lending exposures subject to supervisory slotting criteria are measured using APRA determined risk weightings.

# 4.0 Capital Adequacy continued

# Ratios for Common Equity Tier 1, Total Tier 1 and Total capital are set out below.

# APS 330 Table 6 (g)

| Capital Ratios  | As at<br>30 September<br>2020 | As at<br>31 March<br>2020 |
|---|-------------------------------|---------------------------|
| Macquarie Level 2 regulatory group Common Equity Tier 1 capital ratio | 13.5%                         | 12.2%                     |
| Macquarie Level 2 regulatory group Total Tier 1 capital ratio         | 15.4%                         | 13.6%                     |
| Macquarie Level 2 regulatory group Total capital ratio                | 18.9%                         | 15.2%                     |
| Macquarie Level 1 regulatory group Common Equity Tier 1 capital ratio | 12.7%                         | 11.3%                     |
| Macquarie Level 1 regulatory group Total Tier 1 capital ratio         | 14.5%                         | 12.7%                     |
| Macquarie Level 1 regulatory group Total capital ratio                | 17.9%                         | 14.3%                     |

APRA requires Authorised Deposit-taking Institutions (ADIs) to have a minimum ratio of Tier 1 capital to risk weighted assets (RWA) of 8.5% at both Level 1 and Level 2, including the 2.5% capital conservation buffer, with at least 7.0% in the form of Common Equity Tier 1 capital. In addition, APRA may impose ADI specific minimum capital ratios which may be higher than these levels.

At 30 September 2020, the countercyclical capital buffer requirement for Macquarie Level 2 regulatory group is less than 1 basis point.

# 5.1 Credit Risk Overview

Credit risk is defined as the risk that a counterparty will fail to complete its contractual obligations when they fall due (default risk) or changes in the creditworthiness of the obligor (migration risk). The consequent loss is either the amount of the loan or financial obligation not paid back, the change in the value of a non-traded debt instrument, or the loss incurred in replicating a trading contract with a new counterparty.

RMG Credit maintains a comprehensive and robust framework for the identification, analysis and monitoring of credit risks arising in each business. Key aspects of this framework are detailed below.

# 5.2 Credit Risk Management

Macquarie's philosophy on credit risk management reflects the principle of separating prudential control from operational management. The responsibility for approval of initial credit limits is delegated to specific individuals.

Credit risk approvals reflect two principles:

- a requirement for dual sign-off; and
- a requirement that, above specified limits, all credit exposures must be approved outside the business line proposing to undertake them.

### 5.2.1 Analysis and Approval of Exposures

The MGL and MBL Boards are responsible for establishing the framework for approving credit exposures. The Boards delegate discretions to approve credit exposure to designated individuals within the Group whose capacity to prudently exercise authority has been assessed.

Operating groups are assigned modest levels of credit discretions. Credit exposures above these levels are assessed independently by RMG and approved by experienced RMG staff, the CEO and the Boards as required.

Macquarie enforces a strict 'no limit, no dealing' rule. All proposed transactions are analysed and approved by designated individuals before they can proceed.

All wholesale credit exposures are reviewed at least once a year, or more frequently if required. Retail credit exposures are monitored on a portfolio basis.

### 5.2.2 Macquarie Ratings

All corporate, sovereign and bank counterparties (wholesale) customer limits and exposures are allocated a Macquarie Group rating (MQ rating) which broadly correspond with Standard and Poor's (S&P) and Moody's Investor Services credit ratings. Each MQ rating has been assigned a PD derived from Standard and Poor's long term average one year default rates for similarly rated obligors. A LGD percentage is additionally assigned to each limit and exposure, reflecting the economic loss estimated to result if default occurs, taking into account the security supporting the credit exposure.

Ratings provided by External Credit Assessment Institutions (ECAI) are considered throughout the rating process but are supplementary to the internal rating process.

The table on next page outlines the internal MQ Ratings relative to ECAI ratings.

MQ ratings are used to:

- assess the default risk of credit exposures for management reporting, credit approval of limits, risk attribution and regulatory purposes;
- assist in credit decisions by providing guidelines and tools that promote a more consistent analytical approach;
- assist in the process of sharing credit knowledge (including knowledge of specialised and unique companies, industries and products); and
- provide a basis for disclosing and reporting to investors and the market.

Each MQ rating band is associated with an estimate of the PD by the counterparty on its financial obligations and provides a consistent measure across the Level 2 regulatory group. Applicable at either the borrower or transaction level, a rating must be justified and set as part of the credit approval and review process.

The ratings process combines a quantitative analysis by way of scoring industry specific risk factors and a qualitative assessment based on expert judgement.

# 5.0 Credit Risk Measurement continued

# 5.2.2 Macquarie Ratings (continued)

Rating System

| Macquarie | S&P                 | Fitch               | Moody's              |
|-----------|---------------------|---------------------|----------------------|
| MQ1       | AAA                 | AAA                 | Aaa                  |
| MQ2       | AA+<br>AA<br>AA-    | AA+<br>AA<br>AA-    | Aa1<br>Aa2<br>Aa3    |
| MQ3       | A+                  | A+                  | A1                   |
| MQ4       | А                   | А                   | A2                   |
| MQ5       | A-                  | A-                  | A3                   |
| MQ6       | BBB+                | BBB+                | Baa1                 |
| MQ7       | BBB                 | BBB                 | Baa2                 |
| MQ8       | BBB-                | BBB-                | Baa3                 |
| MQ9       | BB+                 | BB+                 | Ba1                  |
| MQ10      | BB                  | BB                  | Ba2                  |
| MQ11      | BB-                 | BB-                 | Ba3                  |
| MQ12      | B+                  | B+                  | B1                   |
| MQ13      | В                   | В                   | B2                   |
| MQ14      | В-                  | B-                  | B3                   |
| MQ15      | CCC+<br>CCC<br>CCC- | CCC+<br>CCC<br>CCC- | Caa1<br>Caa2<br>Caa3 |
| MQ16      | CC<br>C             | CC<br>C             | Ca<br>C              |
| MQ99      | D                   | RD/D                | D                    |

For wholesale counterparties, Macquarie utilises a number of industry templates and a sovereign template to assess the appropriate MQ ratings. These industry templates are designed to ensure that Macquarie ratings take into account the different risk factors that affect different industries. Analysts are required to input a range of quantitative and qualitative factors and then consider the MQ rating output. At the same time as considering the appropriate MQ rating, analysts are also required to consider the appropriate LGD. For economic capital purposes, LGDs are stressed estimates, taking into account the security, jurisdiction, seniority and quality of the balance sheet. For regulatory capital, MBL uses the APRA supervisory estimates for LGDs.

For retail counterparties, PDs and LGDs are assigned to retail pools. Retail exposures are allocated to pools, such that each pool has homogenous risk. PDs and LGDs are calculated using the following methods:

- PDs: calculate the long-run average default rate from the internal and external default data available for each pool. When internal data is not available in sufficient quantity, external data is used but only in the case where it is relevant to the pool.
- LGDs: consider a downturn scenario and the loss that would be incurred for this scenario on defaulted loans in each pool.

Macquarie applies a standard definition of default, which is that an item is considered defaulted when it is either (i) 90 days past due; or (ii) unlikely to pay. 'Unlikely to pay' is defined in Macquarie policies based on APRA standards.

All templates and models are validated annually by RMG Aggregate Risk with oversight from the Credit Models Review Committee. The following annual validation activities are undertaken:

- validation of wholesale ratings templates;
- validation of wholesale PD estimates;
- validation of wholesale LGD estimates;
- wholesale ratings migration analysis;
- validation of retail PDs;
- validation of retail LGDs; and
- approval of any changes to credit risk models.

Macquarie has developed system functionality to support the allocation of internal ratings. This application ensures that all supporting factors and weightings are stored together with the system-generated rating. Approvers have access to all of these details through the credit approval process. Details are also maintained of any rating override which must be accompanied by specific commentary from the credit analyst and which is subject to regular review. Macquarie considers that ratings are an integral part of determining the creditworthiness of the obligor. However, Macquarie does not believe that model and template output should replace thorough and thoughtful analysis. In addition to the system details, credit analysts must also provide specific justification of the internal rating as part of their overall credit analysis of each counterparty. Credit approvers consider and approve the internal rating for the counterparty in relation to the size and tenor of their proposed credit limits.

All proposals for significant deals, products and businesses must contain an analysis of risk-adjusted returns, based on the ECAM which for credit exposures is a function of the assessed credit rating (together with other factors such as maturity and estimates of LGD). In assessing these proposals, the Executive Committee and Board consider these returns together with other relevant factors. They therefore form an important element in ensuring the visibility and impact of the MQ rating to the overall risk acceptance decision.

Risk-adjusted performance metrics for each business unit are prepared on a regular basis and distributed to senior management and the Board as well as to business units. These performance metrics are based on Regulatory Capital and Economic Capital usage and are a significant factor when allocations of performance-based remuneration are determined for each business.

#### 5.2.3 Measuring and Monitoring Exposures

Credit exposures are calculated differently according to the nature of the obligation. Materially all loan assets are reported at amortised cost for all purposes and fair value whereas derivative contracts are measured according to both internal and regulatory measures of Counterparty Credit Exposure. Exposures are assessed in the context of the replacement cost of the contract should the counterparty default prior to the maturity of the trade.

Derivative revaluation based measures are calculated using valuation models which are consistent with those used for determining mark to market values for financial reporting purposes and are reported daily to RMG Credit.

# 5.0 Credit Risk Measurement continued

For regulatory purposes, exposure at default is calculated according to the Standardised Approach to Counterparty Credit Risk (SA-CCR) outlined in APRA ADI Prudential Standards 180 (APS 180) and comprises of replacement cost (RC) and potential future exposure (PFE). The RC is a function of derivative revaluation, collateralisation and the terms of any variation margin agreement in place with a counterparty. The PFE is a function of the outstanding notional of derivative contracts with a counterparty, the nature of these contracts, the level of collateralisation and whether these contracts are subject to variation margining. The sum of the RC and the PFE is subject to a regulatory prescribed scaling factor, the alpha multiplier, which equals 1.4.

The internal measure of counterparty credit exposure is calculated as a function of market movements. A range of exposure profiles are calculated using models based simulated scenarios through the life of the portfolio, the resultant exposure is then ranked to reflect different confidence levels. At a minimum, counterparty credit limits are set for all businesses against a consistent low probability (high confidence) profile. The effect of this limit framework is to ensure that there is a low probability of exposures exceeding the original approved limit. The models and parameters used to determine future asset prices and consequent portfolio exposures are reviewed and approved by RMG quarterly, significant changes in volatility or market conditions result in more frequent reviews.

High confidence level exposure measures are supplemented by regular and ad hoc exposure sensitivity analysis to evaluate the effect of extreme stress on the portfolio.

Exposure relating to derivatives are calculated on a net basis where appropriate legal netting arrangements are in effect. The details of what products can be netted for each counterparty are recorded in legal documentation systems. These systems are tightly integrated into the exposure calculation functionality and serve to ensure that netting is only performed when the legal basis for this has been formally assessed and confirmed.

Where trading gives rise to settlement risk, this risk is normally assessed at full face value of the settlement amount. However, Macquarie utilises a number of market standard clearing mechanisms to ensure that the bulk of settlements are effected on a secured basis or through exchanges where a Delivery vs payment (DVP) settlement process is ensured.

Contingent exposures arising from the issuance of guarantees, letters of credit and performance bonds are also reported daily.

On and off-balance sheet exposures are considered together for approval, monitoring and reporting purposes. Credit exposures of all types are calculated and reported daily. Each business is responsible for calculating their credit exposures to ensure that they stay within credit limits. In addition, these exposures are supplied to RMG Credit on a daily basis for centralised limit monitoring. Any excesses identified are investigated and escalated as appropriate to both business line and RMG management. All reportable excesses are summarised and reported to the Board monthly. All wholesale limits and ratings are reviewed at least once a year, or more frequently if necessary, to ensure any deterioration is identified and reflected in an adjustment to limits and/or their MQ rating. Furthermore, other indicators of deterioration in credit quality are regularly monitored, such as share price and credit default swap spread movements, covenant breaches and external credit ratings downgrades. Where appropriate, these are reported to senior management and where recoverability is in doubt, appropriate provisions are held.

A review of the Credit, Equity and Asset Portfolio analysing exposure concentrations by counterparty, country, risk type, industry and credit quality is carried out quarterly and reported to the Board semi-annually. Policies are in place to limit large exposures to single counterparties and sectoral concentrations.

# 5.2.4 Credit Assurance

Credit Assurance (CA) is a centralised function within RMG which independently verifies the effectiveness of Macquarie's credit risk management. The role of the CA is to provide an independent assurance of analysis and process to support credit quality and the effectiveness of credit controls.

Key responsibilities are:

- assuring the quality of wholesale credit approvals through sample testing;
- reporting on the effectiveness (design and performance) of RMG Credit's critical controls including sample testing to ensure compliance with key Credit policies and the effectiveness of critical controls; and
- overseeing Business (Retail) CA functions in Banking and Financial Services (BFS).

RMG CA reports to the RMG Head of Operational Risk to ensure independence. In addition to regular reporting to senior management and the Chief Risk Officer, CA is required to report at least annually to the Board. In the interim, matters that require Board attention are reported via the Chief Risk Officer.

# 5.3 Macquarie's Credit Risk Exposures

Credit exposures are disclosed in the following pages based on:

- geographic distribution;
- maturity profile;
- measurement approach;
- risk weight banding; and
- risk grade.

Disclosures in this section have been prepared on a gross credit exposure basis. Gross credit risk exposure relates to the potential loss that Macquarie would incur as a result of a default by an obligor. The gross credit risk exposures are calculated as the amount outstanding on drawn facilities and the exposure at default on undrawn facilities along with derivatives and repurchase agreements. The exposure at default is calculated in a manner consistent with APRA Prudential Standards.

Exposures have been based on a Level 2 regulatory group as defined in section 1.1.1. The gross credit risk exposures in this section will differ from the disclosures in the MBL and its subsidiaries, the Consolidated Entity financial report as gross credit risk exposures include off balance sheet exposures but exclude the exposures of subsidiaries which have been deconsolidated for APRA reporting purposes.

The exposures below exclude the impact of:

- credit risk mitigation (discussed in section 8);
- securitisation exposures (discussed in section 9);
- CVA (discussed in section 10);
- central counterparty exposures (discussed in section 11)
- trading book on balance sheet exposures (discussed in section 12); and
- equity exposures (discussed in section 13).

### APS 330 Table 7(b)

| Portfolio Type               | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|------------------------------|--------------------------------------|----------------------------------|
| Corporate <sup>(1)</sup>     | 45,519                               | 54,217                           |
| SME Corporate <sup>(2)</sup> | 5,286                                | 5,045                            |
| Sovereign                    | 5,255                                | 5,205                            |
| Bank                         | 6,755                                | 7,569                            |
| Residential Mortgages        | 71,054                               | 64,393                           |
| Other Retail                 | 8,685                                | 9,822                            |
| Retail SME                   | 4,707                                | 4,831                            |
| Other Assets <sup>(3)</sup>  | 7,106                                | 6,901                            |
| Total Gross Credit Exposure  | 154,367                              | 157,983                          |

<sup>(1)</sup> Corporate includes specialised lending exposure of \$5,649 million as at 30 September 2020 (31 March 2020: \$5,999 million).

<sup>(2)</sup> SME Corporate includes specialised lending exposure of \$733 million as at 30 September 2020 (31 March 2020: \$711 million).

<sup>(3)</sup> The major components of Other Assets are unsettled trades, related party exposures and fixed assets.

# 5.0 Credit Risk Measurement continued

# APS 330 Table 7(b) (continued)

|                                  |                            | As at<br>30 Septemb         |                 |         | For the 6 months to 30 September 2020      |
|----------------------------------|----------------------------|-----------------------------|-----------------|---------|--|
|                                  |                            | Off Balance                 | sheet           |         |  |
|                                  | On Balance<br>Sheet<br>\$m | Sheet related related Total | related related |         | Average<br>Exposures <sup>(1)</sup><br>\$m |
| Subject to IRB approach          |                            |                             |                 |         |  |
| Corporate                        | 13,638                     | 8,718                       | 17,290          | 39,646  | 43,801                                     |
| SME Corporate                    | 3,692                      | 861                         | -               | 4,553   | 4,443                                      |
| Sovereign                        | 2,416                      | 2,648                       | 191             | 5,255   | 5,230                                      |
| Bank                             | 2,479                      | 1,594                       | 2,682           | 6,755   | 7,162                                      |
| Residential Mortgages            | 58,883                     | 11,002                      | -               | 69,885  | 66,521                                     |
| Other Retail                     | 7,154                      | -                           | -               | 7,154   | 7,493                                      |
| Retail SME                       | 4,690                      | 17                          | -               | 4,707   | 4,769                                      |
| Total IRB approach               | 92,952                     | 24,840                      | 20,163          | 137,955 | 139,419                                    |
| Specialised Lending              | 3,444                      | 630                         | 2,307           | 6,381   | 6,545                                      |
| Subject to Standardised approach |                            |                             |                 |         |  |
| Corporate                        | -                          | 225                         | -               | 225     | 244  |
| Residential Mortgages            | 1,169                      | -                           | -               | 1,169   | 1,203                                      |
| Other Retail                     | 1,531                      | -                           | -               | 1,531   | 1,761                                      |
| Total Standardised approach      | 2,700                      | 225                         | -               | 2,925   | 3,208                                      |
| Other Assets                     | 5,209                      | 999                         | 898             | 7,106   | 7,003                                      |
| Total Gross Credit Exposures     | 104,305                    | 26,694                      | 23,368          | 154,367 | 156,175                                    |

<sup>(1)</sup> Average exposures have been calculated on 30 September 2020 and 31 March 2020 quarter end spot positions.

# APS 330 Table 7(b) (continued)

|                                  |                            | As at<br>31 March 2          | 2020                     |              | For the 6 months to<br>31 March 2020       |
|----------------------------------|----------------------------|------------------------------|--------------------------|--------------|--|
|                                  |                            | Off Balance                  | sheet                    |              |  |
|                                  | On Balance<br>Sheet<br>\$m | Non-market<br>related<br>\$m | Market<br>related<br>\$m | Total<br>\$m | Average<br>Exposures <sup>(1)</sup><br>\$m |
| Subject to IRB approach          |                            |                              |                          |              |  |
| Corporate                        | 17,585                     | 8,607                        | 21,764                   | 47,956       | 46,780                                     |
| SME Corporate                    | 3,636                      | 698                          | -                        | 4,334        | 4,269                                      |
| Sovereign                        | 2,200                      | 2,705                        | 300                      | 5,205        | 4,230                                      |
| Bank                             | 3,414                      | 724                          | 3,431                    | 7,569        | 7,192                                      |
| Residential Mortgages            | 53,401                     | 9,755                        | _                        | 63,156       | 58,985                                     |
| Other Retail                     | 7,831                      | _                            | -                        | 7,831        | 7,948                                      |
| Retail SME                       | 4,816                      | 15                           | _                        | 4,831        | 4,940                                      |
| Total IRB approach               | 92,883                     | 22,504                       | 25,495                   | 140,882      | 134,344                                    |
| Specialised Lending              | 3,673                      | 815                          | 2,222                    | 6,710        | 6,333                                      |
| Subject to Standardised approach |                            |                              |                          |              |  |
| Corporate                        | -                          | 262                          | _                        | 262          | 291  |
| Residential Mortgages            | 1,237                      | _                            | _                        | 1,237        | 1,251                                      |
| Other Retail                     | 1,991                      | _                            | -                        | 1,991        | 2,153                                      |
| Total Standardised approach      | 3,228                      | 262                          | -                        | 3,490        | 3,695                                      |
| Other Assets                     | 5,074                      | 1,096                        | 731                      | 6,901        | 8,721                                      |
| Total Gross Credit Exposures     | 104,858                    | 24,677                       | 28,448                   | 157,983      | 153,093                                    |

<sup>(1)</sup> Average exposures have been calculated on 31 March 2020 and 30 September 2019 quarter end spot positions.

# 5.0 Credit Risk Measurement continued

# APS 330 Table 7(f) & (i)

|                                  |                                    | As at<br>30 September 2020    |   |                               | For the 6 months 30 September 202            |                                  |
|----------------------------------|------------------------------------|-------------------------------|---|-------------------------------|--|----------------------------------|
|                                  | Gross<br>Credit<br>Exposure<br>\$m | Impaired<br>Facilities<br>\$m | Past Due<br>> 90 days <sup>(1)</sup><br>\$m | Specific<br>Provisions<br>\$m | Charges for<br>Specific<br>Provisions<br>\$m | Write-offs <sup>(3)</sup><br>\$m |
| Subject to IRB approach          |                                    |                               |   |                               |  |                                  |
| Corporate <sup>(2)</sup>         | 45,294                             | 494                           | 27  | (141)                         | (72)   | -                                |
| SME Corporate <sup>(2)</sup>     | 5,286                              | 233                           | 58  | (50)                          | (18)   | -                                |
| Sovereign                        | 5,255                              | -                             | -   | -                             | -  | -                                |
| Bank                             | 6,755                              | -                             | -   | -                             | -  | -                                |
| Residential Mortgages            | 69,885                             | 306                           | 222   | (4)                           | (1)  | -                                |
| Other Retail                     | 7,154                              | 133                           | -   | (38)                          | (9)  | -                                |
| Retail SME                       | 4,707                              | 132                           | -   | (35)                          | (25)   | -                                |
| Total IRB approach               | 144,336                            | 1,298                         | 307   | (268)                         | (125)  | _                                |
| Subject to Standardised approach |                                    |                               |   |                               |  |                                  |
| Corporate                        | 225                                | -                             | -   | -                             | -  | -                                |
| Residential Mortgages            | 1,169                              | -                             | -   | -                             | -  | -                                |
| Other Retail                     | 1,531                              | 50                            | -   | (24)                          | (15)   | -                                |
| Total Standardised approach      | 2,925                              | 50                            | -   | (24)                          | (15)   | -                                |
| Other Assets                     | 7,106                              | _                             | _   | _                             | _  | _                                |
| Total                            | 154,367                            | 1,348                         | 307   | (292)                         | (140)  | -                                |

<sup>(1)</sup> In accordance with APRA prudential definitions, Past Due >90 days do not form part of impaired facilities as they are well secured, and represent the full amount outstanding, not just the amount that is past due.

<sup>(2)</sup> IRB Corporate and SME Corporate includes specialised lending.

<sup>(3)</sup> Under AASB 9, there are no longer direct write-offs to Income Statement. A financial asset is written-off when there is no reasonable expectation of recovering it. At the time of writing-off a financial asset it is adjusted against the Expected Credit Loss (ECL) provision created over the life of the asset and not directly written-off to Income Statement.

# APS 330 Table 7(f) & (i)

|                                  | As at<br>31 March 2020          |                               |   |                               | For the 6 n<br>31 Marcl                      |                                  |
|----------------------------------|---------------------------------|-------------------------------|---|-------------------------------|--|----------------------------------|
|                                  | Gross Credit<br>Exposure<br>\$m | Impaired<br>Facilities<br>\$m | Past Due<br>> 90 days <sup>(1)</sup><br>\$m | Specific<br>Provisions<br>\$m | Charges for<br>Specific<br>Provisions<br>\$m | Write-offs <sup>(4)</sup><br>\$m |
| Subject to IRB approach          |                                 |                               |   |                               |  |                                  |
| Corporate <sup>(2)</sup>         | 53,955                          | 479                           | 31  | (157)                         | (138)  | -                                |
| SME Corporate <sup>(2)</sup>     | 5,045                           | 163                           | 47  | (47)                          | (25)   | -                                |
| Sovereign                        | 5,205                           | -                             | -   | _                             | _  | -                                |
| Bank                             | 7,569                           | -                             | -   | _                             | _  | -                                |
| Residential Mortgages            | 63,156                          | 378                           | 148   | (3)                           | (1)  | -                                |
| Other Retail                     | 7,831                           | 135                           | -   | (31)                          | (10)   | -                                |
| Retail SME                       | 4,831                           | 110                           | -   | (21)                          | (15)   | -                                |
| Total IRB approach               | 147,592                         | 1,265                         | 226   | (259)                         | (189)  | -                                |
| Subject to Standardised approach |                                 |                               |   |                               |  |                                  |
| Corporate                        | 262                             | -                             | -   | -                             | _  | -                                |
| Residential Mortgages            | 1,237                           | _                             | -   | _                             | _  | -                                |
| Other Retail                     | 1,991                           | 46                            | -   | (19)                          | (17)   | -                                |
| Total Standardised approach      | 3,490                           | 46                            | _   | (19)                          | (17)   | -                                |
| Other Assets <sup>(3)</sup>      | 6,901                           | 8                             | _   | _                             |  | -                                |
| Total                            | 157,983                         | 1,319                         | 226   | (278)                         | (206)  | -                                |

<sup>(1)</sup> In accordance with APRA prudential definitions, Past Due >90 days do not form part of impaired facilities as they are well secured, and represent the full amount outstanding, not just the amount that is past due.

<sup>(2)</sup> IRB Corporate and SME Corporate includes specialised lending.

<sup>(3)</sup> Impaired Facilities of \$A8m includes other assets acquired through security enforcement subsequent to facility foreclosure.

<sup>(4)</sup> Under AASB 9, there are no longer direct write-offs to Income Statement. A financial asset is written-off when there is no reasonable expectation of recovering it. At the time of writing-off a financial asset it is adjusted against the Expected Credit Loss (ECL) provision created over the life of the asset and not directly written-off to Income Statement.

# 5.0 Credit Risk Measurement continued

# 5.4 Credit Risk by Geographic Distribution

The credit risk exposures below have been based on a geographical split by domicile of the counterparty.

# APS 330 Table 7(c)

|                             | As at<br>30 September 2020 |                  |              |                 |              |  |  |  |
|-----------------------------|----------------------------|------------------|--------------|-----------------|--------------|--|--|--|
| Portfolio Type              | Asia Pacific<br>\$m        | Australia<br>\$m | EMEA*<br>\$m | Americas<br>\$m | Total<br>\$m |  |  |  |
| Corporate                   | 2,976                      | 9,262            | 17,028       | 16,253          | 45,519       |  |  |  |
| SME Corporate               | -                          | 5,286            | -            | -               | 5,286        |  |  |  |
| Sovereign                   | 281                        | 2,968            | 1,010        | 996             | 5,255        |  |  |  |
| Bank                        | 909                        | 1,805            | 2,759        | 1,282           | 6,755        |  |  |  |
| Residential Mortgages       | 258                        | 70,628           | 112          | 56              | 71,054       |  |  |  |
| Other Retail                | -                          | 8,143            | 447          | 95              | 8,685        |  |  |  |
| Retail SME                  | -                          | 4,707            | -            | -               | 4,707        |  |  |  |
| Other Assets                | 1,442                      | 3,382            | 964          | 1,318           | 7,106        |  |  |  |
| Total Gross Credit Exposure | 5,866                      | 106,181          | 22,320       | 20,000          | 154,367      |  |  |  |

\* EMEA represents Europe, United Kingdom, Middle East and Africa

|                             | As at<br>31 March 2020 |                  |              |                 |              |  |  |  |
|-----------------------------|------------------------|------------------|--------------|-----------------|--------------|--|--|--|
| Portfolio Type              | Asia Pacific<br>\$m    | Australia<br>\$m | EMEA*<br>\$m | Americas<br>\$m | Total<br>\$m |  |  |  |
| Corporate                   | 4,249                  | 10,904           | 20,812       | 18,252          | 54,217       |  |  |  |
| SME Corporate               | _                      | 5,045            | -            | -               | 5,045        |  |  |  |
| Sovereign                   | 462                    | 1,127            | 2,169        | 1,447           | 5,205        |  |  |  |
| Bank                        | 1,339                  | 2,012            | 2,354        | 1,864           | 7,569        |  |  |  |
| Residential Mortgages       | 209                    | 64,034           | 105          | 45              | 64,393       |  |  |  |
| Other Retail                | _                      | 9,109            | 609          | 104             | 9,822        |  |  |  |
| Retail SME                  | _                      | 4,831            | -            | _               | 4,831        |  |  |  |
| Other Assets                | 1,429                  | 3,223            | 987          | 1,262           | 6,901        |  |  |  |
| Total Gross Credit Exposure | 7,688                  | 100,285          | 27,036       | 22,974          | 157,983      |  |  |  |

\* EMEA represents Europe, United Kingdom, Middle East and Africa

# 5.5 Credit Risk Distribution by Counterparty Type

The credit risk exposures by Basel III risk type (portfolio type) below have been classified based on counterparty split of the exposure.

# APS 330 Table 7(d)

|                             | As at<br>30 September 2020      |                   |                  |               |              |  |  |  |
|-----------------------------|---------------------------------|-------------------|------------------|---------------|--------------|--|--|--|
| Portfolio Type              | Financial<br>Institution<br>\$m | Government<br>\$m | Corporate<br>\$m | Retail<br>\$m | Total<br>\$m |  |  |  |
| Corporate                   | 15,933                          | 13                | 29,121           | 452           | 45,519       |  |  |  |
| SME Corporate               | 390                             | -                 | 4,320            | 576           | 5,286        |  |  |  |
| Sovereign                   | 3,547                           | 1,700             | 8                | -             | 5,255        |  |  |  |
| Bank                        | 6,755                           | -                 | -                | -             | 6,755        |  |  |  |
| Residential Mortgages       | 1,369                           | -                 | 2,028            | 67,657        | 71,054       |  |  |  |
| Other Retail                | 11                              | -                 | 825              | 7,849         | 8,685        |  |  |  |
| Retail SME                  | -                               | -                 | 3,251            | 1,456         | 4,707        |  |  |  |
| Other Assets                | 5,116                           | 390               | 1,585            | 15            | 7,106        |  |  |  |
| Total Gross Credit Exposure | 33,121                          | 2,103             | 41,138           | 78,005        | 154,367      |  |  |  |

|                             | As at<br>31 March 2020          |                   |                  |               |              |  |  |  |
|-----------------------------|---------------------------------|-------------------|------------------|---------------|--------------|--|--|--|
| Portfolio Type              | Financial<br>Institution<br>\$m | Government<br>\$m | Corporate<br>\$m | Retail<br>\$m | Total<br>\$m |  |  |  |
| Corporate                   | 17,740                          | 15                | 36,085           | 377           | 54,217       |  |  |  |
| SME Corporate               | 216                             | _                 | 4,277            | 552           | 5,045        |  |  |  |
| Sovereign                   | 2,295                           | 2,904             | 6                | -             | 5,205        |  |  |  |
| Bank                        | 7,569                           | _                 | _                | -             | 7,569        |  |  |  |
| Residential Mortgages       | 1,463                           | _                 | 1,836            | 61,094        | 64,393       |  |  |  |
| Other Retail                | 12                              | _                 | 1,014            | 8,796         | 9,822        |  |  |  |
| Retail SME                  | -                               | _                 | 3,270            | 1,561         | 4,831        |  |  |  |
| Other Assets                | 4,606                           | 578               | 1,714            | 3             | 6,901        |  |  |  |
| Total Gross Credit Exposure | 33,901                          | 3,497             | 48,202           | 72,383        | 157,983      |  |  |  |

# 5.0 Credit Risk Measurement continued

# 5.6 Credit Risk by Maturity Profile

The credit risk exposures below have been based on residual contractual maturity of the exposure.

# APS 330 Table 7(e)

|                             | As at<br>30 September 2020 |                    |                  |              |  |  |  |
|-----------------------------|----------------------------|--------------------|------------------|--------------|--|--|--|
| Portfolio Type              | ≤1 year<br>\$m             | 1 ≤ 5 years<br>\$m | > 5 years<br>\$m | Total<br>\$m |  |  |  |
| Corporate                   | 27,891                     | 14,309             | 3,319            | 45,519       |  |  |  |
| SME Corporate               | 1,146                      | 3,294              | 846              | 5,286        |  |  |  |
| Sovereign                   | 3,037                      | 2,057              | 161              | 5,255        |  |  |  |
| Bank                        | 4,722                      | 1,825              | 208              | 6,755        |  |  |  |
| Residential Mortgages       | 133                        | 263                | 70,658           | 71,054       |  |  |  |
| Other Retail                | 1,240                      | 6,683              | 762              | 8,685        |  |  |  |
| Retail SME                  | 313                        | 4,326              | 68               | 4,707        |  |  |  |
| Other Assets                | 4,975                      | 1,291              | 840              | 7,106        |  |  |  |
| Total Gross Credit Exposure | 43,457                     | 34,048             | 76,862           | 154,367      |  |  |  |

|                             | As at<br>31 March 2020 |                    |                  |              |  |  |
|-----------------------------|------------------------|--------------------|------------------|--------------|--|--|
| Portfolio Type              | ≤1 year<br>\$m         | 1 ≤ 5 years<br>\$m | > 5 years<br>\$m | Total<br>\$m |  |  |
| Corporate                   | 33,380                 | 17,058             | 3,779            | 54,217       |  |  |
| SME Corporate               | 1,014                  | 3,213              | 818              | 5,045        |  |  |
| Sovereign                   | 4,634                  | 426                | 145              | 5,205        |  |  |
| Bank                        | 5,352                  | 1,930              | 287              | 7,569        |  |  |
| Residential Mortgages       | 111                    | 244                | 64,038           | 64,393       |  |  |
| Other Retail                | 1,402                  | 7,550              | 870              | 9,822        |  |  |
| Retail SME                  | 251                    | 4,525              | 55               | 4,831        |  |  |
| Other Assets                | 4,807                  | 1,352              | 742              | 6,901        |  |  |
| Total Gross Credit Exposure | 50,951                 | 36,298             | 70,734           | 157,983      |  |  |

Macquarie is approved by APRA to use the Basel III Foundation Internal Ratings Based (FIRB) Approach for credit risk for its wholesale portfolios. Approval for the FIRB approach enables Macquarie to rely on its own internal estimates for some of the necessary credit risk components in determining the capital requirement for a given credit exposure. Internal estimates are used for PD and Maturity, while for wholesale exposures APRA provided estimates must be used for LGD and Exposures at Default (EAD).

A number of retail businesses have been accredited to use the Internal Ratings Based (IRB) Approach, whereby retail exposures are assigned to pools based on both borrower and transaction risk and where the PD and LGD estimates are derived from Macquarie's loss history for exposures in that pool.

Macquarie has a number of portfolios which do not have a statistically significant loss history and therefore do not qualify for the IRB approach to credit risk. Accordingly, the Standardised approach is applied to these portfolios and they are assessed periodically to determine if a change to the IRB approach can be substantiated.

Other portfolios will remain Standardised either because they are in run-off or have been approved by APRA as such. The obligors in these portfolios are not rated by any of the recognised ECAI (S&P, Moody's & Fitch) as they are primarily composed of individual borrowers or small businesses. Consequently, these exposures are risk-weighted at 100%.

A summary of the applicable IRB or Standardised treatment to the Macquarie credit portfolios is set out in the table below.

| Exposure Type  | Approach     | Treatment  |
|--|--------------|--|
| Primarily all credit exposures to Corporate (including SME Corporate), Bank and Sovereign counterparties | IRB          | MQ rating is mapped to the S&P ratings scale<br>S&P historical default data is used to estimate a PD<br>for each rating grade                |
| All exposures subject to Supervisory Slotting Treatment  | IRB          | Exposure is slotted based on a combination of its MQ rating and LGD, with APRA determined supervisory risk weights assigned to each exposure |
| Macquarie originated auto and equipment lease exposures in Australia                                     | IRB          | Through-the-cycle pool PDs and downturn LGDs   |
| Macquarie originated and purchased Residential Mortgages in $\mbox{Australia}^{(1)}$                     | IRB          | Through-the-cycle pool PDs and downturn LGDs<br>The regulatory floor of 20% applies to the LGD of<br>the portfolio.                          |
| Other Residential Mortgages  | Standardised | Risk Weighted per APS 112  |
| Other auto and equipment lease exposures in Australia  | Standardised | Risk Weighted per APS 112  |
| Credit card exposures in Australia   | Standardised | 100% risk-weighted   |
| Personal loan exposures in Australia   | Standardised | 100% risk-weighted   |
| Margin Ioan exposures in Australia   | IRB          | A 20% risk-weight prescribed in APS113 Capital<br>Adequacy: Internal Ratings-based Approach to<br>Credit Risk is applied                     |
| Related party exposures  | IRB          | Risk Weighted per APS 113  |

<sup>(1)</sup> Excludes loans to self-managed superannuation funds secured by residential property and reverse mortgages, which are considered as other residential mortgages under standardised approach.

# 6.0 Calculation of Credit Risk Exposures

### 6.1 Credit Risk Exposures by Measurement Approach

The table below sets out the gross exposures by Basel III portfolio class as required by APRA under APS 330.

# APS 330 Table 7(i)

| Portfolio Type                   | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|----------------------------------|--------------------------------------|----------------------------------|
| Subject to IRB approach          |                                      |                                  |
| Corporate                        | 45,294                               | 53,955                           |
| SME Corporate                    | 5,286                                | 5,045                            |
| Sovereign                        | 5,255                                | 5,205                            |
| Bank                             | 6,755                                | 7,569                            |
| Residential Mortgages            | 69,885                               | 63,156                           |
| Other Retail                     | 7,154                                | 7,831                            |
| Retail SME                       | 4,707                                | 4,831                            |
| Total IRB approach               | 144,336                              | 147,592                          |
| Subject to Standardised approach |                                      |                                  |
| Corporate                        | 225                                  | 262                              |
| Residential Mortgages            | 1,169                                | 1,237                            |
| Other Retail                     | 1,531                                | 1,991                            |
| Total Standardised approach      | 2,925                                | 3,490                            |
| Other Assets <sup>(1)</sup>      | 7,106                                | 6,901                            |
| Total Gross Credit Exposure      | 154,367                              | 157,983                          |

<sup>(1)</sup> The major components of Other Assets are unsettled trades, related party exposures and fixed assets.

# 6.2 Credit Risk Exposures by Risk Weight

The tables below detail total credit exposures by risk weight bandings for the standardised portfolio and risk weightings for specialised lending exposures.

The disclosure of Standardised exposures below shows gross credit exposures before and after the impact of risk mitigation by collateral and guarantees.

# APS 330 Table 8(b) Standardised Approach Exposures

|               | As<br>30 Septem                       | As at<br>31 March 2020   |                                       |   |
|---------------|---------------------------------------|--|---------------------------------------|---|
| Risk Weight   | Total Gross<br>Credit Exposure<br>\$m | Exposure after<br>mitigation by<br>eligible<br>collateral &<br>guarantees<br>\$m | Total Gross<br>Credit Exposure<br>\$m | Exposure after<br>mitigation by<br>eligible collateral<br>& guarantees<br>\$m |
| 0%            | -                                     | _  | _                                     | _   |
| >0% ≤20%      | -                                     | -  | _                                     | _   |
| > 20% ≤ 35%   | 55                                    | 55   | 59                                    | 59  |
| > 35% ≤ 50%   | 622                                   | 622  | 675                                   | 675   |
| > 50% ≤ 75%   | 469                                   | 469  | 483                                   | 483   |
| > 75% ≤ 100%  | 1,779                                 | 1,779  | 2,273                                 | 2,273   |
| > 100% ≤ 150% | -                                     | -  | _                                     | _   |
| > 150%        | -                                     | -  | _                                     | _   |
| Total         | 2,925                                 | 2,925  | 3,490                                 | 3,490   |

# **IRB** Approach Exposures

| Specialised lending exposures subject to supervisory slotting | Gross Credit Exposure                |                                  |  |  |
|---|--------------------------------------|----------------------------------|--|--|
| Risk Weight   | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |  |  |
| 70%   | 959                                  | 1,084                            |  |  |
| 90%   | 2,412                                | 1,896                            |  |  |
| 115%  | 2,817                                | 3,523                            |  |  |
| 250%  | 37                                   | 59                               |  |  |
| Default <sup>(1)</sup>  | 156                                  | 148                              |  |  |
| Total   | 6,381                                | 6,710                            |  |  |

<sup>(1)</sup> Default specialised lending exposures are assessed for impairment (refer section 7).

# 6.0 Calculation of Credit Risk Exposures continued

# 6.3 Credit Risk Exposures by Risk Grade

This section sets out the gross credit exposures split by PD for Non-Retail portfolios and Expected Loss (EL) for Retail portfolios.

The tables below provide a breakdown of gross credit exposures into each PD band for the Non-Retail portfolios under the Basel III FIRB classes of Corporate, SME Corporate, Sovereign and Bank as shown in section 6.1.

# APS 330 Table 9(d)

|                             | As at<br>30 September 2020<br>PD Grade |                          |                       |                    |                     |                       |                |   |
|-----------------------------|--|--------------------------|-----------------------|--------------------|---------------------|-----------------------|----------------|---|
| Non-Retail                  | 0 <=<br>0.03%<br>\$m                   | 0.03% <=<br>0.15%<br>\$m | 0.15% <=<br>1%<br>\$m | 1% <=<br>5%<br>\$m | 5% <=<br>15%<br>\$m | 15% <=<br>100%<br>\$m | Default<br>\$m | Total<br>Gross<br>Credit<br>Exposure<br>\$m |
| Corporate                   | 1,147                                  | 10,203                   | 20,905                | 7,885              | 3,575               | 680                   | 899            | 45,294                                      |
| SME Corporate               | -                                      | -                        | 801                   | 2,524              | 1,522               | 148                   | 291            | 5,286                                       |
| Sovereign                   | 4,605                                  | 621                      | 13                    | 15                 | 1                   | -                     | -              | 5,255                                       |
| Bank                        | 651                                    | 5,608                    | 406                   | 90                 | -                   | -                     | -              | 6,755                                       |
| Total Gross Credit Exposure | 6,403                                  | 16,432                   | 22,125                | 10,514             | 5,098               | 828                   | 1,190          | 62,590                                      |

As at 31 March 2020 PD Grade

| Non-Retail                  | 0 <=<br>0.03%<br>\$m | 0.03% <=<br>0.15%<br>\$m | 0.15% <=<br>1%<br>\$m | 1% <=<br>5%<br>\$m | 5% <=<br>15%<br>\$m | 15% <=<br>100%<br>\$m | Default<br>\$m | Total<br>Gross<br>Credit<br>Exposure<br>\$m |
|-----------------------------|----------------------|--------------------------|-----------------------|--------------------|---------------------|-----------------------|----------------|---|
| Corporate                   | 1,932                | 12,476                   | 23,366                | 9,270              | 4,640               | 1,255                 | 1,016          | 53,955                                      |
| SME Corporate               | -                    | -                        | 1,332                 | 3,038              | 401                 | 62                    | 212            | 5,045                                       |
| Sovereign                   | 4,304                | 846                      | 27                    | 24                 | 4                   | _                     | -              | 5,205                                       |
| Bank                        | 865                  | 6,098                    | 521                   | 79                 | 5                   | 1                     | _              | 7,569                                       |
| Total Gross Credit Exposure | 7,101                | 19,420                   | 25,246                | 12,411             | 5,050               | 1,318                 | 1,228          | 71,774                                      |

### 6.3 Credit Risk Exposures by Risk Grade (continued)

Included within Total Gross Credit Exposures in the previous page are exposures for undrawn commitments. These undrawn commitment exposures are set out in the following tables.

# APS330 Table 9(d) (continued)

| Undrawn Commitments          |                      | As at<br>30 September 2020<br>PD Grade |                       |                    |                     |                       |                |   |  |
|------------------------------|----------------------|--|-----------------------|--------------------|---------------------|-----------------------|----------------|---|--|
|                              | 0 <=<br>0.03%<br>\$m | 0.03% <=<br>0.15%<br>\$m               | 0.15% <=<br>1%<br>\$m | 1% <=<br>5%<br>\$m | 5% <=<br>15%<br>\$m | 15% <=<br>100%<br>\$m | Default<br>\$m | Total<br>Gross<br>Credit<br>Exposure<br>\$m |  |
| Corporate                    | -                    | 302                                    | 1,108                 | 644                | 254                 | 25                    | 15             | 2,348                                       |  |
| SME Corporate                | -                    | -                                      | 165                   | 403                | 170                 | 8                     | 12             | 758   |  |
| Sovereign                    | 22                   | -                                      | -                     | 1                  | -                   | -                     | -              | 23  |  |
| Bank                         | -                    | 27                                     | -                     | -                  | -                   | -                     | -              | 27  |  |
| Total Undrawn<br>Commitments | 22                   | 329                                    | 1,273                 | 1,048              | 424                 | 33                    | 27             | 3,156                                       |  |

As at 31 March 2020 PD Grade Total Gross 0 <= 0.03% <= 0.15% <= 1% <= 5% <= 15% <= Credit 0.03% 0.15% 1% 5% 15% 100% Default Exposure **Undrawn Commitments** \$m \$m \$m \$m \$m \$m \$m \$m Corporate 234 1228 482 295 32 29 2,300 \_ SME Corporate 198 378 17 4 11 608 \_ \_ 34 38 Sovereign 4 \_ \_ \_ \_ \_ Bank \_ \_ \_ \_ \_ \_ \_ \_ Total Undrawn 34 234 1,426 864 312 36 40 2,946 Commitments

# 6.0 Calculation of Credit Risk Exposures continued

# 6.3 Credit Risk Exposures by Risk Grade (continued)

The tables below provide a breakdown of gross credit exposures into each EL category for the Retail portfolios under the Basel III classes of Residential Mortgages, Other Retail and Retail SME as shown in section 6.1.

### APS330 Table 9(d) (continued)

|                             | As at<br>30 September 2020<br>Expected Loss Categories |                        |                      |                     |                       |  |  |  |
|-----------------------------|--|------------------------|----------------------|---------------------|-----------------------|--|--|--|
| Retail                      | 0 <= 0.1%<br>\$m                                       | 0.1% <=<br>0.3%<br>\$m | 0.3% <=<br>3%<br>\$m | 3% <=<br>10%<br>\$m | 10% <=<br>100%<br>\$m | Total Gross<br>Credit<br>Exposure<br>\$m |  |  |
| Residential Mortgages       | 31,795   | 32,850                 | 4,168                | 535                 | 537                   | 69,885                                   |  |  |
| Other Retail                | -  | 3,356                  | 3,017                | 651                 | 130                   | 7,154                                    |  |  |
| Retail SME                  | 29   | 220                    | 3,783                | 544                 | 131                   | 4,707                                    |  |  |
| Total Gross Credit Exposure | 31,824   | 36,426                 | 10,968               | 1,730               | 798                   | 81,746                                   |  |  |

|                             | As at<br>31 March 2020<br>Expected Loss Categories |                        |                      |                     |                       |  |  |  |
|-----------------------------|--|------------------------|----------------------|---------------------|-----------------------|--|--|--|
| Retail                      | 0 < =0.1%<br>\$m                                   | 0.1% <=<br>0.3%<br>\$m | 0.3% <=<br>3%<br>\$m | 3% <=<br>10%<br>\$m | 10% <=<br>100%<br>\$m | Total Gross<br>Credit<br>Exposure<br>\$m |  |  |
| Residential Mortgages       | 26,814   | 31,364                 | 3,992                | 527                 | 459                   | 63,156                                   |  |  |
| Other Retail                | _  | 3,659                  | 3,320                | 715                 | 137                   | 7,831                                    |  |  |
| Retail SME                  | 26   | 184                    | 3,786                | 720                 | 115                   | 4,831                                    |  |  |
| Total Gross Credit Exposure | 26,840   | 35,207                 | 11,098               | 1,962               | 711                   | 75,818                                   |  |  |

# 6.3 Credit Risk Exposures by Risk Grade (continued)

Included within Total Gross Credit Exposures in the previous page are exposures for undrawn commitments. These undrawn commitment exposures are set out in the following tables.

# APS330 Table 9(d) (continued)

|                           | As at<br>30 September 2020<br>Expected Loss Categories |                        |                      |                     |                       |              |  |  |
|---------------------------|--|------------------------|----------------------|---------------------|-----------------------|--------------|--|--|
| Undrawn Commitments       | 0 < =0.1%<br>\$m                                       | 0.1% <=<br>0.3%<br>\$m | 0.3% <=<br>3%<br>\$m | 3% <=<br>10%<br>\$m | 10% <=<br>100%<br>\$m | Total<br>\$m |  |  |
| Residential Mortgages     | 7,403  | 3,358                  | 209                  | 31                  | 1                     | 11,002       |  |  |
| Retail SME                | 16   | -                      | -                    | -                   | -                     | 16           |  |  |
| Total Undrawn Commitments | 7,419  | 3,358                  | 209                  | 31                  | 1                     | 11,018       |  |  |

|                           | As at<br>31 March 2020<br>Expected Loss Categories |                        |                      |                     |                       |              |  |
|---------------------------|--|------------------------|----------------------|---------------------|-----------------------|--------------|--|
| Undrawn Commitments       | 0 < =0.1%<br>\$m                                   | 0.1% <=<br>0.3%<br>\$m | 0.3% <=<br>3%<br>\$m | 3% <=<br>10%<br>\$m | 10% <=<br>100%<br>\$m | Total<br>\$m |  |
| Residential Mortgages     | 6,848  | 2,660                  | 216                  | 29                  | 1                     | 9,754        |  |
| Retail SME                | 15   | -                      | -                    | _                   | _                     | 15           |  |
| Total Undrawn Commitments | 6,863  | 2,660                  | 216                  | 29                  | 1                     | 9,769        |  |

# 7.0 Provisioning

# 7.1 Impaired Facilities and Past Due

Facilities are classified as impaired when there is doubt regarding the collectability of some or all of the contractual payments due from a counterparty. The contractual payments include principal outstanding, interest and other related charges.

Exposures will be assessed for impairment where there is objective evidence of impairment. Objective evidence of impairment may include market, economic or legal factors impacting upon the ability of a counterparty to meet their repayment obligations. The assessment process consists of a comparison of the carrying value of the exposure and the present value of its estimated future cash flows (recoverable amount).

The estimation of expected future cash flows takes into consideration:

- external valuations of the asset (taking into account the value of any security held);
- costs of recovery; and
- the timeframe for realisation of recovery and/or sale of security.

The estimated future cash flows are discounted at the effective interest rate to determine the recoverable amount of the financial asset.

Facilities that are more than 90 calendar days past contractual due date can be classified as either:

- impaired facility if it meets the criteria for impairment as detailed above; or
- past due where the facility is assessed as well secured.

For the purposes of this report, past dues represent the full amount outstanding, not just the amount that is past due.

# 7.2 Specific Provisions and General Reserve for Credit Losses

### **Specific Provisions**

Facilities that are assessed as impaired are subject to a recoverability test. Specific provisions are calculated as per the APRA Prudential Standard APS 220: Credit Quality (APS 220) and are generally measured as the difference between the contractual and expected cash flows from the individual exposure, discounted using the effective interest rate for that exposure.

### **General Reserve for Credit Losses**

The General Reserve for Credit Losses (GRCL) is required under APS 220 to cover credit losses prudently estimated but not certain to arise over the full life of all individual facilities making up the credit risk portfolio.

Provisions representing 12 months expected credit loss (ECL) on performing loans (referred to as stage I provisions under AASB 9), are allocated to GRCL as they are held against future, presently unidentified losses. ECL provisions are determined based on the point-in-time probability of default (PD) over the next 12 months and the lifetime losses associated with such PD, adjusted for forward looking information.

# **Regulatory Specific Provisions**

Lifetime ECL provisions on under-performing and non-performing loans (referred to as stage II and III provisions under AASB 9) deemed ineligible to be included in the GRCL, are considered regulatory specific provisions. Lifetime ECL provisions are determined with reference to the financial asset's lifetime PD and the lifetime losses associated with that PD, adjusted for forward looking information.

#### 7.3 Regulatory Expected Loss (REL)

REL represents the estimated future credit losses expected to be incurred in a portfolio. For non-defaulted exposures, REL is calculated as a function of the outstanding exposure, PD and LGD whereas REL for defaulted Corporate, Sovereign and Bank exposures under the FIRB approach is determined as the product of LGD and EAD. LGDs are defined by APRA for Corporate, Bank and Sovereign. Specialised lending exposures subject to supervisory slotting criteria are measured using APRA determined risk weightings. For defaulted retail exposures under the IRB approach, REL is based on the best estimate of loss. The excess of REL over eligible provisions is required by APRA to be deducted from Common Equity Tier 1 capital. Eligible provisions include credit related provisions, partial write-offs, and discounts on defaulted assets. As at 30 September 2020, the total REL was \$1,159 million (31 March 2020: \$1,285 million), with the excess of REL over eligible provisions resulting in a Common Equity Tier 1 deduction of \$80 million (31 March 2020: \$317 million).

#### 7.4 Provisions by Counterparty Type

The table below details impaired facilities, past due and specific provisions.

#### APS 330 Table 7(f)

|  | As at<br>30 September 2020    |                             | 31                            | As at<br>March 2020           |                             |                               |
|--|-------------------------------|-----------------------------|-------------------------------|-------------------------------|-----------------------------|-------------------------------|
|  | Impaired<br>Facilities<br>\$m | Past Due<br>>90 days<br>\$m | Specific<br>Provisions<br>\$m | Impaired<br>Facilities<br>\$m | Past Due<br>>90 days<br>\$m | Specific<br>Provisions<br>\$m |
| Subject to IRB approach                                  |                               |                             |                               |                               |                             |                               |
| Corporate  | 494                           | 27                          | (141)                         | 479                           | 31                          | (157)                         |
| SME Corporate  | 233                           | 58                          | (50)                          | 163                           | 47                          | (47)                          |
| Residential Mortgages                                    | 306                           | 222                         | (4)                           | 378                           | 148                         | (3)                           |
| Other Retail   | 133                           | -                           | (38)                          | 135                           | _                           | (31)                          |
| Retail SME   | 132                           | -                           | (35)                          | 110                           | _                           | (21)                          |
| Total IRB approach                                       | 1,298                         | 307                         | (268)                         | 1,265                         | 226                         | (259)                         |
| Subject to Standardised approach                         |                               |                             |                               |                               |                             |                               |
| Residential Mortgages                                    | _                             | -                           | -                             | -                             | _                           | -                             |
| Other Retail   | 50                            | -                           | (24)                          | 46                            | _                           | (19)                          |
| Total Standardised approach                              | 50                            | -                           | (24)                          | 46                            | _                           | (19)                          |
| Other Assets <sup>(1)</sup>                              | -                             | _                           | _                             | 8                             | -                           | _                             |
| Total  | 1,348                         | 307                         | (292)                         | 1,319                         | 226                         | (278)                         |
| Additional regulatory specific provisions <sup>(2)</sup> |                               |                             | (383)                         |                               |                             | (343)                         |

<sup>(1)</sup> Includes other assets acquired through security enforcement subsequent to facility foreclosure.

<sup>(2)</sup> Includes Stage II provisions deemed ineligible for GRCL. Combined with \$50 million (31 March 2020: \$53 million) of Stage III provisions (which are not specific provisions on impaired facilities) primarily related to IRB Corporate and Retail.

# 7.0 Provisioning continued

#### APS 330 Table 9(e)

|                                  | For the 6 months to 30 September 2020     |                                  | For the 6 months to 31 March 2020         |                                  |
|----------------------------------|---|----------------------------------|---|----------------------------------|
|                                  | Charges for<br>Specific provisions<br>\$m | Write-offs <sup>(1)</sup><br>\$m | Charges for<br>Specific provisions<br>\$m | Write-offs <sup>(1)</sup><br>\$m |
| Subject to IRB approach          |   |                                  |   |                                  |
| Corporate                        | (72)                                      | -                                | (138)                                     | _                                |
| SME Corporate                    | (18)                                      | -                                | (25)                                      | _                                |
| Residential Mortgages            | (1)                                       | -                                | (1)                                       | _                                |
| Other Retail                     | (9)                                       | -                                | (10)                                      | _                                |
| Retail SME                       | (25)                                      | -                                | (15)                                      | _                                |
| Total IRB approach               | (125)                                     | _                                | (189)                                     | _                                |
| Subject to Standardised approach |   |                                  |   |                                  |
| Other Retail                     | (15)                                      | -                                | (17)                                      | _                                |
| Total Standardised approach      | (15)                                      | -                                | (17)                                      | _                                |
| Total                            | (140)                                     | _                                | (206)                                     |                                  |

<sup>(1)</sup> Under AASB 9, there are no longer direct write-offs to Income Statement. A financial asset is written-off when there is no reasonable expectation of recovering it. At the time of writing-off a financial asset it is adjusted against the Expected Credit Loss (ECL) provision created over the life of the asset and not directly written-off to Income Statement.

#### 7.5 Provisions by Geographic Region

The tables below split impaired facilities, past due and provisions by geographic region. Note that the geographic split has been based on the domicile of the counterparty.

#### APS 330 Table 7(g)

|   | As at<br>30 September 2020    |                              |                               |             |  |  |
|---|-------------------------------|------------------------------|-------------------------------|-------------|--|--|
| Geographic Region                         | Impaired<br>Facilities<br>\$m | Past due<br>> 90 days<br>\$m | Specific<br>Provisions<br>\$m | GRCL<br>\$m |  |  |
| Australia                                 | 921                           | 290                          | (161)                         | (199)       |  |  |
| EMEA                                      | 193                           | 13                           | (79)                          | (41)        |  |  |
| Americas                                  | 222                           | 4                            | (44)                          | (41)        |  |  |
| Asia Pacific                              | 12                            | -                            | (8)                           | (1)         |  |  |
| Total                                     | 1,348                         | 307                          | (292)                         | (282)       |  |  |
| Additional regulatory specific provisions |                               |                              | (383)                         |             |  |  |

|   | As at<br>31 March 2020        |                              |                               |             |  |
|---|-------------------------------|------------------------------|-------------------------------|-------------|--|
| Geographic Region                         | Impaired<br>Facilities<br>\$m | Past due<br>> 90 days<br>\$m | Specific<br>Provisions<br>\$m | GRCL<br>\$m |  |
| Australia                                 | 865                           | 206                          | (131)                         | (130)       |  |
| EMEA                                      | 115                           | 1                            | (74)                          | (32)        |  |
| Americas                                  | 263                           | 19                           | (71)                          | (47)        |  |
| Asia Pacific                              | 76                            | -                            | (2)                           | -           |  |
| Total                                     | 1,319                         | 226                          | (278)                         | (209)       |  |
| Additional regulatory specific provisions |                               |                              | (343)                         |             |  |

#### 7.6 General Reserve for Credit Losses

#### APS 330 Table 7(j)

|  | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|--|--------------------------------------|----------------------------------|
| General reserve for credit losses before tax | 282                                  | 209                              |
| Tax effect                                   | (72)                                 | (49)                             |
| General reserve for credit losses            | 210                                  | 160                              |

In accordance with APS 220 Attachment E, Macquarie has applied the regulatory capital approach specified to those loans where the COVID-19 repayment deferral was granted. Nature and terms of the financial assistance offered to customers by Macquarie under the COVID-19 support package can be seen here:

### macquarie.com/au/en/about/news/2020/comprehensive-support-package-for-australians-dealing-with-coronavirus-covid-19-impacts.html

Loans subject to COVID-19 payment pause as at 30 September 2020:

| COVID-19 Payment Pause                           | Loans<br>Count | Exposure<br>\$m |
|--|----------------|-----------------|
| Personal Banking (Home Loans + Credit Cards)     | 6,601          | 3,096           |
| Vehicle and Asset Finance (inc. Wholesale)       | 30,569         | 1,050           |
| Business Banking (inc. Business Bank Home Loans) | 931            | 484             |

# 7.0 Provisioning continued

#### 7.7 Movement in Provisions

The table below shows the movement of provisions over the 6 months to 30 September 2020.

#### APS 330 Table 7(h)

|   | Sl<br>GRCL<br>\$m | pecific Provisions and<br>Additional Specific<br>provision<br>\$m | Total<br>\$m |
|---|-------------------|---|--------------|
| Provisions as at 31 March 2020                      | 209               | 621   | 830          |
| Charges (net of reversals) during the period        | 79                | 147   | 226          |
| Assets written off or sold, previously provided for | -                 | (67)  | (67)         |
| Net transfer (to)/from other provisions             | 2                 | (2)   | -            |
| Adjustments for foreign exchange fluctuations       | (8)               | (24)  | (32)         |
| Provisions as at 30 September 2020                  | 282               | 675   | 957          |

#### 7.8 Analysis of Expected Credit Model Performance versus Actual Results

The table below relates only to Macquarie's portfolios measured under the IRB approach and compares actual results to the average estimate over the January 2008 to September 2020 period.

#### APS 330 Table 9(f)

|                                      | PD             |             | Exposure at<br>default      | LGD                |                    |
|--------------------------------------|----------------|-------------|-----------------------------|--------------------|--------------------|
| Portfolio Type                       | Estimated<br>% | Actual<br>% | Estimate to<br>Actual Ratio | Estimated<br>%     | Actual<br>%        |
| Corporate                            | 1.99%          | 0.99%       | N/A <sup>(1)</sup>          | N/A <sup>(1)</sup> | N/A <sup>(1)</sup> |
| SME Corporate                        | 2.49%          | 2.80%       | N/A <sup>(1)</sup>          | N/A <sup>(1)</sup> | N/A <sup>(1)</sup> |
| Sovereign                            | 0.16%          | 0.00%       | N/A <sup>(1)</sup>          | N/A <sup>(1)</sup> | N/A <sup>(1)</sup> |
| Bank                                 | 0.15%          | 0.00%       | N/A <sup>(1)</sup>          | N/A <sup>(1)</sup> | N/A <sup>(1)</sup> |
| Residential Mortgages <sup>(2)</sup> | 1.14%          | 1.07%       | 101%                        | 20.15%             | 3.78%              |
| Other Retail <sup>(2)</sup>          | 1.89%          | 1.94%       | 112%                        | 47.10%             | 26.05%             |

(1) Macquarie is accredited under the Foundation Internal Ratings Based Approach (FIRB). As the LGD and EAD assumptions under FIRB are set by APRA for these portfolio types, disclosure of actual against estimates does not facilitate meaningful assessment of the performance of internal rating processes for these portfolios.

<sup>(2)</sup> Includes exposures disclosed as Retail SME.

#### 8.1 Netting

Netting arises where a single legal obligation is created covering all transactions included in a netting agreement. The most common form of netting which Macquarie applies for these purposes is close-out netting.

Netting is applied to a counterparty balance only when appropriate documentation governing transactions between the Macquarie entity and the counterparty has been entered into, Legal Risk Management has confirmed that it is legally effective to net with that counterparty, and APRA Prudential Standard APS 112 Capital Adequacy: Standardised Approach to Credit Risk (APS 112), has been complied with.

#### 8.1.1 Collateral Valuation and Management

RMG Credit limits are set and the related exposures are calculated before taking any non-cash collateral into consideration other than for securities finance transactions where liquid financial instruments are an inherent part of the lending arrangement. Typically, collateral is required for all but short-dated, vanilla trading activity.

A wide variety of collateral can be accepted depending on the counterparty and the nature of the exposure. Some of the most common forms are charges over:

- cash or gold deposits;
- debt or equity securities;
- company assets; and
- commercial or residential property.

Guarantees are frequently requested from banks, parent or associated companies. Relative ratings between the obligor and guarantor are monitored as part of the regulatory capital calculation process as mitigation will normally cease to be eligible if the rating of the guarantor falls below that of the underlying obligor. Collateral taken in the form of tradeable securities is revalued daily by the same application systems which are used to trade those particular products. Credit default swaps are not a common form of credit risk mitigation. Macquarie policies require that all security is taken in conjunction with a formal written agreement which gives Macquarie direct and unconditional rights over the collateral in the event of default by the obligor.

To mitigate credit risk Macquarie makes frequent use of margining arrangements. In these cases, counterparties post collateral daily in the form of cash or liquid securities to cover outstanding trading positions. Macquarie also engages in reciprocal margining agreements with counterparties under ISDA or similar agreements where the Credit Support Annex can contain provisions whereby margining thresholds may vary in relation to the credit ratings of the respective parties. Macquarie is compliant with OTC Margin reforms in all legal jurisdictions with respect to thresholds, minimum transfer amounts and rounding for affected counterparties in those jurisdictions. Margining thresholds are incorporated into the scenarios considered under the MGL Group liquidity policy which assesses the collateral and funding requirements in the event of a credit downgrade.

This is part of the general requirement of the MGL Group to be able to meet all obligations for a period of twelve months under both an individual and combined name and systemic challenge. The resultant increase in collateral requirements is included as an outflow in the scenarios – explicitly ensuring that Macquarie has sufficient funding coverage in this event.

Specific protocols surround the acceptance of real estate as collateral.

Prior to acceptance, any independent valuation must undergo a formal review process by which it is assessed for quality and adherence to policy and standing instructions. The escalation of this review and acceptance process will depend on:

- the type of property being valued;
- the dollar value of the property being valued; and
- the proposed loan-to-value ratio (LVR).

The value of all real estate collateral is assessed regularly and is re-valued where appropriate, be it on an asset specific basis or a market assessment across a pool of assets, such as residential mortgages. The interval between re-valuation is contingent on the type of property, extent of the property's encumbrance, the LVR at origination and the market conditions that have prevailed since the valuation was conducted. All prior claims on the property collateral are recorded and taken into consideration when calculating the available security value.

All details regarding security together with netting/margining rules are recorded in collateral management systems which support the operational control framework.

#### 8.1.2 Wrong Way Risk

Specific wrong-way risk occurs when exposure to the counterparty is positively correlated with the counterparty's probability of default. RMG Credit runs a monthly monitoring process to ensure that all instances of specific wrong-way risk are identified and appropriately escalated. General wrong-way risk occurs when the probabilities of counterparty defaults are positively correlated with market risk factor movements. Macquarie considers these correlations as part of the credit assessment process and has daily reports which identify asset sensitivities across a range of dimensions including industry/peer group, counterparty and rating grade.

## 8.0 Credit Risk Mitigation continued

#### 8.2 Exposures Mitigated by Eligible Collateral

Eligible financial collateral is defined in APS 112 as cash, certificates of deposit, bank bills, certain rated debt issues and listed equities. Other items that are eligible for recognition as collateral include mortgages over commercial or residential real estate (subject to the satisfaction of certain requirement listed in APS113).

As noted, Macquarie takes a wide range of collateral of which only a portion is eligible under APS 112. All collateral is recorded in appropriate systems with clear definition by type and eligibility status. Ineligible collateral under APRA standards is excluded from the capital calculation process.

Some types of collateral which are eligible by definition may be determined to be ineligible or adjusted with an appropriate haircut at the time of calculation due to mismatches of maturity or currency between the collateral and the underlying exposures.

For capital adequacy purposes, eligible cash collateral is considered in calculating the capital requirement. For non-cash collateral, a regulatory haircut is applied to both the gross credit exposure and the value of the collateral, and these adjusted amounts are used as the basis of calculating the capital requirement.

The tables below show gross credit exposures by Basel III portfolio under the IRB approach and the amount of risk exposure which is mitigated by APRA defined eligible collateral, guarantees or credit derivatives.

#### APS 330 Table 10(b) & (c)

|                         |  | As at<br>30 Septembe                    |                                     |   |  |  |  |
|-------------------------|--|---|-------------------------------------|---|--|--|--|
| Measurement Approach    | Total Gross<br>Credit Exposure <sup>(1)</sup><br>\$m | Eligible<br>Financial Collateral<br>\$m | Other Eligible<br>Collateral<br>\$m | Exposures Covered<br>by Guarantees<br>\$m |  |  |  |
| Subject to IRB approach |  |   |                                     |   |  |  |  |
| Corporate               | 45,294   | 632                                     | 100                                 | 2,134                                     |  |  |  |
| SME Corporate           | 5,286  | 82                                      | 989                                 | -   |  |  |  |
| Sovereign               | 5,255  | -                                       | -                                   | -   |  |  |  |
| Bank                    | 6,755  | -                                       | -                                   | 16  |  |  |  |
| Residential Mortgages   | 69,885   | N/A                                     | N/A                                 | -   |  |  |  |
| Other Retail            | 7,154  | N/A                                     | N/A                                 | -   |  |  |  |
| Retail SME              | 4,707  | N/A                                     | N/A                                 | -   |  |  |  |
| Total IRB approach      | 144,336  | 714                                     | 1,089                               | 2,150                                     |  |  |  |

(1) Per APS 180, the impact of eligible collateral for market related contracts is embedded in the calculation of total gross credit exposure and is not separately reported as eligible financial collateral.

|                         |         | As at<br>31 March 2020<br>Total Gross Eligible Other Eligible Exposures Covered<br>Credit Exposure <sup>(1)</sup> Financial Collateral Collateral by Guarantees<br>\$m \$m \$m \$m \$m |     |       |  |  |  |
|-------------------------|---------|--|-----|-------|--|--|--|
| Measurement Approach    |         |  |     |       |  |  |  |
| Subject to IRB approach | •       | ••••   | •   | ····  |  |  |  |
| Corporate               | 53,955  | 747  | 63  | 2,724 |  |  |  |
| SME Corporate           | 5,045   | 75   | 913 | -     |  |  |  |
| Sovereign               | 5,205   | _  | _   | -     |  |  |  |
| Bank                    | 7,569   | _  | -   | 36    |  |  |  |
| Residential Mortgages   | 63,156  | N/A  | N/A | -     |  |  |  |
| Other Retail            | 7,831   | N/A  | N/A | -     |  |  |  |
| Retail SME              | 4,831   | N/A  | N/A | -     |  |  |  |
| Total IRB approach      | 147,592 | 822  | 976 | 2,760 |  |  |  |

<sup>(1)</sup> Per APS 180, the impact of eligible collateral for market related contracts is embedded in the calculation of total gross credit exposure and is not separately reported as eligible financial collateral.

#### 8.3 Counterparty Credit risk

Counterparty Credit Risk (CCR) is the risk that the counterparty to a transaction could default before the final settlement of the transaction's cash flows. An economic loss would occur if the transactions or portfolio of transactions with the counterparty has a positive economic value for any MGL Group entity at the time of default. Unlike exposure to credit risk through a loan, where the exposure to credit risk is unilateral and only the lending bank faces the risk of loss, CCR creates a bilateral risk of loss whereby the market value for many different types of transactions can be positive or negative to either counterparty. The market value is uncertain and can vary over time with the movement of underlying market factors.

Regulatory capital is allocated to CCR exposures using the SA-CCR calculation, which reflects expected exposure to the counterparty and its risk-rating. Economic capital also reflects correlations and diversification impacts across risk types.

As at 30 September 2020, a unilateral one-notch and two-notch downgrade in the MBL's rating would have resulted in a further \$218m million and \$366m million (credit rating downgrade postings are cumulative) of collateral being posted to other counterparties respectively. Collateral stress tests are also conducted on the MBL's counterparties so that it can monitor for likely collateral stresses in the event of a counterparty downgrade.

#### APS 330 Table 11(b)

| Exposures at default for counterparty exposures | As at<br>30 September<br>2020 <sup>(1)</sup><br>\$m | As at<br>31 March<br>2020<br>\$m |
|---|---|----------------------------------|
| Replacement cost excluding collateral           | 12,589  | 19,558                           |
| Replacement cost with eligible collateral (A)   | 6,539   | 10,628                           |
| Potential future exposure (PFE) (B)             | 10,240  | 9,787                            |
| Exposures at default [(A+B) * 1.4]              | 23,491  | 28,581                           |
| Comprising of:                                  |   |                                  |
| Interest rate                                   | 1,428   | 1,617                            |
| Credit  | 176   | 196                              |
| Equity  | 1,407   | 1,347                            |
| Foreign exchange                                | 4,692   | 9,734                            |
| Commodity                                       | 15,788  | 15,687                           |
| Exposures at default                            | 23,491  | 28,581                           |

(1) EAD split by product type has been updated for September 2020 in line with ARF118.0 and ARF180.0 disclosures.

#### APS 330 Table 11(c)

|                                       | As at<br>30 September 2020 |                        | As at<br>31 March 2020   |                        |
|---------------------------------------|----------------------------|------------------------|--------------------------|------------------------|
| Notional amount of credit derivatives | Protection<br>Bought \$m   | Protection<br>Sold \$m | Protection<br>Bought \$m | Protection<br>Sold \$m |
| Own credit portfolio                  | 1,974                      | 1,494                  | 1,953                    | 1,862                  |
| Client intermediation activities      | -                          | -                      | -                        | _                      |
| Total                                 | 1,974                      | 1,494                  | 1,953                    | 1,862                  |
| Credit default swaps (CDS)            | 1,974                      | 1,486                  | 1,953                    | 1,847                  |
| Total return swaps                    | -                          | 8                      | _                        | 15                     |
| Total                                 | 1,974                      | 1,494                  | 1,953                    | 1,862                  |

### 9.0 Securitisation

#### 9.1 Overview

The revised APS 120 Securitisation (APS 120) became effective 1 January 2018. A securitisation is defined as "a financing structure where the cash flow from a pool is used to make payments on obligations to at least two tranches or classes of creditors (typically holders of debt securities), with each tranche or class entitled to receive payments from the pool before or after another class of creditors, thereby reflecting different levels of credit risk."

Macquarie engages in a range of activities in the securitisation market, including playing the following roles:

- Originator, Arranger, Manager and Servicer on Macquarie mortgage and auto and equipment finance securitisation programs;
- Lead Manager on Macquarie originated and third party securitisations;
- Swap Counterparty to Macquarie originated and third party securitisations;
- Warehouse facility provider to several third-party originators;
- Liquidity facility provider to several third-party originators and provider of redraw facilities to all Macquarie Mortgage SPVs; and
- Investor in third-party securitisation transactions.

Macquarie has also established contingent liquidity securitisation SPVs that issue and hold Residential Mortgage Backed Securities (RMBS) eligible for repurchase with the RBA.

Macquarie may, as sponsor, use the following types of special purpose vehicles to securitise third-party exposures:

- trusts, and
- special purpose companies,

issuing RMBS or asset-backed securities (ABS).

Following are the affiliated entities which the MGL group manages or advises and which can invest either in the securitisation exposures that Macquarie has securitised or in SPVs for whom Macquarie is a sponsor (i.e. manager, adviser, dealer or liquidity and/or credit enhancement provider):

- Macquarie Core Australian Fixed Interest Fund
- Macquarie Debt Market Opportunity Fund
- Macquarie Australian Diversified Income (High Grade) Fund
- Macquarie Australian Diversified Income Fund
- Macquarie True Index Global Bond Fund
- Macquarie Global Income Opportunities Fund SICAV
- Macquarie Global Multi-Sector Fixed Income Fund
- Macquarie Global Income Opportunities Fund
- Macquarie Dynamic Bond Fund
- Macquarie True Index Sovereign Bond Fund
- Macquarie Income Opportunities Fund
- Macquarie True Index Cash Fund
- Macquarie Enhanced Australian Fixed Interest Fund

Any investments by these entities (if any) in securitisation exposures that Macquarie has securitised or sponsored does not form a majority of their investment portfolios and their investment represents a small percentage of the relevant securitisation issue.

#### 9.1.1 Securitisation Risk Management

RMG is responsible for overseeing the management of the risk arising from all securitisation exposures. RMG approves all securitisation transactions and exposures arising from securitisation activity.

RMG Regulatory Affairs and Aggregate Risk Division (RAAR) reviews transactions where Macquarie acts as originator, manager or sponsor to ensure compliance with APS 120 and other regulations. RMG Credit sets limits on securitisation exposures and reviews transactions to identify all risks involved. RMG Market Risk reviews market exposures associated with securitisations, such as swaps, and other exposures held in the trading book. Macquarie's primary risk mitigant is the limit framework and approval process governing exposures to securitisations.

In addition to credit risk, securitised assets can be subject to liquidity risk, interest rate risk, and in some instances FX risk. The nature and scale of these risks varies from transaction to transaction. All securitised assets are subject to a degree of operational risk associated with documentation and the collection of cashflows.

Securitisation exposures are measured daily and monitored by RMG. RMG completes an annual review of all securitisation exposures and limits. Regulatory capital is calculated on all securitisation exposures using the available approaches in APS 116 and APS 120.

Macquarie applies the following approaches to the calculation of regulatory capital for securitisation exposures under APS 120:

- the External Ratings Based approach (ERBA); or
- the Supervisory Formula Approach (SFA).

If one of the above approaches does not apply to an exposure, then the exposure will be deducted from Common Equity Tier 1 Capital (CET1).

S&P, Moody's and Fitch Ratings have all been used to rate Macquarie securitisations. They have been used to rate notes and commercial paper issued by Macquarie securitisation and Commercial Paper programs.

Mitigation of credit risk on securitisation exposures is performed in accordance with Macquarie's overall credit risk mitigation policy. Details of the policy can be found in section 8.0 of this disclosure.

#### 9.1.2 Accounting for Securitisation

Securitisation transactions undertaken by Macquarie are accounted for in accordance with Australian Accounting Standards. As noted, securitised positions are managed in a number of SPVs.

Where these SPVs are deconsolidated for regulatory purposes under APS 120, they still need to be assessed under Australian Accounting Standards to determine whether these SPVs should be considered part of the accounting consolidated group.

Control exists when the parent is exposed, or has rights, to variable returns from its involvement with an entity and has the ability to affect those returns through its power over that entity. In Macquarie's case, it has been determined that under Australian Accounting Standards, Macquarie consolidates Macquarie mortgage SPVs and auto and equipment finance SPVs. The assets and liabilities in these SPVs detailed in the tables within this section are consolidated into the Macquarie accounting consolidated group on the basis Macquarie controls those SPVs.

Banking book securitised assets consolidated by Macquarie are held on the balance sheet at amortised cost. Securitised exposures in the trading book are held at fair value. There has been no material change to the methods of valuation from the prior period.

If there are circumstances where Macquarie is required to provide financial support for securitised assets, a relevant liability is recognised on the Bank's balance sheet. Where a liability does not currently exist but could arise in the future as a result of uncertain events not wholly within Macquarie's control, a contingent liability is disclosed to the extent such an obligation may, but probably will not, require an outflow of resources. A contingent liability does not give rise to an actual liability being recognised on the Bank's balance sheet.

Further information on accounting policies as they relate to securitisation exposures, including key assumptions and inputs to valuation processes and Macquarie's policies on accounting consolidation, can be found in the Macquarie Bank Limited financial report.

## 9.0 Securitisation continued

#### 9.2 Securitisation Exposures

#### 9.2.1 Originating ADI Securitisation Exposures

The table below sets out the assets originated or sponsored by Macquarie where the exposures have subsequently been securitised.

Macquarie has not undertaken any synthetic securitisation in the banking and trading book.

#### APS 330 Table 12(g) and (o)

|                                       | As at<br>30 September 2020                  |                                      |              |  |
|---------------------------------------|---|--------------------------------------|--------------|--|
|                                       | Total outstand                              | ling exposures securitised           | ł            |  |
| Exposure Type                         | ADI originated assets <sup>(1)</sup><br>\$m | ADI as sponsor <sup>(2)</sup><br>\$m | Other<br>\$m |  |
| Banking Book                          |   |                                      |              |  |
| Residential Mortgages                 | 37,528                                      | 99                                   | -            |  |
| Credit cards and other personal loans | -   | -                                    | -            |  |
| Auto and equipment finance            | 3,339                                       | -                                    | -            |  |
| Total Banking Book                    | 40,867                                      | 99                                   | -            |  |
| Trading Book                          |   |                                      |              |  |
| Residential Mortgages                 | -   | -                                    | -            |  |
| Credit cards and other personal loans | -   | -                                    | -            |  |
| Auto and equipment finance            | -   | -                                    | -            |  |
| Other                                 | -   | -                                    | -            |  |
| Total Trading Book                    | -   | _                                    | _            |  |
| Total                                 | 40,867                                      | 99                                   | _            |  |

<sup>(1)</sup> Included in the above are assets of \$40,867 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(2)</sup> Included in the above are exposures held in third party warehouse funding facilities.

|                                       | As at<br>31 March 2020                      |   |              |  |
|---------------------------------------|---|---|--------------|--|
|                                       | Total outstand                              | Total outstanding exposures securitised |              |  |
| Exposure Type                         | ADI originated assets <sup>(1)</sup><br>\$m | ADI as sponsor <sup>(2)</sup><br>\$m    | Other<br>\$m |  |
| Banking Book                          |   |   |              |  |
| Residential Mortgages                 | 34,790                                      | 112                                     | -            |  |
| Credit cards and other personal loans | _   | -                                       | -            |  |
| Auto and equipment finance            | 5,369                                       | -                                       | -            |  |
| Total Banking Book                    | 40,159                                      | 112                                     | _            |  |
| Trading Book                          |   |   |              |  |
| Residential Mortgages                 | _   | -                                       | -            |  |
| Credit cards and other personal loans | _   | -                                       | -            |  |
| Auto and equipment finance            | _   | -                                       | -            |  |
| Other                                 | _   | -                                       | -            |  |
| Total Trading Book                    | _   | _                                       | -            |  |
| Total                                 | 40,159                                      | 112                                     | _            |  |

<sup>(1)</sup> Included in the above are assets of \$40,159 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(2)</sup> Included in the above are exposures held in third party warehouse funding facilities.

#### 9.2.2 Performance of Assets Securitised

The assets below have been originated and securitised by Macquarie. The table below identifies the total exposures and impairment of these assets.

#### APS 330 Table 12(h)

| Exposure Type                         | As at<br>30 September 2020<br>Total outstanding exposures securitised |                                |                                |  |
|---------------------------------------|---|--------------------------------|--------------------------------|--|
|                                       | Total<br>outstanding<br>exposures <sup>(1)</sup><br>\$m               | Impaired <sup>(2)</sup><br>\$m | Past due <sup>(3)</sup><br>\$m | ADI recognised<br>loss from<br>exposures<br>securitised<br>\$m |
| Residential Mortgages                 | 37,528  | 195                            | 152                            | _  |
| Credit cards and other personal loans | -   | -                              | -                              | _  |
| Auto and equipment finance            | 3,339   | 77                             | -                              | -  |
| Total                                 | 40,867  | 272                            | 152                            | -  |

<sup>(1)</sup> Included in the above are assets of \$40,867 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(2)</sup> Included in the above are impaired facilities of \$272 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(3)</sup> Included in the above are past due >90 days facilities of \$152 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

|                                       | Tota   | As at<br>31 March 2<br>al outstanding expo |                                |  |
|---------------------------------------|--|--|--------------------------------|--|
| Exposure Type                         | Total outstanding<br>exposures <sup>(1)</sup><br>\$m | Impaired <sup>(2)</sup><br>\$m             | Past due <sup>(3)</sup><br>\$m | ADI recognised<br>loss from<br>exposures<br>securitised<br>\$m |
| Residential Mortgages                 | 34,790   | 264  | 98                             | _  |
| Credit cards and other personal loans | _  | _  | _                              | -  |
| Auto and equipment finance            | 5,369  | 104  | _                              | -  |
| Total                                 | 40,159   | 368  | 98                             | _  |

<sup>(1)</sup> Included in the above are assets of \$40,159 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(2)</sup> Included in the above are impaired facilities of \$368 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

<sup>(3)</sup> Included in the above are past due >90 days facilities of \$98 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in the Level 2 regulatory group.

## 9.0 Securitisation continued

#### 9.2.3 Summary of Outstanding Exposures Intended to be Securitised

#### APS 330 Table 12(i) and (p)

MBL may securitise assets depending on a variety of factors, including market conditions and business requirements. The table below sets out identified assets as at the reporting date which are intended to be put into term securitisation deals.

| Exposure Type                         | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|---------------------------------------|--------------------------------------|----------------------------------|
| Banking Book                          |                                      |                                  |
| Residential Mortgages <sup>(1)</sup>  | 300                                  | -                                |
| Credit cards and other personal loans | -                                    | _                                |
| Auto and equipment finance            | -                                    | _                                |
| Total Banking Book                    | 300                                  | -                                |
| Trading Book                          |                                      |                                  |
| Residential Mortgages                 | -                                    | _                                |
| Credit cards and other personal loans | -                                    | _                                |
| Auto and equipment finance            | -                                    | -                                |
| Total Trading Book                    | _                                    | _                                |

<sup>(1)</sup> This exposure is intended for self-securitisation.

#### 9.2.4 Securitisation Activity

Over the 6 months to 30 September 2020, Macquarie has undertaken the following securitisation activity. Macquarie may or may not retain an exposure to securitisation SPVs to which Macquarie has sold assets.

#### APS 330 Table 12(j) and (q)

|   | For the 6 r<br>30 Septen       | _                             |             |
|---|--------------------------------|-------------------------------|-------------|
|   | Value of loans so<br>into secu | Recognised<br>gain or loss on |             |
| Exposure Type                             | ADI originated<br>\$m          | ADI as sponsor<br>\$m         | sale<br>\$m |
| Banking Book                              |                                |                               |             |
| Residential Mortgages                     | 6,377                          | -                             | -           |
| Credit cards and other personal loans     | -                              | -                             | -           |
| Auto and equipment finance <sup>(1)</sup> | 929                            | -                             | -           |
| Other                                     | -                              | -                             | -           |
| Total Banking Book                        | 7,306                          | -                             | -           |
| Trading Book                              |                                |                               |             |
| Residential Mortgages                     | -                              | -                             | -           |
| Credit cards and other personal loans     | -                              | -                             | -           |
| Auto and equipment finance                | -                              | -                             | -           |
| Total Trading Book                        | -                              | _                             | -           |

<sup>(1)</sup> Exposures included in Auto and equipment finance that have been transferred from warehouse structures to term structures, may also have been originated to the warehouse within the same period. This would result in those exposures being included twice.

|   | For the 6 m<br>31 Marcl         |                       |                        |
|---|---------------------------------|-----------------------|------------------------|
|   | Value of loans so<br>into secur | - Recognised gain     |                        |
| Exposure Type                             | ADI originated<br>\$m           | ADI as sponsor<br>\$m | or loss on sale<br>\$m |
| Banking Book                              |                                 |                       |                        |
| Residential Mortgages                     | 15,351                          | -                     | -                      |
| Credit cards and other personal loans     | -                               | -                     | -                      |
| Auto and equipment finance <sup>(1)</sup> | 2,005                           | -                     | -                      |
| Other                                     | -                               | -                     | -                      |
| Total Banking Book                        | 17,356                          | -                     | -                      |
| Trading Book                              |                                 |                       |                        |
| Residential Mortgages                     | -                               | -                     | -                      |
| Credit cards and other personal loans     | -                               | -                     | -                      |
| Auto and equipment finance                | -                               | -                     | -                      |
| Total Trading Book                        | -                               | -                     | -                      |

<sup>(1)</sup> Exposures included in Auto and equipment finance that have been transferred from warehouse structures to term structures, may also have been originated to the warehouse within the same period. This would result in those exposures being included twice.

## 9.0 Securitisation continued

### Originating ADI Securitisation Exposures

APS 330 Table 12(r) – Trading Book

|                                       | As at<br>30 September 2020 |                  |                    |                  |
|---------------------------------------|----------------------------|------------------|--------------------|------------------|
|                                       | Total                      | outstanding expo | sures securitised  |                  |
|                                       | Standard Approach          |                  | IMA Appro          | bach             |
| Exposure Type                         | Traditional<br>\$m         | Synthetic<br>\$m | Traditional<br>\$m | Synthetic<br>\$m |
| Residential Mortgages                 | -                          | -                | -                  | -                |
| Credit cards and other personal loans | -                          | -                | -                  | -                |
| Auto and equipment finance            | -                          | -                | -                  | -                |
| Other                                 | -                          | -                | -                  | -                |
| Total                                 | _                          | _                | -                  | -                |

| Exposure Type                         | As at<br>31 March 2020<br>Total outstanding exposures securitised |                  |                    |                  |
|---------------------------------------|---|------------------|--------------------|------------------|
|                                       |   |                  |                    |                  |
|                                       | Traditional<br>\$m  | Synthetic<br>\$m | Traditional<br>\$m | Synthetic<br>\$m |
|                                       | Residential Mortgages   | -                | _                  | _                |
| Credit cards and other personal loans | -   | _                | _                  | _                |
| Auto and equipment finance            | -   | _                | _                  | -                |
| Other                                 | -   | _                | -                  | _                |
| Total                                 | -   | _                | _                  | _                |

#### 9.3

#### 9.3.1 Exposures Arising from Securitisation Activity by Asset Type

This table sets out the on and off balance sheet securitisation exposures originated or purchased, broken down by asset type.

#### APS 330 Table 12(k) and (s)

|  | As at<br>30 September 2020                             |               |           |  |
|--|--|---------------|-----------|--|
|  | Total outstanding exposures securitised <sup>(1)</sup> |               |           |  |
|  | On   | Off           | Total     |  |
|  | balance sheet  | balance sheet | exposures |  |
| Exposure Type  | \$m  | \$m           | \$m       |  |
| Banking Book   |  |               |           |  |
| Residential Mortgages                                | 39,603   | 3             | 39,606    |  |
| Credit cards and other personal loans <sup>(2)</sup> | 378  | -             | 378       |  |
| Auto and equipment finance                           | 3,435  | 5             | 3,440     |  |
| Other  | 290  | 146           | 436       |  |
| Total Banking Book                                   | 43,706   | 154           | 43,860    |  |
| Trading Book   |  |               |           |  |
| Residential Mortgages                                | -  | -             | -         |  |
| Credit cards and other personal loans                | -  | -             | -         |  |
| Auto and equipment finance                           | -  | -             | -         |  |
| Other  | -  | -             | -         |  |
| Total Trading Book                                   | -  | _             | _         |  |

<sup>(1)</sup> Included in the above are assets of \$40,867 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in Level 2 regulatory group.

<sup>(2)</sup> Relates to invested securitisation positions.

|  | As at<br>31 March 2020 |                       |                       |  |
|--|------------------------|-----------------------|-----------------------|--|
|  | Total outstar          | nding exposures secur | itised <sup>(1)</sup> |  |
|  | On<br>balance sheet    | Off<br>balance sheet  | Total<br>exposures    |  |
| Exposure Type  | \$m                    | \$m                   | \$m                   |  |
| Banking Book   |                        |                       |                       |  |
| Residential Mortgages                                | 36,984                 | -                     | 36,984                |  |
| Credit cards and other personal loans <sup>(2)</sup> | 487                    | -                     | 487                   |  |
| Auto and equipment finance                           | 5,482                  | 2                     | 5,484                 |  |
| Other  | 448                    | 151                   | 599                   |  |
| Total Banking Book                                   | 43,401                 | 153                   | 43,554                |  |
| Trading Book   |                        |                       |                       |  |
| Residential Mortgages                                | -                      | _                     | _                     |  |
| Credit cards and other personal loans                | -                      | -                     | _                     |  |
| Auto and equipment finance                           | -                      | -                     | _                     |  |
| Other  | -                      | -                     | _                     |  |
| Total Trading Book                                   | _                      | _                     | -                     |  |

<sup>(1)</sup> Included in the above are assets of \$40,159 million in securitisation entities where Macquarie continues to hold capital behind the underlying pool of securitised assets in Level 2 regulatory group.

<sup>(2)</sup> Relates to invested securitisation positions.

## 9.0 Securitisation continued

#### 9.3.2 Exposure by Risk Weight Band Banking Book APS 330 Table 12(I)

|                  | -                               | As at<br>30 September 2020     |                                 | As at<br>31 March 2020         |  |
|------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--|
|                  | Sec                             | uritisation exposur            | es subject to ERI               | BA                             |  |
| Risk weight band | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m |  |
| =<20%            | 2,127                           | 426                            | 2,548                           | 509                            |  |
| >20%-50%         | 52                              | 18                             | 69                              | 28                             |  |
| >50%-100%        | 15                              | 10                             | 17                              | 12                             |  |
| >100%-140%       | -                               | -                              | 90                              | 94                             |  |
| Total            | 2,194                           | 454                            | 2,724                           | 643                            |  |

|                  | 30 Septer                       | As at<br>30 September 2020     |                                 |                                |  |
|------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--|
|                  | Se                              | curitisation expos             | ures subject to S               | FA                             |  |
| Risk weight band | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m |  |
| =<20%            | 416                             | 66                             | 544                             | 82                             |  |
| >20%-50%         | 214                             | 75                             | 105                             | 33                             |  |
| >50%-100%        | 2                               | 2                              | _                               | _                              |  |
| >100%-150%       | -                               | -                              | _                               | _                              |  |
| >150%-650%       | 1                               | 4                              | _                               | _                              |  |
| >650%-<1250%     | -                               | -                              | _                               | _                              |  |
| Total            | 633                             | 147                            | 649                             | 115                            |  |

|                  |                                 | As at<br>30 September 2020     |                                 |                                |
|------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
|                  | Securitis                       | sation exposures s             | ubject to risk-we               | ight cap                       |
| Risk weight band | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m |
| =<20%            | -                               | -                              | _                               | -                              |
| >20%-50%         | -                               | -                              | -                               | -                              |
| >50%-100%        | 146                             | 104                            | -                               | -                              |
| >100%-150%       | -                               | -                              | -                               | -                              |
| >150%-650%       | -                               | -                              | _                               | _                              |
| >650%-<1250%     | -                               | -                              | -                               | -                              |
| Total            | 146                             | 104                            | _                               | -                              |

|                                       | As at 30<br>September<br>2020 | As at<br>31 March<br>2020 |
|---------------------------------------|-------------------------------|---------------------------|
|                                       | CET1                          | Deduction <sup>(1)</sup>  |
| Exposure Type                         | \$m                           | \$m                       |
| Residential Mortgages                 | 2                             | 1                         |
| Credit cards and other personal loans | -                             | _                         |
| Auto and equipment finance            | 1                             | 1                         |
| Other                                 | 19                            | 21                        |
| Total                                 | 22                            | 23                        |

<sup>(1)</sup> Includes Resecuritisation Exposures \$1 million as at 30 September 2020 (31 March 2020: \$1 million).

# 9.0 Securitisation continued

#### Trading Book

APS 330 Table 12(t) & (u)

|                  |                                 | As at<br>30 September 2020     |                                 |                                |
|------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
|                  | Securitisat                     | tion exposure subje            | ect to Standard A               | Approach                       |
| Risk weight band | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m |
| =< 20%           | -                               | -                              | _                               | _                              |
| >20%-50%         | -                               | -                              | _                               | -                              |
| >50%-100%        | -                               | -                              | _                               | -                              |
| >100%-140%       | -                               | -                              | _                               | -                              |
| Total            | -                               | _                              | _                               | -                              |

|                  |                                 | As at<br>30 September 2020     |                                 |                                |
|------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
|                  | Securiti                        | sation exposure su             | bject to IMA App                | broach                         |
| Risk weight band | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m | Gross Credit<br>Exposure<br>\$m | Risk Weighted<br>Assets<br>\$m |
| =< 20%           | -                               | _                              | _                               | -                              |
| >20%-50%         | -                               | -                              | _                               | _                              |
| >50%-100%        | -                               | -                              | _                               | _                              |
| >100%-150%       | -                               | -                              | _                               | _                              |
| >150%-650%       | -                               | -                              | _                               | _                              |
| >650%-<1250%     | -                               | -                              | _                               | -                              |
| Total            | -                               | -                              | _                               | _                              |

|                                       | As at<br>30 September<br>2020 | As at<br>31 March<br>2020 |  |  |  |
|---------------------------------------|-------------------------------|---------------------------|--|--|--|
|                                       | CET1 Deduction                |                           |  |  |  |
| Exposure Type                         |                               | \$m                       |  |  |  |
| Residential Mortgages                 | -                             | _                         |  |  |  |
| Credit cards and other personal loans | -                             | _                         |  |  |  |
| Auto and equipment finance            | -                             | _                         |  |  |  |
| Other                                 | -                             | _                         |  |  |  |
| Total                                 | -                             | _                         |  |  |  |

#### 9.3.3 Resecuritisation Exposure

APS 330 Table 12(n) and (w)

|  | As at<br>30 September<br>2020 | As at<br>31 March<br>2020    |
|--|-------------------------------|------------------------------|
|  | Gross Cre                     | edit Exposure <sup>(1)</sup> |
| Exposure Type                            | \$m                           | \$m                          |
| Banking book                             |                               |                              |
| Exposures with Credit Risk Mitigation    | -                             | _                            |
| Exposures without Credit Risk Mitigation | 1                             | 1                            |
| Exposure to Guarantors by ratings:       | -                             | _                            |
| Total banking book                       | 1                             | 1                            |
| Trading book                             |                               |                              |
| Exposures with Credit Risk Mitigation    | -                             | _                            |
| Exposures without Credit Risk Mitigation | -                             | _                            |
| Exposures to Guarantors by ratings:      | -                             | -                            |
| Total trading book                       | -                             | _                            |

<sup>(1)</sup> Exposures deducted from CET1 capital.

### **10.0 Credit Valuation Adjustment**

#### 10.1 Credit Valuation Adjustment

Under Basel III, and in accordance with APS 180 Capital Adequacy: Counterparty Credit risk ADI's are subject to a capital charge for potential mark-to-market losses on OTC derivatives (i.e. credit valuation adjustments) associated with a deterioration in the credit worthiness of a counterparty.

The CVA RWA is shown in the table below.

|                              | As at<br>30 September | As at<br>31 March |
|------------------------------|-----------------------|-------------------|
| CVA capital                  | 2020<br>\$m           | 2020<br>\$m       |
| Total CVA RWA <sup>(1)</sup> | 6,033                 | 7,635             |

<sup>(1)</sup> Change in Credit Valuation Adjustment RWA is primarily aligned with OTC derivatives exposure combined with credit quality of the derivative counterparties.

#### 11.1 Exposures to Central Counterparties

Under Basel III, and in accordance with APS 180 Capital Adequacy: Counterparty Credit Risk ADI's are required to hold capital against exposures arising from trades cleared by central counterparties. This includes outstanding trade exposures (excluding bilateral trades), collateral placed with the clearing house (excluding collateral placed in bankruptcy remote manner), and default fund contributions.

The RWA on exposures arising from cleared trades as at 30 September 2020 is \$752 million (31 March 2020 is \$835 million). Details of the components of these exposures are shown in the tables below.

|  | As at<br>30 September 2020 |  |            |  |  |
|--|----------------------------|--|------------|--|--|
| Central counterparty trade exposure              | Trade<br>Exposure<br>\$m   | Prefunded<br>Default Fund<br>Contribution<br>\$m | RWA<br>\$m |  |  |
| Exposures to qualifying central counterparty     | 6,428                      | 489  | 722        |  |  |
| Exposures to non-qualifying central counterparty | 30                         | -  | 30         |  |  |
| Total central counterparty exposures             | 6,458                      | 489  | 752        |  |  |

|  | As at<br>31 March 2020   |  |            |  |  |
|--|--------------------------|--|------------|--|--|
| Central counterparty trade exposure              | Trade<br>Exposure<br>\$m | Prefunded<br>Default Fund<br>Contribution<br>\$m | RWA<br>\$m |  |  |
| Exposures to qualifying central counterparty     | 7,320                    | 452  | 816        |  |  |
| Exposures to non-qualifying central counterparty | 19                       | _  | 19         |  |  |
| Total central counterparty exposures             | 7,339                    | 452  | 835        |  |  |

### 12.0 Market Risk

#### 12.1 Market Risk

Market risk is the risk of adverse changes in the value of Macquarie's trading positions as a result of changes in market conditions. Macquarie is exposed to the following risks:

- Price: The risk of loss due to changes in price of a risk factor (Interest rates, foreign exchange, commodities etc.)
- Volatility: The risk of loss due to changes in the volatility of a risk factor
- Basis: Risk of imperfect correlation between offsetting investments in a hedging strategy
- Correlation: Risk that the actual correlation between two assets or variables is different from the assumed correlation
- Illiquid market: Risk of inability to sell assets or close out positions in thinly-traded markets at close to the last market prices
- Concentration: Risk of over concentration of trading exposures in certain markets and products
- Valuation adjustments (XVA): Risk of valuation adjustments to derivative positions; specifically, Credit Valuation Adjustment (CVA), Debit Valuation Adjustment (DVA) and Funding Valuation Adjustment (FVA)

Macquarie has long favoured transparent scenario analysis over complex statistical modelling as the cornerstone of risk measurement.

#### 12.1.1 Traded Market Risk

All trading activities contain calculated elements of risk taking. Macquarie is prepared to accept such risks provided they are within agreed limits, independently and correctly identified, calculated and monitored by RMG and reported to senior management on a regular basis.

RMG monitors positions within Macquarie according to a limit structure that sets limits for all exposures in all markets. Limits are applied at a granular level to individual trading desks, through increasing levels of aggregation to Divisions and Operating Groups, and ultimately, Macquarie. This approach removes the need for future correlations or scenarios to be precisely predicted as all risks are stressed to the extreme and accounted for within the risk profile agreed for each business and Macquarie in aggregate.

Limits are approved by senior management with appropriate authority for the size and nature of the risk and Macquarie adheres to a strict 'no limit, no dealing' policy. If a product or position has not been authorised and given a limit structure by RMG, then it cannot be traded. Material breaches of the approved limit structure are communicated monthly to the Macquarie and Macquarie Bank Boards. RMG sets three complementary limit structures:

- Contingent loss limits: Worst case scenarios that shock prices and volatilities by more than has occurred historically. Multiple scenarios are set for each market to capture the non-linearity and complexity of exposures arising from derivatives. A wide range of assumptions about the correlations between markets is applied
- Position limits: Volume, maturity and open position limits are set on a large number of market instruments and securities in order to constrain concentration risk and to avoid the accumulation of risky, illiquid positions
- Value-at-Risk (VaR) limits: Statistical measure based on a 10-day holding period and a 99% confidence level, as stipulated by the APRA capital adequacy standard. The model is validated daily by back testing a one-day VaR against hypothetical and actual daily trading profit or loss.

The risk of loss from incorrect or inappropriate pricing and hedging models is mitigated by the requirement for all new pricing models to be independently tested by the specialists within Model Risk and Quant Analytics ('MRQA') within RMG.

### 12.1.2 Aggregate Measures of Market Risk

#### Traded market risk

Aggregate traded market risk is constrained by two risk measures, Value at Risk (VaR) and the Macro-Economic Linkages (MEL) stress scenarios. The VaR model predicts the maximum likely loss in Macquarie's trading portfolio due to adverse movements in global markets over holding periods of one and ten days. The MEL scenario uses the contingent loss approach to capture simultaneous, worst case movements across all major markets. Whereas MEL focuses on extreme price movements, VaR focuses on unexceptional changes in price so that it does not account for losses that could occur beyond the 99% level of confidence. Stress testing therefore remains the predominant focus of RMG as it is considered to be the most effective mechanism to reduce Macquarie's exposure to unexpected market events.

#### Interest rate risk in the banking book (IRRBB)

Aggregate IRRBB is constrained by two measures, Economic Value Sensitivity (EVS) and Earnings at Risk (EaR). The EVS metric measures the change in net present value of the banking book as a result of changes in interest rates. The EaR model constrains the impact on reported income for a change in interest rates, including the Net Interest Income for accrual portfolios.

#### 12.1.3 Value at Risk Model

VaR provides a statistically based summary of overall market risk in the Group. The VaR model uses a Monte Carlo simulation to generate normally distributed price and volatility paths for approximately 6,400 benchmarks, using volatilities and correlations based on three years of historical data. Emphasis is placed on more recent market movements to more accurately reflect current conditions. Each benchmark represents an asset at a specific maturity, for example, one year crude oil futures or spot gold. The benchmarks provide a high level of granularity in assessing risk, covering a range of points on yield curves and forward price curves, and distinguishing between similar but distinct assets; for example crude oil as opposed to heating oil, or gas traded at different locations. Exposures to individual equities within a national market are captured by specific risk modelling incorporated directly into the VaR model.

The integrity of the VaR model is tested against daily hypothetical and actual trading outcomes (profit and loss) and reported to APRA quarterly.

#### 12.1.4 Macro Economic Linkage Model

MEL scenarios are large, simultaneous, 'worst case' movements in global markets. The MEL scenarios consider very large movements in a number of markets at once, based on Macquarie's understanding of the economic linkages between markets. The MEL scenarios reflect a market 'shock' or 'gap' as opposed to a sustained deterioration.

# 12.0 Market Risk continued

#### 12.2 Market Risk Capital Requirement

APRA has approved the use of Macquarie's internal model to calculate regulatory capital for market risk under APS116. The internal model calculation is based upon:

- Value at Risk using a 10 day time horizon at a 99% confidence level.
- Stressed Value at Risk using a 10 day time horizon at a 99% confidence level.
- Regulatory capital for debt security specific risk is calculated using the APRA standard method (see section 12.2.3).

The sum of the VaR and debt security specific risk amounts is scaled by 12.5 in accordance with APRA policy to arrive at the traded market risk RWA, which was \$4,280 million as at 30 September 2020 (31 March 2020: \$3,971 million).

There were no hypothetical and no actual trading losses that exceeded the 1-day 99% VaR calculated for the 6 months ended 30 September 2020. The observed number of back-testing exceptions indicates continued acceptable operation of the VaR model.

#### 12.2.1 Value at Risk Figures (10-day 99%)

#### APS 330 Table 14(f)

|                         |                      | For the 6 months to<br>30 September 2020<br>VaR over the current reporting period |                     |                        | VaR over             | For the 6 m<br>31 March | 2020                | period                 |
|-------------------------|----------------------|---|---------------------|------------------------|----------------------|-------------------------|---------------------|------------------------|
|                         | Mean<br>value<br>\$m | Max<br>value<br>\$m   | Min<br>value<br>\$m | VaR<br>(30-Sep)<br>\$m | Mean<br>value<br>\$m | Max<br>value<br>\$m     | Min<br>value<br>\$m | VaR<br>(31-Mar)<br>\$m |
| Commodities             | 37                   | 53  | 29                  | 33                     | 45                   | 67                      | 31                  | 33                     |
| Equities <sup>(1)</sup> | 9                    | 13  | 6                   | 11                     | 10                   | 13                      | 5                   | 5                      |
| Foreign Exchange        | 6                    | 11  | 2                   | 10                     | 3                    | 7                       | 2                   | 3                      |
| Interest Rates          | 9                    | 14  | 6                   | 9                      | 5                    | 8                       | 4                   | 6                      |
| Aggregate               | 38                   | 56  | 26                  | 36                     | 43                   | 69                      | 28                  | 35                     |

<sup>(1)</sup> Equities figures incorporate the Equity specific risk amount.

#### 12.2.2 Stressed Value at Risk Figures (10-day 99%)

#### APS 330 Table 14(f)

|                         |                      | For the 6 months to<br>30 September 2020<br>VaR over the current reporting period |                     |                        |                      | For the 6 mc<br>31 March<br>the previous | 2020                | period                 |
|-------------------------|----------------------|---|---------------------|------------------------|----------------------|--|---------------------|------------------------|
|                         | Mean<br>value<br>\$m | Max<br>value<br>\$m   | Min<br>value<br>\$m | VaR<br>(30-Sep)<br>\$m | Mean<br>value<br>\$m | Max<br>value<br>\$m                      | Min<br>value<br>\$m | VaR<br>(31-Mar)<br>\$m |
| Commodities             | 65                   | 75  | 54                  | 54                     | 57                   | 98                                       | 36                  | 60                     |
| Equities <sup>(1)</sup> | 17                   | 30  | 9                   | 18                     | 32                   | 45                                       | 14                  | 14                     |
| Foreign Exchange        | 12                   | 28  | 4                   | 16                     | 7                    | 27                                       | 0                   | 15                     |
| Interest Rates          | 21                   | 26  | 15                  | 19                     | 15                   | 22                                       | 11                  | 15                     |
| Aggregate               | 57                   | 67  | 45                  | 47                     | 55                   | 95                                       | 30                  | 52                     |

<sup>(1)</sup> Equities figures incorporate the Equity specific risk amount.

#### 12.2.3 Debt Security Specific Risk Figures

Regulatory capital for Macquarie's debt security specific risk (including securitisations held in the trading book) is calculated using the APRA standard method.

#### APS 330 Table 13(b)

| 30                 | As at<br>September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|--------------------|-----------------------------------|----------------------------------|
| Debt specific risk | 56                                | 58                               |

The specific risks referred to above arise from movements in credit curves in the Macquarie trading book.

#### 12.2.4 Interest Rate Risk in the Banking Book (IRRBB)

Interest rate exposures, where possible, are transferred into the trading books of Commodities and Global Markets and Group Treasury, and managed under traded market risk limits. The residual risks in the banking book are not material but are nevertheless monitored and constrained by RMG and reported to senior management monthly. Macquarie measures and monitors interest rate risk on both an economic value and earnings basis. IRRBB is measured on a monthly basis using an APRA approved repricing gap model with monthly bucketing of exposures.

The total IRRBB capital is calculated for each currency in accordance with APS 117 Capital Adequacy: Interest Rate Risk in the Banking Book (Advanced ADIs). Macquarie's internal model sums the change in economic value arising from the following risk categories:

- Repricing and yield curve (parallel and non-parallel moves);
- Basis (imperfect correlation between indices of the same tenor)
- Optionality (breakdowns in assumptions used for hedging); and
- Embedded gains and losses (difference between the fair-value and book-value arising from past interest rate movements).

The IRRBB RWA as at 30 September 2020 is \$nil million (31 March 2020: \$nil million).

# 12.0 Market Risk continued

#### APS 330 Table 17(b)

|   | As at<br>30 September<br>2020 | As at<br>31 March 2020 |
|---|-------------------------------|------------------------|
|   | Change ir                     | economic value         |
| Stress testing: interest rate shock applied |                               | \$m                    |
| AUD   |                               |                        |
| 200 basis point parallel increase           | 16.0                          | 3.5                    |
| 200 basis point parallel decrease           | (17.4)                        | (3.2)                  |
| CAD   |                               |                        |
| 200 basis point parallel increase           | (0.2)                         | (0.3)                  |
| 200 basis point parallel decrease           | 0.2                           | 0.3                    |
| EUR   |                               |                        |
| 200 basis point parallel increase           | (7.7)                         | (7.6)                  |
| 200 basis point parallel decrease           | 14.5                          | 23.3                   |
| GBP   |                               |                        |
| 200 basis point parallel increase           | (8.0)                         | (3.4)                  |
| 200 basis point parallel decrease           | 12.1                          | 9.7                    |
| USD   |                               |                        |
| 200 basis point parallel increase           | (4.6)                         | (9.9)                  |
| 200 basis point parallel decrease           | 34.8                          | 55.2                   |

Note that the brackets in the above table indicate a loss in economic value due to movements in interest rates.

|  | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|--|--------------------------------------|----------------------------------|
| IRRBB regulatory capital requirement – AUD | -                                    | _                                |

### 13.0 Equity Risk

Equity risk is the risk of loss arising from banking book equity-type exposures. These exposures include:

- holdings in specialised funds managed by Macquarie;
- property equity, including property trusts and direct
- property equity investments; and
- other equity investments.

All of the above equity risk positions are subject to an aggregate Equity Risk Limit (ERL). The ERL is set by the Board by reference to the Risk Appetite Test that is described further in the Capital Adequacy section 4. When the Board sets the limit, it also considers the level of earnings, capital and market conditions. RMG reviews the limit semi-annually and reports the results of the review to the Group Risk and Compliance Committee (GRCC) and the Board.

#### 13.1 Accounting for Equity Holdings in the Banking Book

Equity investment positions have varying accounting treatments depending on the nature of the exposure. These include:

- equity accounting for investments in associates;
- Investment fair valued through profit or loss. Macquarie has not elected to designate any equity positions as fair value through OCI.

In addition to equity investment positions in the Banking Book, Macquarie also has equity investments in trading portfolios at fair value through profit or loss, which are included in the Market Risk calculation.

#### 13.1.1 Investments in Associates

Equity accounting is applied to investments in which Macquarie has significant influence or joint control (joint ventures). These equity investments are described as Investments in Associates. Equity accounting is applied such that Macquarie's share of its investee's post acquisition profit or losses are recorded in Macquarie's income statement, and the share of its post-acquisition movements in reserves in Macquarie's Consolidated Statement of Comprehensive Income. Dividends or distributions from associates or joint ventures reduce the carrying amount of the investment. Where there is an indicator of impairment, the carrying amount of the investment is tested for impairment by comparing its recoverable amount with its carrying value. Impairment losses are recognised as impairment charges as part of other operating income and charges. A reversal of a previously recognised impairment loss is recognised only to the extent that the investment's carrying value does not exceed the carrying amount that would have been determined (including consideration of any equity accounted losses), if no impairment loss had been recognised.

#### 13.1.2 Fair value Investments through profit or loss

Fair value reflects the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Quoted prices or rates are used to determine fair value where an active market exists. If the market for a financial instrument is not active, fair values are estimated using present value or other valuation techniques, using inputs based on market conditions prevailing at the measurement date.

Gains and losses arising from subsequent changes in fair value of equity investments are recognised in the Income Statement within investment income under other operating income and charges.

## 13.0 Equity Risk continued

#### 13.2 Equity Investments

The table below details the carrying value of equity investments held by Macquarie, in comparison to the applicable fair value of these equities. The categorisation of listed and unlisted investments is required for APRA regulatory reporting purposes – these include the equity investments under each of the accounting classifications outlined above. Valuations have been based on the requirements of accounting standards.

#### APS 330 Table 16(b) and (c)

|  | As at<br>30 September 2020 |                                  | As at<br>31 March 2020 |                                  |
|--|----------------------------|----------------------------------|------------------------|----------------------------------|
| Equity investments   | Carrying value<br>\$m      | Fair value <sup>(2)</sup><br>\$m | Carrying value<br>\$m  | Fair value <sup>(2)</sup><br>\$m |
| Value of listed (publicly traded) equities <sup>(1)</sup>  | 66                         | 66                               | 39                     | 39                               |
| Value of unlisted (privately held) equities <sup>(1)</sup> | 365                        | 365                              | 383                    | 383                              |
| Total  | 431                        | 431                              | 422                    | 422                              |

<sup>(1)</sup> At MBL and its subsidiaries, the Consolidated Entity.

<sup>(2)</sup> Includes Investments in Associates which are equity accounted and not fair valued and undrawn commitments (off balance sheet) which are deemed in the nature of equity for Regulatory Capital purposes.

#### 13.3 Capital Requirements Arising from Equity Risks

Equity investments are deducted from Common Equity Tier 1 capital under APRA's version of the Basel III rules.

#### APS 330 Table 16(f)

|                                   | As at<br>30 September | As at<br>31 March |
|-----------------------------------|-----------------------|-------------------|
| Deduction amount                  | 2020<br>\$m           | 2020<br>\$m       |
| Equity investments <sup>(1)</sup> | 427                   | 416               |

<sup>(1)</sup> At Level 2 regulatory group.

#### 13.4 Gains and Losses on Equity Investments

#### APS 330 Table 16(d) and (e)

| Gains / (losses) on equity investments             | As at<br>30 September<br>2020<br>\$m | As at<br>31 March<br>2020<br>\$m |
|--|--------------------------------------|----------------------------------|
| Cumulative realised gains <sup>(1)</sup>           | 18                                   | 30                               |
| Total unrealised gains/(losses)                    | 34                                   | (21)                             |
| Total unrealised gains/(losses) included in Tier 1 | 34                                   | (21)                             |

<sup>(1)</sup> Gains are defined as proceeds on sale less costs net of provisions

### 14.0 Operational Risk

Operational risk is inherent in Macquarie's business. Macquarie defines operational risk as the risk of loss resulting from inadequate or failed internal processes, controls or systems or from external events.

It also includes the failure or inadequate management of other risk types.

#### 14.1 Macquarie's Operational Risk Management Framework

#### **Operational Risk Objectives**

Macquarie's *Operational Risk Management Framework* (*ORMF*) is designed to identify, assess and manage operational risks within the organisation. The key objectives of the framework are:

- risk identification, analysis and acceptance.
- execution and monitoring of risk management practices.
- reporting and escalation of risk information on a routine and exception basis.

#### **Operational Risk Management Process**

Operating and Central Service Groups implement the *ORMF* in a manner that is tailored to their specific operational risk profile. However, to ensure consistency and minimum standards the framework includes the following mandatory elements:

- A robust change management process to ensure operational risks in new activities or products are identified, addressed and managed prior to implementation
- An operational risk self-assessment process to identify operational risks at the business level, evaluate controls and develop action plans to address deficiencies
- Recording operational risk incidents in a centralised reporting system. Incidents are analysed to identify trends and establish lessons learnt on the effectiveness of controls
- Allocation of operational risk capital to all Macquarie businesses as a tool to further encourage positive behaviour in Macquarie's day-to-day management of operational risk
- Macquarie-wide policies that require a consistent approach and minimum standards on specific operational risk matters
- Embedded operational risk representatives in Operating Groups who act as delegates of the Operating Group Head. These representatives are required to assess whether operational risks are addressed appropriately and that the ORMF is executed within their area.

### Structure and Organisation of the Operational Risk Function

Most Macquarie operational risk staff operate at the business level. These Business Operational Risk Managers (BORMs) are responsible for embedding operational risk management within their business. They report directly to the relevant business and have a dotted reporting line to the Head of RMG Operational Risk.

RMG Operational Risk is a division of RMG and is managed separately from other risk disciplines within RMG. RMG Operational Risk is responsible for ensuring the *ORMF* remains appropriate and that skilled resources are available to support it. It is also responsible for Macquarie's operational risk capital measurement methodology.

RMG regularly reports on the operational risk profile and the effectiveness of the Framework to the BRiC and to senior management.

#### 14.2 Operational Risk Capital Calculation

APRA approved Macquarie's use of the AMA for assessing operational risk capital in December 2007.

Macquarie holds operational risk capital to absorb potential losses arising from operational risk exposures.

Macquarie's operational risk capital framework has two main elements:

- A bi-annual scenario approach for modelling operational risk losses and to determine operational risk capital
- a process for allocating capital to businesses based on risk exposures.

Operational risk scenarios identify key risks that, while very low in probability may, if they occurred, result in large losses. When identifying the potential for such losses, consideration is given to the individual statistical distribution for each scenario, external loss data, internal loss data, risk and control factors and the contribution of expert opinion from Operating and Central Service Groups. Scenario estimates are then modelled to determine the operational risk component of regulatory capital required to be held by Macquarie at the 99.9th percentile.

Over time, changes in operational risk capital reflect:

- new or significantly changed business activity or growth
- changes in the external environment such as new regulations or movements in the economic cycle.

#### Mitigation of Operational Risk through Insurance

Macquarie does not currently use insurance in its AMA model for the purpose of operational risk capital reduction.

#### **Operational Risk - RWA**

The operational risk RWA as at 30 September 2020 is \$10,521 million (31 March 2020: \$10,655 million).

### 15.0 Leverage Ratio Disclosures

The leverage ratio is a non-risk based ratio that is intended to restrict the build-up of excessive leverage in the banking system and acts as a supplementary measure to create a back-stop for the risk-based capital requirements.

The Basel Committee on Banking Supervision (BCBS), in December 2017, confirmed that the leverage ratio will have a minimum regulatory requirement of 3%, effective from 1 January 2018. In November 2019, APRA released a draft standard on the Leverage ratio which included a minimum leverage ratio requirement of 3.5% for IRB banks. These changes are proposed to apply from 1 January 2023.

Macquarie Bank Group's September 2020 APRA leverage ratio has decreased by (0.1)% from the June 2020 APRA leverage ratio of 6.0%. This is primarily driven by the increase in off-balance sheet exposures during the period.

#### Summary leverage ratio

| Capital and total exposures                       | 30 September<br>2020<br>\$m | 30 June<br>2020<br>\$m | 31 March<br>2020<br>\$m | 31 December<br>2019<br>\$m |
|---|-----------------------------|------------------------|-------------------------|----------------------------|
| Tier 1 Capital                                    | 13,699                      | 13,522                 | 12,968                  | 11,748                     |
| Total exposures                                   | 233,135                     | 225,591                | 228,058                 | 221,718                    |
| Leverage ratio                                    |                             |                        |                         |                            |
| Macquarie Level 2 regulatory group Leverage ratio | 5.9%                        | 6.0%                   | 5.7%                    | 5.3%                       |

#### 15.1 Leverage Ratio Disclosure Template

#### APS 330 Table 18

| Item  |   | As at<br>30 September<br>2020<br>\$m |
|-------|---|--------------------------------------|
| On-b  | alance sheet exposures  |                                      |
| 1     | On-balance sheet items (excluding derivatives and securities financing transactions (SFTs), but including collateral)                     | 141,400                              |
| 2     | (Asset amounts deducted in determining Tier 1 capital)  | (1,747)                              |
| 3     | Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of rows 1 and 2)   | 139,653                              |
| Deriv | vative exposures  |                                      |
| 4     | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin)                                | 12,442                               |
| 5     | Add-on amounts for potential future credit exposure (PFCE) associated with all derivatives transactions                                   | 25,392                               |
| 6     | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the Australian Accounting Standards | -                                    |
| 7     | (Deductions of receivables assets for cash variation margin provided in derivatives transactions)   | (1,061)                              |
| 8     | (Exempted central counterparty (CCP) leg of client-cleared trade exposures)   | (8,962)                              |
| 9     | Adjusted effective notional amount of written credit derivatives  | 1,494                                |
| 10    | (Adjusted effective notional offsets and add-on deductions for written credit derivatives)  | (510)                                |
| 11    | Total derivative exposures (sum of rows 4 to 10)  | 28,795                               |
| SFT   | exposures   |                                      |
| 12    | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions                                      | 44,071                               |
| 13    | (Netted amounts of cash payables and cash receivables of gross SFT assets)  | (271)                                |
| 14    | CCR exposure for SFT assets   | 3,892                                |
| 15    | Agent transaction exposures   | -                                    |
| 16    | Total SFT exposures (sum of rows 12 to 15)  | 47,692                               |
| Othe  | r off-balance sheet exposures   |                                      |
| 17    | Off-balance sheet exposure at gross notional amount   | 19,954                               |
| 18    | (Adjustments for conversion to credit equivalent amounts)   | (2,959)                              |
| 19    | Other off-balance sheet exposures (sum of rows 17 and 18)   | 16,995                               |
| Capi  | tal and total exposures   |                                      |
| 20    | Tier 1 Capital  | 13,699                               |
| 21    | Total exposures (sum of rows 3, 11, 16 and 19)  | 233,135                              |

|      | Item<br>Leverage ratio | As at<br>30 September |
|------|------------------------|-----------------------|
|      |                        | 2020                  |
| Item | 1                      | \$m                   |
| Leve | erage ratio            |                       |
| 22   | Leverage ratio         | 5.9%                  |

#### 15.2 Summary Comparison of Accounting Assets versus Leverage Ratio Exposure Measure

| Item |  | As at<br>30 September<br>2020<br>\$m |
|------|--|--------------------------------------|
| 1    | Total consolidated assets as per published financial report  | 205,854                              |
| 2    | Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | 193                                  |
| 3    | Adjustment for assets held on the balance sheet in a fiduciary capacity pursuant to the Australian<br>Accounting Standards but excluded from the leverage ratio exposure measure   | -                                    |
| 4    | Adjustments for derivative financial instruments   | 7,282                                |
| 5    | Adjustment for SFTs (i.e. repos and similar secured lending)   | 3,713                                |
| 6    | Adjustment for off-balance sheet exposures (i.e. Conversion to credit equivalent amounts of off-<br>balance sheet exposures)   | 16,995                               |
| 7    | Other adjustments  | (902)                                |
| 8    | Leverage ratio exposure  | 233,135                              |

### 16.0 Liquidity Coverage Ratio Disclosures

#### Liquidity Coverage Ratio disclosure template

APS 330 Table 20

|    |  |   | the 3 months to September 2020              | Foi   | the 3 months to<br>30 June 2020             |
|----|--|---|---|---|---|
|    | Liquidity Coverage Ratio disclosure template   | Total<br>unweighted<br>value (average)<br>\$m | Total<br>weighted<br>value (average)<br>\$m | Total<br>unweighted<br>value (average)<br>\$m | Total<br>weighted<br>value (average)<br>\$m |
|    | Liquid assets, of which:   |   |   |   |   |
| 1  | High quality liquid assets (HQLA)  | *   | 24,532                                      | *   | 25,174                                      |
| 2  | Alternative liquid assets (ALA)  | *   | 9,426                                       | *   | 8,065                                       |
| 3  | Reserve Bank of New Zealand (RBNZ) securities  | *   | -   | *   | _   |
|    | Cash outflows  |   |   |   |   |
| 4  | Retail deposits and deposits from small business customers, of which:                    | 52,347  | 5,220                                       | 48,269  | 4,613                                       |
| 5  | Stable deposits  | 17,770  | 889   | 17,031  | 852   |
| 6  | Less stable deposits   | 34,577  | 4,331                                       | 31,238  | 3,761                                       |
| 7  | Unsecured wholesale funding, of which:   | 23,900  | 15,208                                      | 19,022  | 11,666                                      |
| 8  | Operational deposits (all counterparties) and deposits in networks for cooperative banks | 6,283   | 1,566                                       | 5,784   | 1,440                                       |
| 9  | Non-operational deposits (all counterparties)  | 15,625  | 11,650                                      | 11,706  | 8,694                                       |
| 10 | Unsecured debt   | 1,992   | 1,992                                       | 1,532   | 1,532                                       |
| 11 | Secured wholesale funding  | *   | 1,126                                       | *   | 1,575                                       |
| 12 | Additional requirements, of which:   | 20,495  | 8,404                                       | 22,402  | 10,448                                      |
| 13 | Outflows related to derivatives exposures and other collateral requirements              | 7,162   | 7,162                                       | 9,143   | 9,143                                       |
| 14 | Outflows related to loss of funding on debt products                                     | 183   | 183   | 273   | 273   |
| 15 | Credit and liquidity facilities  | 13,150  | 1,059                                       | 12,986  | 1,032                                       |
| 16 | Other contractual funding obligations  | 12,480  | 12,461                                      | 13,078  | 13,052                                      |
| 17 | Other contingent funding obligations   | 8,736   | 487   | 8,654   | 506   |
| 18 | Total cash outflows  | *   | 42,906                                      | *   | 41,860                                      |
|    | Cash Inflows   |   |   |   |   |
| 19 | Secured lending (e.g. reverse repos)   | 28,891  | 5,652                                       | 31,995  | 6,601                                       |
| 20 | Inflows from fully performing exposures  | 3,319   | 2,830                                       | 3,346   | 2,281                                       |
| 21 | Other cash inflows   | 15,089  | 15,089                                      | 14,790  | 14,790                                      |
| 22 | Total cash inflows   | 47,299  | 23,571                                      | 50,131  | 24,272                                      |
| 23 | Total liquid assets  | *   | 33,958                                      | *   | 33,239                                      |
| 24 | Total net cash outflows  | *   | 19,335                                      | *   | 17,588                                      |
| 25 | Liquidity Coverage Ratio (%) <sup>(1)</sup>  | *   | 175.6%                                      | *   | 189.0%                                      |

\* Undisclosed

<sup>(1)</sup> The LCR for the 3 months to 30 September 2020 is calculated from 65 daily LCR observations (3 months to 30 June 2020 was calculated from 62 daily LCR observations).

#### The Liquidity Coverage Ratio (LCR)

The LCR requires unencumbered liquid assets be held to cover expected net cash outflows (NCOs) under a regulatory-defined stress scenario lasting 30 calendar days. Macquarie's 3 month average LCR to 30 September 2020 was 175.6% (based on 65 daily observations). This was a decrease of 13.4% from the average for the 3 months to 30 June 2020, as a result of an increase in NCOs partially offset by an increase in liquid assets.

Liquidity management is performed centrally by Group Treasury, with oversight from the Asset and Liability Committee (ALCO) and the Risk Management Group (RMG). Furthermore, the Board-approved Liquidity Policy and Risk Tolerance is designed to ensure Macquarie maintains sufficient liquidity to meet its obligations as they fall due.

Macquarie sets internal management and Board-approved minimum limits for the LCR above the regulatory minimum level and monitors its aggregate LCR position against these limits on a daily basis. Macquarie also monitors the LCR position on a standalone basis for major currencies in which it operates, with the high quality liquid assets (HQLA) portfolio being denominated and held in both Australian Dollars and a range of other currencies. This ensures that liquid assets are maintained consistent with the distribution of liquidity needs by currency, allowing for an acceptable level of currency mismatches.

Macquarie actively considers the impact of business decisions on the LCR, as well as internal liquidity metrics that form part of the broader liquidity risk management framework. Macquarie's LCR fluctuates on a daily basis as a result of normal business activities and, accordingly, ongoing fluctuations in the reported LCR are expected and are not necessarily indicative of a changing risk appetite. Some examples of factors that can influence the LCR include wholesale funding activities (such as upcoming maturities and pre-funding expected future asset growth), the degree of activity in Macquarie's capital markets facing businesses, the composition and nature of liquid asset holdings, and a variety of other external market considerations that could impact day-to-day collateral requirements.

#### Liquid Assets

In addition to cash and central bank deposits, Macquarie's liquid assets portfolio includes Australian Dollar Commonwealth Government and semi-Government securities, foreign currency HQLA securities and Macquarie's allocations under the Committed Liquidity Facility (CLF) and the Term Funding Facility (TFF).

Macquarie's CLF allocation for calendar year 2020 of \$8,500 million, and the average undrawn balance of Macquarie's TFF allowances over the September quarter, are reflected in the disclosure template under 'Alternative Liquid Assets (ALA)'. Note the disclosed balance of \$9,426 million does not include the required 'open-repo' of internal self-securitised RMBS with the RBA (which increases cash balances in the Exchange Settlement Account (ESA) with the RBA and is considered an ongoing 'utilisation' of the CLF).

As at 30 September 2020, Macquarie has a TFF Initial Allowance of \$1,724 million. Macquarie also has access to the TFF Additional Allowance, the volume of which will be determined by business lending growth to April 2021. Macquarie has not included the TFF Additional Allowance in its LCR for the September guarter.

#### Net Cash Outflows (NCOs)

NCOs in the LCR include contractual and assumed cash outflows, offset by certain allowable contractual cash inflows. Some of the key drivers of Macquarie's NCOs include:

**Retail and SME deposits**: assumed regulatory outflow relating to deposits from retail and SME customers that are at-call or potentially callable within 30 days.

**Unsecured wholesale funding**: includes remaining deposits which are not received from retail or SME customers along with unsecured debt balances contractually maturing within 30 days.

Secured wholesale funding and lending: represent inflows and outflows from secured lending and borrowing activities contractually maturing within 30 days, such as repurchase and reverse repurchase agreements.

Outflows relating to derivative exposures and other collateral requirements: includes gross contractual cash outflows relating to contractually maturing derivative contracts (with gross inflows on maturing derivative contracts profiled in 'other cash inflows'). Further, contingent liquidity outflows such as potential collateral requirements from market movements, a 3-notch credit ratings downgrade and withdrawal of excess collateral placed with Macquarie are also included in this category.

**Inflows from fully performing exposures**: In Macquarie's LCR, a large component of this balance relates to excess liquidity placed on an overnight or very short-term basis with third parties (internally considered part of the cash and liquid asset portfolio).

Other contractual funding obligations and other cash inflows: includes other gross flows not profiled elsewhere in the LCR. The volumes in these categories are large relative to Macquarie's total cash outflows and inflows, however they include the following balances in particular:

Segregated client funds placed with Macquarie: Macquarie acts as a clearing agent for clients on various futures exchanges. Clients place margin with Macquarie and Macquarie places this margin either directly with the exchange, holds it in other segregated external asset accounts or retains a portion on deposit with Macquarie. Some of the balances are recorded on a gross basis on Macquarie's balance sheet and APRA require these to be profiled as gross inflows and outflows in the LCR.

Security and broker settlement balances: these represent securities that have been purchased or sold by Macquarie that have not yet settled and broker balances where stock has been bought or sold on behalf of clients but payment has not been made to / received from the client. APRA require these balances to be reflected on a gross basis in the LCR as 100% weighted inflows and outflows. The net effect of these balances on Macquarie's average LCR is minimal.

### 17.0 Net Stable Funding Ratio Disclosures

#### Net Stable Funding Ratio disclosure template

APS 330 Table 21

|        |  | As at 30 September 2020               |        |            |            |          |
|--------|--|---------------------------------------|--------|------------|------------|----------|
|        | -  | Unweighted value by residual maturity |        |            |            |          |
|        | -  | No                                    | <6     | >=6 months |            | Weighted |
|        |  | maturity                              | months | to < 1yr   | >= 1yr     | value    |
| Net St | able Funding Ratio disclosure template   | \$m                                   | \$m    | \$m        | \$m        | \$m      |
| Availa | ble Stable Funding (ASF) Item  |                                       |        |            |            |          |
| 1      | Capital  | 13,847                                | -      | -          | 4,551      | 18,398   |
| 2      | Regulatory Capital   | 13,847                                | -      | -          | 4,551      | 18,398   |
| 3      | Other capital instruments  | -                                     | -      | -          | -          | -        |
| 4      | Retail deposits and deposits from small business customers   | 51,573                                | 5,842  | -          | -          | 52,667   |
| 5      | Stable deposits  | 17,691                                | 2,193  | -          | -          | 18,890   |
| 6      | Less stable deposits   | 33,882                                | 3,649  | -          | -          | 33,777   |
| 7      | Wholesale funding  | 17,310                                | 29,644 | 6,943      | 30,848     | 42,378   |
| 8      | Operational deposits   | 6,019                                 |        | -          | -          | 3,010    |
| 9      | Other wholesale funding  | 11,291                                | 29,644 | 6,943      | 30,848     | 39,368   |
| 10     | Liabilities with matching interdependent assets  | -                                     | -      | -          | -          | -        |
| 11     | Other Liabilities  | 6,876                                 | 12,692 | 1          | 34         | 34       |
| 12     | NSFR derivative liabilities  | *                                     |        |            | 5,115      | *        |
| 13     | All other liabilities and equity not included in the   | 6,876                                 | 7,577  | 1          | <b>3</b> 4 | 34       |
|        | above categories   | ·                                     |        |            |            |          |
| 14     | Total ASF  | *                                     | *      | *          | *          | 113,477  |
| -      | red Stable Funding (RSF) Item  |                                       |        |            |            | •        |
| 15(a)  | Total NSFR (HQLA)  | 592                                   | 755    | 128        | 6,878      | 995      |
| 15(b)  | ALA  | -                                     | 1,824  | 342        | 8,058      | 1,022    |
| 15(c)  | RBNZ securities  |                                       | , -    |            | -,         | , -      |
| 16     | Deposits held at other financial institutions for<br>operational purposes  | -                                     | -      | -          | -          | -        |
| 17     | Performing loans and securities  | 16,709                                | 40,120 | 6,683      | 71,652     | 72,315   |
| 18     | Performing loans to financial institutions secured by Level 1 HQLA   | 4,472                                 | 18,025 | -          | -          | 2,250    |
| 19     | Performing loans to financial institutions secured by<br>non–Level 1 HQLA and unsecured performing loans<br>to financial institutions  | 6,938                                 | 13,999 | 1,486      | 3,166      | 7,049    |
| 20     | Performing loans to non– financial corporate clients,<br>loans to retail and small business customers, and<br>loans to sovereigns, central banks and public sector<br>entities (PSEs), of which: | 1,244                                 | 6,945  | 3,999      | 15,251     | 19,503   |
| 21     | With a risk weight of less than or equal to 35% under APS 112  | -                                     | 106    | 71         | 1,199      | 868      |
| 22     | Performing residential mortgages   | -                                     | 934    | 866        | 52,369     | 39,197   |
| 23     | With a risk weight equal to 35%  | -                                     | 864    | 804        | 48,092     | 35,397   |
| 24     | Securities that are not in default and do not qualify as HQLA, including exchange- traded equities   | 4,055                                 | 217    | 332        | 866        | 4,316    |
| 25     | Assets with matching interdependent liabilities  | -                                     | -      | -          | -          | -        |
| 26     | Other assets:  | 8,808                                 | 8,376  | 43         | 22,407     | 18,786   |
| 27     | Physical traded commodities, including gold  | 7,928                                 | *      | *          | *          | 6,739    |
| 28     | Assets posted as initial margin for derivative<br>contracts and contributions to default funds of<br>central counterparties (CCPs)   | *                                     |        | 3,810      |            | 3,238    |
| 29     | NSFR derivative assets   | *                                     |        | 8,522      |            | 3,407    |
| 30     | NSFR derivative liabilities before deduction of variation margin   | *                                     |        | 7,874      |            | 1,575    |
| 31     | All other assets not included in the above categories  | 880                                   | 8,376  | 43         | 2,201      | 3,827    |
| 32     | Off-balance sheet items  | *                                     | - ,    | 17,342     | ,=         | 759      |
| 33     | Total RSF  | *                                     | *      | *          | *          | 93,877   |
| 50     | Net Stable Funding Ratio (%)   | *                                     | *      | *          | *          | 120.9%   |

\* Undisclosed

#### Net Stable Funding Ratio disclosure template

APS 330 Table 21

|               |  | As at 30 June 2020                    |               |              |               |              |
|---------------|--|---------------------------------------|---------------|--------------|---------------|--------------|
|               |  | Unweighted value by residual maturity |               |              |               |              |
|               |  | <6 >=6 months to                      |               |              |               | Weighted     |
| Not St        | table Funding Ratio disclosure template  | No maturity<br>\$m                    | months<br>\$m | < 1yr<br>\$m | >= 1yr<br>\$m | value<br>\$m |
|               | Ible Stable Funding (ASF) Item   | ψΠ                                    | ψΠ            | ψΠ           | ψΠ            | ψΠ           |
|               | Capital  | 13,721                                | -             | -            | 4,670         | 18,391       |
| <u>1</u><br>2 | Regulatory Capital   | 13,721                                | -             |              | 4,670         | 18,391       |
| 2<br>3        | Other capital instruments  | 13,721                                | -             | -            | 4,070         | 10,091       |
| 4             | Retail deposits and deposits from small business   | 48,263                                | 7,186         |              |               | 50,858       |
| 4             | customers  | 40,200                                | 7,100         | -            | -             | 50,050       |
| 5             | Stable deposits  | 16,670                                | 2,399         | -            | _             | 18,116       |
| 6             | Less stable deposits   | 31,593                                | 4,787         | -            | -             | 32,742       |
| 7             | Wholesale funding  | 12,776                                | 29,701        | 9,445        | 31,665        | 43,502       |
| 8             | Operational deposits   | 5,686                                 |               | -            |               | 2,843        |
| 9             | Other wholesale funding  | 7,090                                 | 29,701        | 9,445        | 31,665        | 40,659       |
| 10            | Liabilities with matching interdependent assets  |                                       | 23,101        |              | - 01,000      | 40,009       |
| 11            | Other Liabilities  | 6,026                                 | 15,733        | 2            | 57            | 58           |
| 12            | NSFR derivative liabilities  | 0,020                                 | 10,700        | ۷.           | 7,435         | *            |
| 13            | All other liabilities and equity not included in the   | 6,026                                 | 8,298         | 2            | 7,435<br>57   | 58           |
| 10            |  | 0,020                                 | 0,290         | Z            | 57            | 56           |
| 14            | above categories Total ASF   | *                                     | *             | *            | *             | 112,809      |
|               | red Stable Funding (RSF) Item  |                                       |               |              |               | 112,009      |
| -             |  | 004                                   | 1 500         | 000          | 6 600         | 000          |
| 15(a)         | Total NSFR (HQLA)  | 904                                   | 1,520         | 293          | 6,620         | 990          |
| 15(b)         |  | -                                     | 1,926         | 343          | 6,231         | 850          |
| 15(c)         | RBNZ securities  |                                       |               |              |               |              |
| 16            | Deposits held at other financial institutions for  | -                                     | -             | -            | -             | -            |
| 17            | operational purposes<br>Performing loans and securities  | 16 607                                | 34,312        | 7 470        | 72,608        | 70 /10       |
| -             |  | 16,627                                | ,             | 7,470        | 72,008        | 73,413       |
| 18            | Performing loans to financial institutions secured by<br>Level 1 HQLA  | 3,211                                 | 16,444        | -            | -             | 1,966        |
| 19            | Performing loans to financial institutions secured by<br>non–Level 1 HQLA and unsecured performing loans<br>to financial institutions  | 7,924                                 | 10,022        | 2,413        | 3,921         | 7,819        |
| 20            | Performing loans to non– financial corporate clients,<br>loans to retail and small business customers, and<br>loans to sovereigns, central banks and public sector<br>entities (PSEs), of which: | 1,476                                 | 6,313         | 4,172        | 16,381        | 20,453       |
| 21            | With a risk weight of less than or equal to 35% under APS 112  | -                                     | 87            | 88           | 1,188         | 860          |
| 22            | Performing residential mortgages   | -                                     | 844           | 815          | 51,221        | 38,462       |
| 23            | With a risk weight equal to 35%  | -                                     | 780           | 755          | 47,206        | 34,880       |
| 24            | Securities that are not in default and do not qualify as   | 4,016                                 | 689           | 70           | 1,085         | 4,713        |
| 2 '           | HQLA, including exchange-traded equities   | 1,010                                 | 000           | 10           | 1,000         | 1,1 10       |
| 25            | Assets with matching interdependent  | -                                     | -             | -            | -             | -            |
| 26            | Other assets   | 9,480                                 | 9,955         | 20           | 27,056        | 19,682       |
| 27            | Physical traded commodities  | 8,619                                 | *             | *            | *             | 7,326        |
| 28            | Assets posted as initial margin for derivative   | *                                     |               | 3,348        |               | 2,846        |
| 20            | contracts and contributions to default funds of<br>central counterparties (CCPs)   |                                       |               | 0,010        |               | 2,010        |
| 29            | NSFR derivative assets   | *                                     |               | 10,637       |               | 3,202        |
| 30            | NSFR derivative liabilities before deduction of  | *                                     |               | 10,845       |               | 2,169        |
| 21            | variation margin   | 061                                   | 0.055         | 00           | 0.000         | 1 100        |
| 31            | All other assets not included in the above categories  | 861                                   | 9,955         | 20           | 2,226         | 4,139        |
| 32            | Off-balance sheet items  | *                                     | *             | 15,069       | *             | 661          |
| 33            | Total RSF  | *                                     | *             | *            | *             | 95,596       |
| 34            | Net Stable Funding Ratio (%)   | *                                     | ~             | *            | ×             | 118.0%       |

\* Undisclosed

# 17.0 Net Stable Funding Ratio Disclosures continued

#### The Net Stable Funding Ratio (NSFR)

The NSFR is a twelve month structural funding metric, requiring that 'available stable funding' (ASF) be sufficient to cover 'required stable funding' (RSF), where 'stable' funding has an actual or assumed maturity of greater than twelve months. Macquarie's NSFR as at 30 September 2020 was 120.9% (including Macquarie's TFF Initial Allowance of \$1,724 million), and 118.0% as at 30 June 2020. The NSFR increased over the quarter as a result of an increase in ASF which was only partially offset by an increase in RSF over the quarter.

The NSFR seeks to encourage ADIs to fund their activities with more stable sources of funding on an ongoing basis, and thereby promote greater balance sheet resilience. It also aims to reduce an ADI's reliance on less stable sources of funding. These requirements are in line with Macquarie's Board-approved Liquidity Policy and Risk Tolerance.

Macquarie sets internal management and Board-approved minimum limits for the NSFR above the regulatory minimum level and monitors its aggregate NSFR position against these limits on a daily basis.

Whilst the NSFR and LCR are regulatory minima, Macquarie also models additional internal liquidity scenarios covering both market-wide and Macquarie name-specific crises. Macquarie actively considers the impact of business decisions on the NSFR and LCR, as well as other internal liquidity metrics that form part of its broader liquidity risk management framework.

Macquarie's NSFR fluctuates as a result of normal business activities and, accordingly, ongoing fluctuations in the reported NSFR are expected and are not necessarily indicative of a changing risk appetite. Some examples of factors that can influence the NSFR include wholesale funding activities (such as pre-funding expected future asset growth), growth in home loans and customer deposits, equity and hybrids issuance, the degree of activity in Macquarie's capital markets facing businesses, and a variety of other external market considerations.

#### Calculation of the Net Stable Funding Ratio

Under the regulatory rules, Available Stable Funding factors are applied to Macquarie's capital and liabilities; while Required Stable Funding factors are applied to assets and off-balance sheet exposures. This calculation is shown in table 21 on pages 66 and 67, and is based on spot balances.

### Disclaimer

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Unless otherwise specified all information is at 30 September 2020.

- Although Pillar 3 disclosures are intended to provide transparent disclosures on a common basis the information contained in this document may not be directly comparable with other banks. This may be due to a number of factors such as:
  - The mix of business exposures between banks
  - Pillar 2 capital requirements are excluded from this disclosure but play a major role in determining both the total capital requirements of the bank and any surplus capital available.
  - Difference in implementation of Basel III framework i.e. APRA has introduced stricter requirements (APRA superequivalence).

### **Appendix 1 Regulatory Capital Reconciliation**

#### 1.1 Common Disclosures Template

The capital disclosures detailed in the template below represents Basel III common disclosure requirements. These tables should be read in conjunction with section 1.2 Regulatory Balance sheet and section 1.3 Reconciliation between common disclosures template and the Regulatory Balance Sheet.

|     | Common Equity Tier 1 capital: instruments and reserves \$m  | As at<br>30 September<br>2020<br>\$m | Table<br>Reference |
|-----|---|--------------------------------------|--------------------|
| 1   | Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities)   | 8,501                                | Table f            |
|     | capital   | 0,001                                | Table T            |
| 2   | Retained earnings   | 4,923                                |                    |
| 3   | Accumulated other comprehensive income (and other reserves)   | 423                                  |                    |
| 4   | Directly issued capital subject to phase out from CET1 (only applicable to mutually-<br>owned companies)  | -                                    |                    |
| 5   | Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)  | -                                    |                    |
| 6   | Common Equity Tier 1 capital before regulatory adjustments  | 13,847                               |                    |
|     | Common Equity Tier 1 capital : regulatory adjustments   |                                      |                    |
| 7   | Prudential valuation adjustments  | -                                    |                    |
| 8   | Goodwill (net of related tax liability)   | 41                                   | Table b            |
| 9   | Other intangibles other than mortgage servicing rights (net of related tax liability)   | 110                                  | Table b            |
| 10  | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | 32                                   | Table a            |
| 11  | Cash-flow hedge reserve   | (176)                                |                    |
| 12  | Shortfall of provisions to expected losses  | 40                                   |                    |
| 13  | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)   | _                                    |                    |
| 14  | Gains and losses due to changes in own credit risk on fair valued liabilities   | 4                                    |                    |
| 15  | Defined benefit superannuation fund net assets  | -                                    |                    |
| 16  | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)   | -                                    |                    |
| 17  | Reciprocal cross-holdings in common equity  | -                                    |                    |
| 18  | Investments in the capital of banking, financial and insurance entities that are outside<br>the scope of regulatory consolidation, net of eligible short positions, where the ADI<br>does not own more than 10% of the issued share capital (amount above 10%<br>threshold) | -                                    | Table c            |
| 19  | Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)  | -                                    | Table c            |
| 20  | Mortgage service rights (amount above 10% threshold)  | -                                    |                    |
| 21  | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)   | -                                    | Table a            |
| 22  | Amount exceeding the 15% threshold  | -                                    |                    |
| 23  | of which: significant investments in the ordinary shares of financial entities  | -                                    | Table c            |
| 24  | of which: mortgage servicing rights   | -                                    |                    |
| 25  | of which: deferred tax assets arising from temporary differences  | -                                    | Table a            |
|     | APRA Specific Regulatory Adjustments  |                                      |                    |
| 26  | National specific regulatory adjustments (sum of rows 26a, 26b, 26c, 26d, 26e, 26f, 26g, 26g, 26h, 26i and 26j)   | 1,785                                |                    |
| 26a | of which: treasury shares   | -                                    |                    |
| 26b | of which: offset to dividends declared under a dividend reinvestment plan (DRP), to<br>the extent that the dividends are used to purchase new ordinary shares issued by<br>the ADI  | -                                    |                    |
| 26c | of which: deferred fee income   | -                                    |                    |
| 26d | of which: equity investments in financial institutions not reported in rows 18, 19 and 23   | 371                                  | Table c            |
| 26e | of which: deferred tax assets not reported in rows 10, 21 and 25  | 495                                  | Table a            |

|     |   | As at<br>30 September<br>2020 | Table     |
|-----|---|-------------------------------|-----------|
|     | Common Equity Tier 1 capital: instruments and reserves \$m  | \$m                           | Reference |
| 26f | of which: capitalised expenses  | 505                           |           |
| 26g | of which: investments in commercial (non-financial) entities that are deducted under APRA prudential requirements   | 242                           | Table c   |
| 26h | of which: covered bonds in excess of asset cover in pools   | -                             |           |
| 26i | of which: undercapitalisation of a non-consolidated subsidiary  | -                             |           |
| 26j | of which: other national specific regulatory adjustments not reported in rows 26a to 26i $^{ m 1}$  | 172                           |           |
| 27  | Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional<br>Tier 1 and Tier 2 to cover deductions  | -                             |           |
| 28  | Total regulatory adjustments to Common Equity Tier 1  | 1,836                         |           |
| 29  | Common Equity Tier 1 Capital (CET1)   | 12,011                        |           |
|     | Additional Tier 1 Capital: instruments  |                               |           |
| 30  | Directly issued qualifying Additional Tier 1 instruments  | 1,688                         |           |
| 31  | of which: classified as equity under applicable accounting standards  | -                             |           |
| 32  | of which: classified as liabilities under applicable accounting standards   | 1,688                         |           |
| 33  | Directly issued capital instruments subject to phase out from Additional Tier 1   | -                             |           |
| 34  | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group ATI)   | -                             |           |
| 35  | of which: instruments issued by subsidiaries subject to phase out   | _                             |           |
| 36  | Additional Tier 1 Capital before regulatory adjustments   | 1,688                         | Table d   |
|     | Additional Tier 1 Capital: Regulatory adjustments   |                               |           |
| 37  | Investments in own Additional Tier 1 instruments  | _                             |           |
| 38  | Reciprocal cross-holdings in Additional Tier 1 instruments  | _                             |           |
| 39  | Investments in the capital of banking, financial and insurance entities that are outside<br>the scope of regulatory consolidation, net of eligible short positions, where the ADI<br>does not own more than 10% of the issued share capital (amount above 10%<br>threshold) | -                             |           |
| 40  | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)  | -                             |           |
| 41  | National specific regulatory adjustments (sum of rows 41a, 41b and 41c)   | -                             |           |
| 41a | of which: holdings of capital instruments in group members by other group members<br>on behalf of third parties   | -                             |           |
| 41b | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidations not reported in rows 39 and 40   | -                             |           |
| 41c | of which: other national specific regulatory adjustments not reported in rows 41a and 41b   | -                             |           |
| 42  | Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions  | -                             |           |
| 43  | Total regulatory adjustments to Additional Tier 1 capital   | -                             |           |
| 44  | Additional Tier 1 capital (AT1)   | 1,688                         |           |
| 45  | Tier 1 Capital (T1=CET1+AT1)  | 13,699                        |           |
|     | Tier 2 Capital: instruments and provisions  |                               |           |
| 46  | Directly issued qualifying Tier 2 instruments   | 2,844                         | Table e   |
| 47  | Directly issued capital instruments subject to phase out from Tier 2  | 230                           | Table e   |
| 48  | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group T2)  | -                             |           |
| 49  | of which: instruments issued by subsidiaries subject to phase out   | -                             |           |
| 50  | Provisions  | 19                            |           |
| 51  | Tier 2 Capital before regulatory adjustments  | 3,093                         |           |

<sup>(1)</sup> Includes \$133m also applicable for Basel III regulatory adjustments.

# Appendix 1 Regulatory Capital Reconciliation continued

|     | Common Equity Tier 1 capital: instruments and reserves \$m  | As at<br>30 September<br>2020<br>\$m | Table<br>Reference |
|-----|---|--------------------------------------|--------------------|
|     | Tier 2 Capital: regulatory adjustments  | Ų                                    | 11010101100        |
| 52  | Investments in own Tier 2 instruments   | _                                    |                    |
| 53  | Reciprocal cross-holdings in Tier 2 instruments   | -                                    |                    |
| 54  | Investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | -                                    |                    |
| 55  | Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions  | -                                    |                    |
| 56  | National specific regulatory adjustments (sum of rows 56a, 56b and 56c)   | -                                    |                    |
| 56a | of which: holdings of capital instruments in group members by other group members<br>on behalf of third parties   | -                                    |                    |
| 56b | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 54 and 55  | -                                    |                    |
| 56c | of which: other national specific regulatory adjustments not reported in rows 56a and 56b   | -                                    |                    |
| 57  | Total regulatory adjustments to Tier 2 capital  | -                                    |                    |
| 58  | Tier 2 capital (T2)   | 3,093                                |                    |
| 59  | Total capital (TC=T1+T2)  | 16,792                               |                    |
| 60  | Total risk-weighted assets based on APRA standards  | 88,767                               |                    |
|     | Capital ratios and buffers  |                                      |                    |
| 61  | Common Equity Tier 1 (as a percentage of risk-weighted assets)  | 13.5%                                |                    |
| 62  | Tier 1 (as a percentage of risk-weighted assets)  | 15.4%                                |                    |
| 63  | Total capital (as a percentage of risk-weighted assets)   | 18.9%                                |                    |
| 64  | Buffer requirement (minimum CET1 requirement of 4.5% plus capital<br>conservation buffer of 2.5% plus any countercyclical buffer requirements<br>expressed as a percentage of risk-weighted assets)   | 7.0%                                 |                    |
| 65  | of which: capital conservation buffer requirement   | 2.5%                                 |                    |
| 66  | of which: ADI-specific countercyclical buffer requirements  | 0.0%                                 | Table h            |
| 67  | of which: G-SIB buffer requirement (not applicable)   | N/A                                  |                    |
| 68  | Common Equity Tier 1 available to meet buffers (as a percentage of risk-<br>weighted assets) <sup>(1)</sup>   | 13.5%                                |                    |
|     | National minima (if different from Basel III)   |                                      |                    |
| 69  | National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)   | N/A                                  |                    |
| 70  | National Tier 1 minimum ratio (if different from Basel III minimum)   | N/A                                  |                    |
| 71  | National total capital minimum ratio (if different from Basel III minimum)  | N/A                                  |                    |
|     | Amount below thresholds for deductions (not risk-weighted)  |                                      |                    |
| 72  | Non-significant investments in the capital of other financial entities  | 40                                   | Table c            |
| 73  | Significant investments in the ordinary shares of financial entities  | 331                                  | Table c            |
| 74  | Mortgage servicing rights (net of related tax liability)  | N/A                                  |                    |
| 75  | Deferred tax assets arising from temporary differences (net of related tax liability)   | 495                                  | Table a            |
|     | Applicable caps on the inclusion of provisions in Tier 2  |                                      |                    |
| 76  | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to<br>standardised approach (prior to application of cap)   | 19                                   |                    |
| 77  | Cap on inclusion of provisions in Tier 2 under standardised approach  | 115                                  |                    |
| 78  | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)  | -                                    |                    |
| 79  | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach   | 384                                  |                    |
|     | Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)   |                                      |                    |
| 80  | Current cap on CET1 instruments subject to phase out arrangements   | N/A                                  |                    |

|    | Common Equity Tier 1 capital: instruments and reserves \$m   | As at<br>30 September<br>2020<br>\$m | Table<br>Reference |
|----|--|--------------------------------------|--------------------|
| 81 | Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities             | N/A                                  |                    |
| 82 | Current cap on AT1 instruments subject to phase out arrangements                                   | -                                    |                    |
| 83 | Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities) | -                                    |                    |
| 84 | Current cap on T2 instruments subject to phase out arrangements                                    | 230                                  |                    |
| 85 | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)              | 920                                  |                    |

<sup>(1)</sup> This represents CET1 ratio of the ADI, less any common equity used to meet the ADI's Tier 1 and Total Capital requirements.

## Appendix 1 Regulatory Capital Reconciliation continued

#### 1.2 Regulatory Balance Sheet as at 30 September 2020

|   | Macquarie<br>Bank Group<br>Consolidated <sup>(1)</sup><br>\$m | Adjustment <sup>(2)</sup><br>\$m | Level 2<br>Regulatory<br>Balance Sheet<br>\$m | Template/<br>Reconciliation<br>Table Reference |
|---|---|----------------------------------|---|--|
| Assets  |   |                                  |   |  |
| Cash and bank balances  | 6,869   | (47)                             | 6,822   |  |
| Cash collateral on securities borrowed and reverse repurchase agreements            | 42,933  | -                                | 42,933  |  |
| Trading assets  | 18,518  | -                                | 18,518  |  |
| Margin money and settlement assets  | 9,162   | (12)                             | 9,150   |  |
| Derivative assets   | 21,618  | (105)                            | 21,513  |  |
| Financial Investments   | 7,575   | (49)                             | 7,526   |  |
| Held for sale and Other assets  | 3,712   | (88)                             | 3,624   |  |
| Loan assets   | 87,737  | 74                               | 87,811  |  |
| Due from related body corporate entities  | 4,525   | 346                              | 4,871   |  |
| Property, plant and equipment   | 2,239   | (37)                             | 2,202   |  |
| Interests in associates and joint ventures  | 227   | _                                | 227   |  |
| Intangible assets <sup>(3)</sup>  | 162   | (11)                             | 151   | Table b  |
| Investment in regulatory non-consolidated subsidiaries                              | -   | 172                              | 172   | Table c  |
|   |   |                                  |   | (Footnote 2)                                   |
| Deferred tax assets   | 577   | (50)                             | 527   | Table a  |
| Total Assets  | 205,854   | 193                              | 206,047                                       |  |
| Liabilities   |   |                                  |   |  |
| Cash collateral on securities lent and repurchase agreements                        | 4,954   | -                                | 4,954   |  |
| Trading liabilities   | 5,971   | -                                | 5,971   |  |
| Margin money and settlement liabilities   | 16,746  | (1)                              | 16,745  |  |
| Derivative liabilities  | 16,139  | (5)                              | 16,134  |  |
| Deposits  | 77,186  | (2)                              | 77,184  |  |
| Bank Borrowings   | 2,256   | (1)                              | 2,255   |  |
| Held for sale and Other liabilities   | 2,464   | (184)                            | 2,280   |  |
| Due to related body corporate entities  | 19,647  | 383                              | 20,030  |  |
| Debt issued   | 40,618  | 0                                | 40,618  |  |
| Deferred tax liabilities  | 45  | (1)                              | 44  |  |
| Total Liabilities excluding loan capital  | 186,026   | 189                              | 186,215                                       |  |
| Loan capital  | 5,985   | _                                | 5,985   | Table d  |
| Total liabilities   | 192,011   | 189                              | 192,200                                       |  |
| Net Assets  | 13,843  | 4                                | 13,847  |  |
| Equity  |   |                                  |   |  |
| Contributed equity  | 8,501   | -                                | 8,501   | Table f  |
| Reserves  | 424   | (1)                              | 423   | Row 3  |
| Retained earnings   | 4,918   | 5                                | 4,923   | Row 2  |
| Total capital and reserves attributable to equity holders of Macquarie Bank Limited | 13,843  | 4                                | 13,847  |  |
| Non-controlling Interests   | _   | _                                | _   | Table g  |
| Total equity  | 13,843  | 4                                | 13,847  |  |

<sup>(1)</sup> As per Macquarie Bank Limited financial report as at 30 September 2020.

<sup>(2)</sup> Reflects the deconsolidation of certain subsidiaries for APRA reporting purposes. The subsidiaries which are deconsolidated for regulatory purposes include entities conducting insurance, funds management and non-financial operations. Assets and Liabilities of mortgage and leasing special purpose vehicles (SPV) where Macquarie has satisfied APS 120 Attachment A operational requirements for regulatory capital relief are not included in the Level 2 regulatory group.

<sup>(3)</sup> The intangible component of investments in non-consolidated subsidiaries is included in intangible assets.

#### 1.3 Reconciliation between Common Disclosures Template and Level 2 Regulatory Balance Sheet

| Table a   | 30 September<br>2020        | Template              |
|---|-----------------------------|-----------------------|
| Table a   | \$m                         | Reference             |
| Deferred Tax Assets   | 507                         |                       |
| Total Deferred Tax Assets per Level 2 Regulatory Balance Sheet  | 527                         |                       |
| Less: Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) | (32)                        | Row 10                |
| Less: Deferred tax assets (temporary differences) – Amounts below prescribed threshold  | (495)                       | Row 26e, 75           |
| Total per Common Disclosure Template – Deferred Tax Asset – amount exceed 10%/15% threshold   | -                           | Row 21 / 25           |
| Table b   | 30 September<br>2020<br>\$m | Template<br>Reference |
| Intangible Assets   |                             |                       |
| Total Intangible Assets as per Level 2 Regulatory Balance Sheet   | 151                         |                       |
| Less: capitalised software and other intangibles  | (74)                        | Row 9                 |
| Less: intangible component of deconsolidated subsidiaries   | (36)                        | Row 9                 |
| Total per Common Disclosure Template – Goodwill   | 41                          | Row 8                 |
| Table c   | 30 September<br>2020<br>\$m | Template<br>Reference |
| Equity Investments  |                             |                       |
| Significant investment in financial entities <sup>(1),(2)</sup>   | 331                         | Row 73                |
| Non-significant investment in financial entities <sup>(1)</sup>   | 40                          | Row 72                |
| Total Investments in financial institutions   | 371                         | Row 26d               |
| Investment in commercial entities <sup>(1),(2)</sup>  | 242                         | Row 26g               |
| Total Equity Investments before applying prescribed threshold   | 613                         |                       |
| Less: amounts risk weighted under Harmonised Basel III guidelines   | (613)                       |                       |
| Total per Common Disclosure Template – Equity Investments   | -                           | Row 18, 19, 23        |
| Table d   | 30 September<br>2020<br>\$m | Template<br>Reference |
| Additional Tier 1 Capital   |                             |                       |
| Total Loan Capital per Level 2 Regulatory Balance Sheet   | 5,985                       |                       |
| Less: Accrued interest  | (5)                         |                       |
| Add: Capitalised expenses deducted in Common Equity Tier 1 Capital <sup>(3)</sup>   | 15                          | Included in Row 261   |
| Less: Fair value hedge adjustments <sup>(4)</sup>   | (133)                       |                       |
| Less: Tier 2 capital instruments reported in Table e  | (4,174)                     | Table e               |
| Additional Tier 1 Capital (MACS and BCN2)   | 1,688                       |                       |
| Less: Basel III transitional amortisation   | -                           |                       |
| Total per Common Disclosure Template – Additional Tier 1 Capital  | 1,688                       | Row 36                |

(1) Equity Investments are classified in the Level 2 Regulatory Balance Sheet across Investments in Associates, Financial Investments and Investment in regulatory non-consolidated subsidiaries. In addition, the Level 2 regulatory group has undrawn commitments (off balance sheet) which are deemed in the nature of equity for Regulatory Capital purposes.

<sup>(2)</sup> Included in significant investment in financial entities is \$140 million of equity investments in regulatory non-consolidated subsidiaries. Included in investment in commercial entities is \$32 million of equity investments in regulatory non-consolidated subsidiaries.

<sup>(3)</sup> Unamortised issue cost relating to capital instruments are netted against each instrument on the Level 2 Regulatory Balance Sheet. For regulatory capital purposes, the unamortised costs are deducted at CET1 as part of capitalised expenses in row 26f of the Common Disclosures Template.

<sup>(4)</sup> For regulatory capital purposes, APRA requires these instruments to be included as if they were unhedged.

## Appendix 1 Regulatory Capital Reconciliation continued

| Table d (continued)   | 30 September<br>2020<br>\$m | Template<br>Reference |
|---|-----------------------------|-----------------------|
| Additional Tier 1 Capital Instruments                                   |                             |                       |
| Macquarie Additional Capital Securities                                 | 1,047                       |                       |
| Macquarie Bank Capital Notes 2  | 641                         |                       |
| Total per Common Disclosure Template – Additional Tier 1 Capital        | 1,688                       | Row 36                |
| Table e   | 30 September<br>2020<br>\$m | Template<br>Reference |
| Total Tier 2 Capital per Balance Sheet                                  |                             |                       |
| Total Tier 2 Capital per Balance Sheet                                  | 4,174                       | Table d               |
| Less: Accrued Interest  | (67)                        |                       |
| Add: Capitalised expenses deducted in Common Equity Tier 1 Capital      | 10                          | Included in Row 261   |
| Less: Fair value hedge adjustments <sup>(1)</sup>                       | (123)                       |                       |
| Less: Basel III transitional amortisation                               | (920)                       |                       |
| Total per Common Disclosure Template – Tier 2 Capital                   | 3,074                       | Row 46+47             |
| Tier 2 Capital Instruments  |                             |                       |
| Subordinated Debt – USD1.0bn – eligible for transition                  | (230)                       |                       |
| 2 Subordinated Debts – USD750m each – fully qualified Tier 2 instrument | (2,094)                     |                       |
| Subordinated Debt – AUD750m – fully qualified Tier 2 instrument         | (750)                       |                       |
| Total per Common Disclosure Template – Tier 2 Capital                   | (3,074)                     | Row 46+47             |

Details on the main features of Capital instruments included in the Level 2 regulatory group's Regulatory Capital, (Ordinary Share Capital, Additional Tier 1 Capital and Tier 2 capital) as required by APS 330 Attachment B can be found at: **macquarie.com/investors** 

| Table f  | 30 September<br>2020<br>\$m | Template<br>Reference |
|--|-----------------------------|-----------------------|
| Contributed Equity   |                             |                       |
| Total Contributed Equity as per Level 2 Regulatory Balance Sheet   | 8,501                       |                       |
| Add: Capitalised expenses deducted in Common Equity Tier 1 Capital | -                           | Included in Row 26f   |
| Total per Common Disclosure Template – Contributed Equity          | 8,501                       | Row 1                 |

<sup>(1)</sup> For regulatory capital purposes, APRA requires these instruments to be included as if they were unhedged.

| Table g   | 30 September<br>2020<br>\$m | Template<br>Reference |
|---|-----------------------------|-----------------------|
| Non Controlling Interests   |                             |                       |
| Total Non Controlling Interests as per Level 2 Regulatory Balance Sheet | -                           |                       |
| Less: other non controlling interests not included in capital           | -                           |                       |
| Total per Common Disclosure Template – Non Controlling Interests        | _                           | Row 5                 |

#### Table h

#### Countercyclical Capital Buffer

The Countercyclical Capital Buffer (CCyB) is an extension of the capital conservation buffer which must be held in the form of CET1 capital, ranging from 0 to 2.5%. The CCyB is designed to ensure that ADIs build up capital buffers when excess aggregate credit growth is judged to be associated with a build-up of system-wide risk. The CCyB is calculated as the weighted average of the jurisdictional buffers set by the relevant national authority where an ADI has private sector credit exposures, excluding exposures to Banks and Sovereigns.

|                | RWA<br>\$m | Jurisdictional<br>buffer | Countercyclical buffer<br>requirement <sup>(1)</sup> | Template<br>Reference |
|----------------|------------|--------------------------|--|-----------------------|
| Luxembourg     | 219        | 0.250%                   | 0.0008%  |                       |
| Hong Kong      | 201        | 1.000%                   | 0.0028%  |                       |
| Norway         | 134        | 1.000%                   | 0.0019%  |                       |
| Slovakia       | 91         | 1.000%                   | 0.0013%  |                       |
| Czech Republic | 79         | 0.500%                   | 0.0005%  |                       |
| Bulgaria       | 1          | 0.500%                   | 0.0000%  |                       |
| Others         | 71,526     | 0.000%                   | 0.0000%  |                       |
| Total          | 72,252     |                          | 0.0072%  | Row 66                |

<sup>(1)</sup> Calculated as each country's share of total private sector credit exposures multiplied by the CCyB applicable to each country.

### Appendix 2 List of Entities Deconsolidated from the Level 1 and Level 2 Regulatory Group for APRA Reporting Purposes

| 30 September 2020   | Total Assets <sup>(1),(2),(3),(4)</sup> | Total Liabilities <sup>(1),(2),(3),(4)</sup> |
|---|---|--|
| Funds Management  |   |  |
| Elise Nominees Pty Limited                                | _                                       | _  |
| Macquarie Australia Securities Pty Limited                | 1                                       | -  |
| Macquarie Fonds GmbH                                      | -                                       | -  |
| Macquarie Fondsmanagement GmbH                            | 2                                       | (2)  |
| Macquarie Global Bond Fund                                | -                                       | -  |
| Macquarie Investment Management Ltd                       | 165                                     | (25)   |
| Macquarie Investment Services Limited                     | 1                                       | -  |
| Macquarie Management GmbH                                 | -                                       | -  |
| Macquarie Master Small Companies Fund                     | -                                       | -  |
| Macquarie NRAS Trust                                      | -                                       | -  |
| Macquarie Prism Pty Limited                               | 2                                       | -  |
| Macquarie Private Portfolio Management Pty Limited        | -                                       | -  |
| Macquarie Professional Series Global Equity Fund          | -                                       | -  |
| Macquarie Securities Management Pty Limited               | 3                                       | (1)  |
| Macquarie Treuvermögen GmbH                               | -                                       | -  |
| Macquarie Vermögenstreuhand GmbH                          | _                                       | _  |
| Non-Financial Operations                                  |   |  |
| Avenal Power Center, LLC                                  | 13                                      | (11)   |
| Capital Meters Limited                                    | 33                                      | (25)   |
| Comercializadora Energia de la Reforma S. de R.L. de C.V. | 91                                      | (87)   |
| Corona Energy Limited                                     | 33                                      | _  |
| Corona Energy Retail 1 Limited                            | 51                                      | (32)   |
| Corona Energy Retail 2 Limited                            | 40                                      | (15)   |
| Corona Energy Retail 3 Limited                            | 6                                       | _  |
| Corona Energy Retail 4 Limited                            | 101                                     | (89)   |
| Corona Energy Retail 5 Limited                            | _                                       | _  |
| Corona Gas Management Limited                             | 3                                       | (2)  |
| Ion Energy Pte Limited                                    | -                                       | -  |
| Liberty Green Renewables Indiana, LLC                     | 3                                       | (1)  |
| Macquarie Business Solutions Pty Limited                  | _                                       | _  |
| Macquarie Commodities (Singapore) Pte. Limited            | _                                       | _  |
| Macquarie Corona Energy Holdings Limited                  | 21                                      | (4)  |
| Macquarie Electronics USA Inc                             | 10                                      | (10)   |
| Macquarie Energy Services Pty Limited                     | 3                                       | (3)  |
| Nu Mobile Pty Limited                                     | 2                                       | (3)  |
| Propertyiq Pty Limited                                    | 12                                      | (3)  |
| Propertyiq Strata Pty Limited                             | 1                                       | _  |
| Pt Macquarie Commodities Indonesia                        | 1                                       | (1)  |
| Resource Marine Pte. Limited                              | 12                                      | (3)  |

| 30 September 2020           | Total Assets <sup>(1),(2),(3),(4)</sup> | Total Liabilities <sup>(1),(2),(3),(4)</sup> |
|-----------------------------|---|--|
| Insurance                   |   |  |
| Macquarie (Bermuda) Limited | 46                                      | (15)   |
| Macquarie Life Limited      | 67                                      | (63)   |

<sup>(1)</sup> These balances, along with any Australian GAAP adjustment where required, are included in Macquarie Bank Group's audited Australian GAAP financial report for the year ended 30 September 2020. The financial report under local GAAP of certain entities may be subjected to separate audits from the Macquarie Bank Group audit and these audits may not be complete as at the date of this report.

<sup>(2)</sup> The total assets and liabilities should not be aggregated as certain entities are holding companies for other entities in the table shown above.

<sup>(3)</sup> Numbers are rounded to the nearest \$A million. Asset balances are shown as positive and liability balances are shown as negative.

<sup>(4)</sup> The assets and liabilities for deconsolidated subsidiaries includes receivables from and payables to related entities.

### Appendix 3 List of APRA Quantitative Tables

| APS 330 Table     | Title  | Section No |
|-------------------|--|------------|
| Attachment A      | Common Disclosures Template  | Appendix 1 |
| Attachment D      |  |            |
| 6 (b) to (f)      | Risk Weighted Assets (RWA)   | 4.3        |
| 6 (g)             | Capital Ratios   | 4.3        |
| 7 (b)             | Macquarie's Credit Risk Exposures  | 5.3        |
| 7 (c)             | Credit Risk by Geographic Distribution   | 5.4        |
| 7 (d)             | Credit Risk Distribution by Counterparty Type                                  | 5.5        |
| 7 (e)             | Credit Risk by Maturity Profile  | 5.6        |
| 7 (f)             | Provisions by Counterparty Type  | 5.3 & 7.4  |
| 7 (g)             | Provisions by Geographic Region  | 7.5        |
| 7 (h)             | Movement in Provisions   | 7.7        |
| 7 (i)             | Credit Risk Exposures by Measurement Approach                                  | 5.3 & 6.1  |
| 7 (j)             | General Reserve for Credit Losses  | 7.6        |
| 8 (b)             | Credit Risk Exposures by Risk Weight   | 6.2        |
| 9 (d)             | Credit Risk Exposures by Risk Grade  | 6.3        |
| 9 (e)             | Provisions by Counterparty Type  | 7.4        |
| 9 (f)             | Analysis of Expected Credit Model Performance versus Actual Results            | 7.8        |
| 10 (b) & (c)      | Exposures Mitigated by Eligible Collateral                                     | 8.2        |
| 11 (b)            | Credit Equivalent Amounts for Counterparty Exposures                           | 8.3        |
| 11 (c)            | Notional Amount of Credit Derivatives  | 8.3        |
| 12 (g) & (o)      | Originating ADI Securitisation Exposures                                       | 9.2.1      |
| 12 (h)            | Performance of Assets Securitised  | 9.2.2      |
| 12 (i) & (p)      | Summary of Outstanding Exposures Intended to be Securitised                    | 9.2.3      |
| 12 (j), (q) & (r) | Securitisation Activity  | 9.2.4      |
| 12 (k) & (s)      | Exposure by Type of Asset  | 9.3.1      |
| 12 (l)            | Exposure by Risk Weight Band – Banking Book                                    | 9.3.2      |
| 12 (t)            | Exposure by Risk Weight Band – Trading Book                                    | 9.3.2      |
| 12 (u)            | RWA by Risk Weight Band – Trading Book   | 9.3.2      |
| 12 (n) & (w)      | Re-securitisation Exposure   | 9.3.3      |
| 13 (b)            | Debt Security Specific Risk Figures  | 12.2.3     |
| 14 (f)            | Value at Risk Figures  | 12.2.1     |
| 14 (f)            | Stressed Value at Risk Figures   | 12.2.2     |
| 16 (b) & (c)      | Equity Investments   | 13.2       |
| 16 (d) & (e)      | Gains and Losses on Equity Investments   | 13.4       |
| 16 (f)            | Capital Requirements Arising from Equity Risks                                 | 13.3       |
| 17 (b)            | Interest Rate Risk in the Banking Book   | 12.2.4     |
| Attachment E      |  |            |
| 18                | Leverage Ratio Disclosure Template   | 15.1       |
| 19                | Summary Comparison of Accounting Assets versus Leverage Ratio Exposure Measure | 15.2       |
| Attachment F      |  |            |
| 20                | Liquidity Coverage Ratio Disclosure Template                                   | 16.0       |
| 21                | Net Stable Funding Ratio Disclosure Template                                   | 17.0       |

## Appendix 4 Glossary of Terms

| ADI                                | Authorised Deposit-taking Institution.   |
|------------------------------------|--|
| Additional Tier 1 Capital          | <ul> <li>A capital measure defined by APRA comprising high quality components of capital that satisfy the following essential characteristics:</li> <li>provide a permanent and unrestricted commitment of funds;</li> <li>are freely available to absorb losses;</li> <li>rank behind the claims of depositors and other more senior creditors in the event of winding up of the issuer; and</li> <li>provide for fully discretionary capital distributions.</li> </ul>   |
| Additional Tier 1<br>deductions    | An amount deducted in determining Additional Tier 1 Capital, as defined in Prudential Standard APS 111 Capital Adequacy: Measurement of Capital.   |
| ALA                                | Alternative Liquid Assets  |
| AMA                                | Advanced Measurement Approach (for determining operational risk).  |
| APRA                               | Australian Prudential Regulation Authority.  |
| ADI Prudential Standards<br>(APS)  | APRA's ADI Prudential Standards. For more information refer to APRA website.   |
| Associates                         | Associates are entities over which Macquarie has significant influence, but not control.<br>Investments in associates may be further classified as Held for Sale ('HFS') associates. HFS<br>associates are those that have a high probability of being sold within 12 months to external parties.<br>Associates that are not held for sale are carried at cost and equity-accounted. Macquarie's share of<br>the investment's post-acquisition profits and losses is recognised in the income statement and its<br>share of post-acquisition movements in reserves is recognised within equity.  |
| ASF                                | Available Stable Funding   |
|                                    |  |
| Bank Group                         | MBL and its subsidiaries.  |
| Basel III IRB Formula              | A formula to calculate RWA, as defined in Prudential Standard APS 113- Capital Adequacy: Internal Ratings-based Approach to Credit risk.   |
| BAC                                | Board Audit Committee.   |
| BCN 2                              | BCN2 were issued by MBL in June 2020 and are quoted on the Australian Securities Exchange. The BCN2 pay discretionary, quarterly floating rate cash distributions equal to three month BBSW plus 4.70% per annum margin, adjusted for franking credits. These instruments are non-cumulative and unsecured and may be redeemed at face value on 21 December 2025, 21 June 2026 or 21 December 2026 (subject to certain conditions being satisfied) or earlier in specified circumstances. The BCN2 can be converted into a variable number of MGL ordinary shares (subject to certain conditions being satisfied) on these redemption dates; mandatorily exchanged on 21 December 2028; exchanged earlier upon an acquisition event (with the acquirer gaining control of MGL or MBL); or where APRA determines MBL would be non-viable without an exchange or a public sector injection of capital (or equivalent support). |
| BFS                                | Banking and Financial Services Group   |
| The Board, Macquarie<br>Bank Board | The Board of Voting Directors of Macquarie Bank Limited  |
| BRC                                | Board Remuneration Committee   |
| BRIC                               | Board Risk Committee   |
| CA                                 | Credit Assurance   |
| CAF                                | Corporate and Asset Finance Group  |
| CAGR                               | Compound Annual Growth Rate  |
| CEO                                | Managing Director and Chief Executive Officer  |
| CET1                               | Common Equity Tier 1 capital   |
| CGM                                | Commodities and Global Markets Group   |
| CFO                                | Chief Financial Officer  |
| Contingent liabilities             | Defined in AASB 137 Provisions, Contingent Liabilities and Contingent Assets as a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity; or a   |

## Appendix 4 Glossary of Terms continued

|  | present obligation that arises from past events but is not recognised because it is not probable to  |
|--|--|
| CCE  | occur or the amount cannot be reliably measured.<br>Current Credit Exposure. The sum of the positive mark-to-market value (or replacement cost) of   |
|  | market-related contracts entered into by the ADI.  |
| CCR  | Counterparty Credit Risk   |
| CEA  | Credit Equivalent Amount. The on-balance sheet equivalent value of an off balance sheet transaction.   |
| Central counterparty                                     | A clearing house or exchange that interposes itself between counterparties to contracts traded in one or more financial markets, becoming the buyer to every seller and the seller to every buyer, and therefore ensuring the future performance or open contracts.  |
| CLF  | Committed Liquidity Facility   |
| Common Equity Tier 1<br>capital                          | <ul> <li>A capital measure defined by APRA comprising the highest quality components of capital that fully satisfy all the following essential characteristics:</li> <li>provide a permanent and unrestricted commitment of funds,</li> <li>are freely available to absorb losses,</li> <li>do not impose any unavoidable servicing charge against earnings; and</li> <li>rank behind the claims of depositors and other creditors in the event of winding up.</li> <li>Common equity tier 1 capital comprises Paid Up Capital, Retained Earnings, and certain reserves.</li> </ul>  |
| Common Equity Tier 1<br>Capital Ratio                    | Common Equity Tier 1 Capital net of Common Equity Tier 1 deductions expressed as a percentage of RWA.  |
| Common Equity Tier 1<br>deductions                       | An amount deducted in determining Common Equity Tier 1 Capital, as defined in Prudential Standard APS 111 Capital Adequacy: Measurement of Capital.  |
| CRO  | Chief Risk Officer   |
| CVA  | Credit Valuation Adjustment. The risk of mark-to-market losses on the expected counterparty risk to OTC derivatives.   |
| Deconsolidated entities                                  | Entities involved in conducting insurance, funds management and non-financial operations including special purpose vehicles (SPV) ) for which Macquarie has satisfied APS 120 Attachment A operational requirements for regulatory capital relief.   |
| Directors' Profit Share<br>(DPS)                         | The DPS plan comprises exposure to a notional portfolio of Macquarie-managed funds. Retained amounts for Executive Directors are notionally invested over the retention period. This investment is described as 'notional' because Executive Directors do not directly hold securities in relation to this investment. However, the value of the retained amounts will vary as if these amounts were directly invested in actual securities, giving the Executive Directors an effective economic exposure to the performance of the securities. If the notional investment results in a notional loss, this loss will be offset against any future notional income until the loss is completely offset. |
| DSR  | Debt Specific Risk   |
| DSU  | Deferred Share Unit issued under the MEREP   |
| DVP  | Delivery versus Payment  |
| EAD  | Exposure at Default – the gross exposure under a facility (the amount that is legally owed to the ADI) upon default of an obligor.   |
| ECAI   | External Credit Assessment Institution.  |
| ECAM   | Economic Capital Adequacy Model.   |
| EL   | Expected Loss, which is a function of EAD, PD and LGD.   |
| ELE  | Extended Licensed Entity is an entity that is treated as part of the ADI ('Level 1') for the purpose of measuring the ADI's capital adequacy and exposures to related entities. The criterion for qualification as an ELE is detailed in the APRA Prudential Standards.  |
| EMEA   | Europe, Middle East & Africa.  |
| ERL  | Equity Risk Limit – Board imposed limit by which equity risk positions are managed.  |
| ERBA   | External Rating Based Approach   |
| Executive Key<br>Management Personnel<br>(Executive KMP) | Members of Executive Committee of MBL  |
| Executive Voting Director                                | An Executive Board Member  |
| FCS  | Financial Claims Scheme  |

| FICO                                 | Fair Isaac Corporation   |
|--------------------------------------|--|
| FIRB                                 | Foundation Internal Ratings Based Approach (for determining credit risk)   |
| GAAP                                 | Generally Accepted Accounting Principles   |
| GRCC                                 | Group Risk and Compliance Committee  |
| HQLA                                 | High Quality Liquid Assets   |
| ICAAP                                | Internal Capital Adequacy Assessment Process.  |
| IRRBB                                | Interest Rate Risk in the Banking Book.  |
| Impaired assets                      | An asset for which the ultimate collectability of principal and interest is compromised.   |
| ISDA                                 | International Swaps and Derivatives Association  |
| LCR                                  | Liquidity Coverage Ratio   |
| Level 2 Regulatory Group             | MBL, its parent Macquarie B.H. Pty Ltd and MBL's subsidiaries but excluding deconsolidated entities for APRA reporting purposes.   |
| Level 3 Regulatory Group             | MGL and its subsidiaries but excluding entities required to be deconsolidated for regulatory reporting purposes.   |
| LGD                                  | Loss given default is defined as the economic loss which arises upon default of the obligor.   |
| LVR                                  | Loan to Value Ratio  |
| Macquarie                            | Level 2 regulatory group   |
| Macquarie Income<br>Securities (MIS) | MIS were repaid on 15 April 2020, followed by a redemption on 16 April 2020. MIS were a perpetual instrument with no ordinary equity conversion rights. MIS were listed for trading on the Australian Stock Exchange (now known as the Australian Securities Exchange) in 1999. MIS distributions were paid quarterly at a floating rate of BBSW plus 1.7% per annum and payment was subject to certain conditions including profitability of the Bank. MIS were included in Additional Tier 1 capital under Basel III transitional rules.   |
| Macquarie Group                      | MGL and its subsidiaries   |
| Malus                                | The discretion of the Board (from 2012) to reduce or eliminate unvested profit share amounts where it determines that an employee's action or inaction has caused the Macquarie Group significant reputational harm, caused a significant or unexpected financial loss or caused the Macquarie Group to make a material financial restatement.   |
| MACS                                 | On 8 March 2017, MBL, acting through its London Branch, issued \$US750 million of Macquarie Additional Capital Securities (MACS). MACS are subordinated, unsecured notes that pay discretionary, non-cumulative, semi-annual fixed rate cash distributions.<br>Subject to certain conditions the MACS may be redeemed on 8 March 2027, or each fifth anniversary thereafter. MACS can be exchanged for a variable number of fully paid MGL ordinary shares on an acquisition event (with the acquirer gaining control of MGL or MBL), where MBL's common equity Tier 1 capital ratio falls below 5.125%, or where APRA determines MBL would be non-viable without an exchange or a public sector injection of capital (or equivalent support). |
| MAM                                  | Macquarie Asset Management Group   |
| MBL                                  | Macquarie Bank Limited ABN 46 008 583 542  |
| MBL Consolidated Group               | MBL and its subsidiaries   |
| MEREP                                | Macquarie Group Employee Retained Equity Plan  |
| MFHPL                                | Macquarie Financial Holdings Pty Limited   |
| MGL                                  | Macquarie Group Limited ABN 94 122 169 279   |
| NCO                                  | Net Cash Outflows  |
| Non-Bank Group                       | MGL, MFHPL and its subsidiaries  |
| NPAT                                 | Net Profit after Tax   |
| NSFR                                 | Net Stable Funding Ratio   |
| Operating Group                      | The Operating Groups consist of MAM, CAF, CGM, BFS and Macquarie Capital   |
| ORMF                                 | Operational Risk Management Framework  |
| PCE, PFCE                            | Potential Credit Exposure (PCE) / Potential Future Credit Exposure (PFCE). The potential exposures arising on a transaction calculated as the notional principal amount multiplied by a credit conversion factor specified by APRA.  |

## Appendix 4 Glossary of Terms continued

| PD                                 | Probability of Default. The likelihood of an obligor not satisfying its financial obligations.   |
|------------------------------------|--|
| Post-2009 DPS                      | Retained directors' profit share which is deferred to future periods and held as a notional investment in Macquarie managed-fund equity.   |
| PSU                                | Performance Share Unit issued under the MEREP  |
| Reserve Bank of Australia<br>(RBA) | Central bank of Australia with responsibility over monetary policy.  |
| Risk-weighted assets<br>(RWA)      | A risk-based measure of an entity's exposures, which is used in assessing its overall capital adequacy.  |
| RAS                                | Risk Appetite Statement  |
| RMG                                | Risk Management Group  |
| ROE                                | Return on Ordinary Equity  |
| RSF                                | Required Stable Funding  |
| RSU                                | Restricted Share Unit issued under the MEREP   |
| RMBS                               | Residential Mortgage Backed Securities   |
| Senior Executive                   | Macquarie Group's combined Division Director and Executive Director population.  |
| Senior Management                  | Members of Macquarie Group's Executive Committee and Executive Directors who have significant management or risk responsibility in the organisation.   |
| SFA                                | Supervisory Formula Approach   |
| SFT                                | Securities Financing Transactions (SFT). SFTs are transactions such as repurchase agreements, reverse repurchase agreements and security lending and borrowing, where the value of the transactions depends on market valuations and the transactions are often subject to margin agreements.  |
| SME                                | Small – Medium Enterprises   |
| SPV's                              | Special purpose vehicles or securitisation vehicles.   |
| Subordinated debt                  | Debt issued by Macquarie for which agreements between Macquarie and the lenders provide, in the event of liquidation, that the entitlement of such lenders to repayment of the principal sum and interest thereon is and shall at all times be and remain subordinated to the rights of all other present and future creditors of Macquarie. Subordinated debt is classified as liabilities in the Macquarie financial report and may be included in Tier 2 Capital. |
| Tier 1 Capital                     | Tier 1 capital comprises of (i) Common Equity Tier 1 Capital; and (ii) Additional Tier 1 Capital   |
| Tier 1 Capital Deductions          | Tier 1 capital deductions comprises of (i) Common Equity Tier 1 Capital deductions; and (ii) Additional Tier 1 Capital deductions.   |
| Tier 1 Capital Ratio               | Tier 1 Capital net of Tier 1 Capital Deductions expressed as a percentage of RWA.  |
| Tier 2 Capital                     | A capital measure defined by APRA, comprising other components of capital which contribute to the strength of the entity.  |
| Tier 2 Capital Deductions          | An amount deducted in Tier 2 Capital, as defined in Prudential Standard APS 111 Capital Adequacy:<br>Measurement of Capital.   |
| Total Capital                      | Tier 1 Capital plus Tier 2 Capital less Total Capital Deductions.  |
| Total Capital Ratio                | Total Capital expressed as a percentage of RWA.  |
| TSR                                | Total Shareholder Return   |
| VaR                                | Value-at-Risk  |