ZAR10,000,000,000 DEBT INSTRUMENT PROGRAMME

MACQUARIE SECURITIES SOUTH AFRICA LIMITED (incorporated with limited liability under registration number 2006/023546/06 in the Republic of South Africa)



Unconditionally and irrevocably guaranteed by

MACQUARIE GROUP LIMITED

((ABN 94 122 169 279), a corporation constituted with limited liability under the laws of the Commonwealth of Australia)

Issue of ZAR 1,460,000,000 Unsecured Zero Coupon Notes due 21 January 2020

This document constitutes the Applicable Pricing Supplement relating to the issue of the Tranche of Notes described herein ("Notes" and "this Tranche of Notes").

This Applicable Pricing Supplement must be read in conjunction with the Amended and Updated Programme Memorandum, dated 8 September 2016, as amended and/or supplemented from time to time ("Programme Memorandum") prepared by Macquarie Securities South Africa Limited ("Issuer") in connection with the Macquarie Securities South Africa Limited ZAR10,000,000,000 Debt Instrument Programme ("Programme").

The Programme Memorandum, dated 8 September 2016, was approved by JSE Limited ("JSE") on 27 July 2016.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes" ("Note Terms and Conditions"). References to any Condition in this Applicable Pricing Supplement are to that Condition of the Note Terms and Conditions.

This Tranche of Notes will be issued on, and subject to, the Applicable Note Terms and Conditions. The Applicable Note Terms and Conditions are the Note Terms and Conditions, as replaced, amended and/or supplemented by the terms and conditions of this Tranche of Notes set out in this Applicable Pricing Supplement.

To the extent that there is any conflict or inconsistency between the provisions of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

	DECODIDEION	OF THE NOTES
Α.	DESCRIPTION	OF THE NOTES

Form of the Notes

Payment Basis

7.

1.	Issuer	Macquarie Securities South Africa Limited
2.	Guarantor	Macquarie Group Limited
3.	Tranche number	1
4.	Series number	335
5.	Status of the Notes	The Notes are direct, unconditional, unsubordinated and unsecured obligations of the Issuer and rank pari passu and rateably without any preference or priority among themselves and (save for certain debts required to be preferred by law that is both mandatory and of general application) at least pari passu with all other present and future unsecured and unsubordinated obligations of the Issuer, as described in Condition 5.
6.	Security	Unsecured

The Notes in this Tranche are issued in registered uncertificated form and will be held in the CSD

Registered Notes

Type of Notes
 Issue Date/First Settlement Date
 Issue Price
 2ero Coupon Notes
 18 December 2019
 99.3632044%

11. Interest Basis Zero Coupon

12. Redemption/Payment Basis 100% of the Aggregate Nominal Amount13. Change of Interest or Redemption/ N/A

14. Aggregate Nominal Amount ZAR 1,460,000,000

15. Specified Currency ZAR

16. Specified Denomination (Nominal ZAR 1,000,000 Amount per Note)

Minimum Specified Denomination ZAR 1,000,000 17. of each Note

18. **Business Day Convention** Following Business Day Convention

PROGRAMME AMOUNT B.

1. Programme Amount as at the ZAR 10,000,000,000 Issue Date

2. Aggregate Outstanding Nominal Amount of all of the Notes issued under the Programme (including all Notes in issue under the Programme pursuant to the Previous Programme Memorandum) as at the Issue Date

ZAR 8,179,000,000, including the aggregate Nominal Amount of Notes issued on the Issue Date specified in Item A(9) above. The authorized Programme Amount has not been exceeded.

C. **ZERO COUPON NOTES**

Yield 1.

6.88000% per annum

2. Reference Price ZAR 1,450,702,783,69

3. Any other formula or basis for determining the amount payable on the redemption of the Zero Coupon Notes

Not Applicable

D. REDEMPTION

1. Redemption at maturity:

(a) **Maturity Date** 21 January 2020

Final Redemption Amount (b)

ZAR 1,460,000,000

Put Option: 2.

Not Applicable

3. Call Option: Not Applicable

4. Optional redemption early following a Tax Event and/or a

Change in Law

Applicable (Note: see Condition 9.4)

Early Redemption Date (a)

The Interest Payment Date stipulated as the date for redemption of this Tranche in the notice of redemption given by the Issuer in terms of Condition

Early Redemption Amount (b)

The Amortised Face Amount of this Tranche

5. Other terms: Not Applicable

AGENTS AND SPECIFIED OFFICES E.

1. Calculation Agent The Issuer

2. Specified Office of the Calculation Agent

Level 2, Great Westerford, 240 Main Road, Rondebosch, Cape Town, 7700, South Africa

3. **Paying Agent** The Issuer

4. Specified Office of the Paying Agent

Level 2, Great Westerford, 240 Main Road, Rondebosch, Cape Town, 7700, South Africa

5. Transfer Agent

7.

The Issuer

Specified Office of the Transfer Agent

Level 2, Great Westerford, 240 Main Road, Rondebosch, Cape Town, 7700, South Africa

Settlement Agent

The Standard Bank of South Africa Limited

8. Specified Office of the Settlement 5 Simmonds Street, Johannesburg, 2001, South Africa

F.	REGISTER CLOSED	
1.	Last Day to Register	Up until close of business on the business day immediately preceding the first day of a Books Closed Period being 9 January 2020.
2.	Books Closed Period	The Register will be closed during the eleven days preceding the Maturity Date from 17h00 (South African time) on the relevant Last Day to Register until 17h00 (South African time) on the day preceding the Maturity Date, being the period during which the Register is closed for purposes of giving effect to transfers, redemptions or payments in respect of this Tranche of Notes
3.	Books Closed Date	10 January 2020
G.	GENERAL	
1.	Exchange Control Approval	Not Applicable
2.	Additional selling restrictions	Not Applicable
3.	International Securities Numbering (ISIN)	ZAG000165150
4.	Stock Code Number	MAQ178
5.	Financial Exchange	JSE Limited (Interest Rate Market)
6.	Method of Distribution	Private Placement
7.	Name of Dealer	The Issuer
8.	Stabilisation Manager	Not Applicable
9.	Governing law	The Notes and the applicable Terms and Conditions are governed by, and shall be construed in accordance with, the laws of South Africa
		The Guarantee is governed by, and shall be construed in accordance with, the laws of New South Wales, Australia
10.	Business Centre	Johannesburg
11.	Additional Business Centre	Not Applicable
12.	Rating assigned to the Programme	The Programme was assigned an issue credit rating from Standard & Poor's of BBB+/A-2 (Global Scale) and zaAAA/zaA-1+ (SA National Scale) on 11 December 2019. Standard & Poor's conduct full ratings annually and the next full analysis will be released in December 2020.
13.	Rating assigned to this Tranche of Notes as at the Issue Date	This Tranche of Notes was assigned an issue credit rating from Standard & Poor's of BBB+/A-2 (Global Scale) and zaAAA/zaA-1+ (SA National Scale) on 18 December 2019.
14.	Rating Agency for this Tranche of Notes	Standard & Poor's
15.	Commercial Paper Regulations	The information required to be disclosed in terms of paragraph 3(5) of the Commercial Paper Regulations is set out in Annexure "A" to this Applicable Pricing Supplement
16.	Other provisions	None

The Issuer certifies that to the best of its knowledge and belief, there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document, the pricing supplements, the annual financial statements and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the Programme Memorandum, the pricing supplements, the annual financial statements of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum, the pricing supplements, the annual financial statements of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this Tranche of Notes on the Interest Rate Market of the JSE, as from 18 December 2019, pursuant to the Macquarie Securities South Africa Limited ZAR10,000,000,000 Debt Instrument Programme.

For: MACQUARIE SECURITIES SOUTH AFRICA LIMITED

By: _____

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Name: GRAHMAN CRAWFONS

Date: 13/12/2019

By: _____

Name: FRANCISCO SARMIENTO

Date: 16 - 12 - 2019

ANNEXURE "A" TO THE APPLICABLE PRICING SUPPLEMENT COMMERCIAL PAPER REGULATIONS

The information required to be disclosed in terms of paragraph 3(5) of the Commercial Paper Regulations is set out below (except where such information is disclosed in the Programme Memorandum and/or the Applicable Pricing Supplement):

1. Issuer and Ultimate Borrower (paragraph 3(5)(a) of the Commercial Paper Regulations)

The Issuer of the Tranche of Notes described in the Applicable Pricing Supplement (the relevant Tranche) is Macquarie Securities South Africa Limited (incorporated with limited liability under registration number 2006/023546/06 in South Africa).

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

2. Going concern (paragraph 3(5)(b) of the Commercial Paper Regulations)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments, thereby reflecting the adequacy of the liquidity and solvency of the Issuer.

3. Auditor (paragraph 3(5)(c) of the Commercial Paper Regulations)

The auditors of the Issuer as at the Issue Date are PricewaterhouseCoopers Incorporated. PricewaterhouseCoopers Incorporated has acted as the auditors of the Issuer's latest audited financial statements.

- 4. Total amount of Commercial Paper (paragraph 3(5)(d) of the Commercial Paper Regulations)
 - a) The Issuer has, prior to the Issue Date, issued commercial paper" (as defined in the Commercial Regulations) of which an aggregate amount of ZAR 6,719,000,000 remains outstanding (excluding this issuance).
 - b) As at Issue Date, to the best of the Issuer's knowledge and belief, the Issuer estimates that it will issue "commercial paper" (as defined in the Commercial Paper Regulations) in an aggregate amount of ZAR 3,281,000,000 during the Issuer's current financial year (excluding the relevant Tranche).
- 5. Other information (paragraph 3(5)(e) of the Commercial Paper Regulations)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the relevant Tranche is contained in the Programme Memorandum and the Applicable Pricing Supplement.

6. Material adverse change (paragraph 3(5)(f) of the Commercial Paper Regulations)

Save as disclosed in the Programme Memorandum, there has been no material adverse change in the Issuer's financial position since the date of the Issuer's last audited financial statements.

7. Listing (paragraph 3(5)(g) of the Commercial Paper Regulations)

The relevant Tranche will be listed on the Interest Rate Market of the JSE.

8. Use of proceeds (paragraph 3(5)(h) of the Commercial Paper Regulations)

The proceeds of the issue of the relevant Tranche will be used by the Issuer for its general corporate purposes.

9. Security (paragraph 3(5)(i) of the Commercial Paper Regulations)

The obligations of the Issuer in respect of the relevant Tranche are unsecured (in that the Noteholders have no real rights of security in respect of such obligations). However, Macquarie Group Limited has, in terms of and subject to the Guarantee, irrevocably and unconditionally guaranteed to the Noteholders the due and punctual payment by the Issuer of all amounts owing by the Issuer in respect of the Notes.

10. Auditors confirmation (paragraph 3(5)(j) of the Commercial Paper Regulations)

The Issuer's auditors as at the Issue Date have confirmed in writing that nothing has come to their attention which causes them to believe that the issue of the relevant Tranche under the Programme, pursuant to the Programme Memorandum (as read with the Applicable Pricing Supplement) will not comply in all material respects with the provisions of the Commercial Paper Regulations.

11. Audited financial statements (paragraphs 3(5)(j)(i) and (j)(ii) of the Commercial Paper Regulations)

Where, in relation to the issue of the relevant Tranche, the Programme Memorandum and/or the Applicable Pricing Supplement is distributed and/or made available for inspection in South Africa, a copy of the Issuer's latest audited annual financial statements will at all times separately accompany (either by electronic delivery or by physical delivery) the Programme Memorandum and/or Applicable Pricing Supplement, as required by the Commercial Paper Regulations.