



Sam Vilo, Anthony Ford, Rohan Westcott, Angus Cameron and Jono Pruden celebrate the end of Walk The Line's march through Sydney bushland.

Macquarie's competitive spirit infuses both its business and community activities – and nowhere was this more evident in 2009 when the annual Oxfam Trailwalker saw Macquarie beat already high fundraising records for the global humanitarian organisation.

As at 20 November, eleven Macquarie-represented Trailwalker teams had applied for matching to the Macquarie Group Foundation, resulting in \$A186,500 being donated to Oxfam. In Sydney, this effort won Macquarie the title of top Oxfam Trailwalker Corporate Fundraiser for the third year running.

The Trailwalker teams cut a swathe through Macquarie's various divisions, with staff from CAG, ITG, BFS, MFG, MSG, FICC and MacCap all participating in the 100km walk.

Angus Cameron, Anthony Ford, Rohan Westcott and Sam Vilo, from CAG's Walk The Line team in Sydney, won the leading fundraiser award in the financial services category for the second year in a row with their \$A58,210 donation.

Cameron Pelling, Darren Cade, Craig Berger and Stephen Asplin, from BFS in Sydney, took out the highest fundraiser in the banking category with their team Macquarie Mountaineers' donation of \$A21,140. The London office also sweated it out in the northern hemisphere to raise £7750, while 18 staff in the Hong Kong office completed their local Trailwalker event just before this newsletter went to print with one team, MSG's My Knees Hurt, raising more than \$HK90,000 once Foundation matching is received.

Rohan Westcott, from Walk The Line, said completing the event in 2008 was a great help in this year's preparations where they successfully managed to beat their previous time, doing it in 21 hours, 29 minutes.

Last year's success also gave them the chance to wear the number 1 bibs, provoking some good-natured banter with rival teams on the track. But Rohan said his greatest pleasure in participating in Trailwalker was the amount of money raised.

"We held a raffle with work and friends, with great prizes donated by people with connections to Macquarie. It still surprised me again this year how generous people are to a good cause. The biggest factor is having the Macquarie Group Foundation match every dollar – it really motivates people to know their donation will be matched."

The event couldn't proceed without volunteers at the checkpoints dotted at regular intervals along the track. Nine Macquarie staff braved cold conditions during the Sydney Trailwalker to check teams through and be ready with drinks and massages.

## Winning by walking



Staff at the Macquarie checkpoint who assisted Trailwalkers through the Sydney event safely.

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# Message from the Foundation



**David Clarke**  
Chairman

Macquarie Group's acquisitions made over the past year not only bring greater strength to our existing businesses, but also introduce new people and new communities with whom the Macquarie Group Foundation will engage.

We welcome staff members from Delaware Investments (MFG in the US); Tristone Capital (MSG and MacCap in the US, Canada, Argentina and England); Fox-Pitt Kelton Cochran Caronia Waller (MSG and MacCap in the US and England); and Blackmont Capital (BFS in Canada).

They will bring opportunities for the Foundation to connect with different community organisations, helping us to increase our networks in the not-for-profit sector globally.

Alongside these new contacts, we are happy to announce the appointment of three new Foundation staff members in our offshore offices. Kathryn O'Neal-Dunham has joined the New York office to assist with our expanding activities in the US and Kathy Smart has replaced Gail Cunningham in our London office. Gail has moved to Canada in what is a newly-created role for the Foundation in Toronto.

All these additional resources will help the Foundation to grow and will strengthen our presence in these communities. We are also establishing or reinvigorating Community Advisory Committees in our Manila, Mumbai, Tokyo and Seoul offices which will assist our community activities in those locations.

## Macquarie Group Foundation recognised in Australian national awards

Macquarie Group Foundation was recently honoured to receive the Pfizer Australia 'Leadership In Corporate Giving' Award, as part of Research Australia's Thank You Day.

Research Australia is an alliance which seeks to make health and medical research a greater priority. It organises Thank You Day, an opportunity to highlight the contribution that researchers, public health officers, philanthropists, government organisations and volunteers make to health and the community's quality of life.

The Foundation was nominated for the award by the Inspire Foundation, Schizophrenia Research Institute, Juvenile Diabetes Research Foundation and MS Research Australia, for its contribution to over 160 health sector organisations in Australia. A short video on the award can be found at [www.thankyouday.com.au](http://www.thankyouday.com.au)

## Global Macquarie Movember Challenge

The multi-office Movember fundraising challenge was an overwhelming success, with Macquarie raising more than \$A500,000 for the men's health awareness charity.

Around 570 Macquarie men registered across 24 offices to outdo each other's moustache growing efforts, while the Foundation's online Movember platform, which was established as a forum for staff to compare fundraising efforts, attracted over 3200 unique users.

This is an excellent contribution to efforts to fight diseases which affect men, such as depression and prostate cancer.

A special thanks to Amr Ahmed in ITG Sydney who gave generously of his time to develop the Macnet Movember forum.

## Global fundraising for diabetes research

Macquarie staff around the globe made an excellent contribution to the Juvenile Diabetes Research Foundation's recent fundraiser events to bring JDRF closer to meeting its goal of finding a cure for juvenile diabetes. From Brisbane to Houston, London to New York, staff walked, rode and raised money for the disease; together raising almost \$A67,000.

In Sydney, BFS held a family fun day on the day of the JDRF walk, combining face painting for the kids with a walk around the new Shelley Street offices for the adults.

Anne Browne, from ITG in New York, said her team raised proportionately more than the number of walkers at the event in Manhattan's Battery Park; Preston Roobaert, from FICC, said his team of more than 40 walkers had a great day in Houston, while in Brisbane, the 100 staff registered appreciated the lunch packs and drinks provided.

In London, for its inaugural JDRF City Spin, where teams of five compete for eight minutes each on stationary bikes, Macquarie fielded five teams for the event and made a clean sweep of the awards (fastest female – Jacinda Cole, MFG; fastest male – Stephen Bentley, MSG; team who made the most distance – Macquarie Coasters; and team who raised the most – Macquarie Coasters). Over a month later London BFS staff, led by Rod Palmer, also participated in the JDRF walk, while Jason Huddy ran in the Bristol Half Marathon to raise funds for the organisation.

## Macquarie and Young Foundation

The Macquarie Group Foundation is a core funder of the London-based Young Foundation, a social innovation centre which looks at improved ways of meeting society's needs. Macquarie Group Foundation recently hosted a Young Foundation seminar on its latest social innovation pilot, reviewing the levels and measurement of social wellbeing and its impact on public policy. The Cabinet Secretary and Head of the Home Civil Service, Sir Gus O'Donnell, and Professor Lord Richard Layard, Programme Director at LSE, joined Lord Gus Macdonald, Chair of Macquarie Europe, and 50 other executives from government, local authorities and NGO's to discuss the report. It is part of research the Young Foundation is undertaking to identify how local interventions can influence and improve individual and community wellbeing and resilience in three different areas of the UK.

Note: Unless otherwise stated, all monies raised by staff mentioned in this newsletter include Macquarie Group Foundation matching.



Brisbane: More than 100 staff registered for the JDRF Walk, with Head of BFS Service & Operations and Foundation Board member Sheryl Weil taking the lead.



From left: Sir Gus O'Donnell, Lord Richard Layard and Lord Gus Macdonald at a recent Macquarie-hosted Young Foundation seminar.



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# OUR STAFF IN THE COMMUNITY

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Harry Zander, from MCAF in Chicago, with La Casa Norte's Executive Director Sol Flores at a fundraising dinner.



Darren Sawyer, from BFS in Melbourne, raised money, helped build an orphanage for and entertained children needing care in Botswana.

- ② Some of the orphaned Botswanan kids Darren Sawyer, from BFS in Melbourne, helped shelter.
- ③ John Corry, from BFS in Brisbane, meeting one of PNG's last surviving Fuzzy Wuzzy Angels, midway through his fundraising Kokoda Track walk.
- ⑨ Blankets purchased by South African staff members for distribution by Salvation Army volunteers to those in need.
- ⑩ Meeting the locals in Tanzania were (left to right back row) Jacob Madsen, Graeme Conway, Yohan Powell, Bertrand Altmayer, Lisa Young, Pip Ringland and (front row) Justine Chang and Debby Fan.
- ⑩ Supporting Shane O'Reilly (ReachOut.com ambassador) at the ReachOut Ireland launch were Tatafu Polota-Nau, Jim Williams, Lachlan Turner and David Pocock from the Wallabies.

### ① \$30,000 swim fundraiser a breeze(!)

Two years ago, Ben Squire couldn't swim 10 laps of a 50m pool. When he found himself struggling off-course through a 10km Fijian charity surf race a couple of months ago he did question himself but was spurred on by his local islander crewman's encouraging shout "You strong Ben, swim many". Ben combated the local brew, nerves, choppy seas, high winds, seasickness and fatigue to finish the race in three hours and take out the prize for his age bracket. Together with a competing friend, he raised thousands of dollars for the Shepherd Centre, which teaches deaf and hearing-impaired children to listen and speak with the use of listening devices. "It's enough for three kids to be sent to a Shepherd Centre for an entire year so we really feel that everything was well worth the effort," said Ben.



"You strong Ben, swim many" – Ben Squire from FICC, Sydney, with his kayaker support crewman.

### ② New home for orphaned kids

Darren Sawyer's life changed recently when he visited Maun, Botswana with a group of friends to help build an orphanage through Helplink Australia. Darren, from BFS in Melbourne, raised \$A37,000 for the project which was opened by the President of Maun. He plans to return to Botswana soon to continue working on five other projects that require minor finishes. "I have met some amazing kids who came from some shocking backgrounds who now have a much brighter future," said Darren. "As much as this was a passion for me before I left, it is 200% stronger now." He added that the Macquarie Sports footballs and soccer balls he gave the kids and teachers as a parting gift were ecstatically received.

### ③ Walking legs raise money for prosthetic legs

John Corry, from BFS in Brisbane, was one of seven friends who walked the Kokoda Track in Papua New Guinea earlier this year supporting the Phoebe Stuart Appeal for a fellow Queenslander. Phoebe suffered an extreme allergic reaction to penicillin eight years ago when she was 18; she spent five weeks in a coma before awakening to burns covering most of her body, a 90% loss of vision and below-knee amputations to both legs, her left hand and the tips of each of her right hand fingers. John not only walked the Track, he was also part of a team which organised a rock concert, a garden day and many raffles to raise the money required for state-of-the-art prosthetic legs for Phoebe which will assist her to enter the workforce in 2010 following her completion of both arts and law degrees. Overall the appeal raised almost \$A80,000, of which John's contribution was close to 40%.

### ④ Opportunities unlimited for Toronto office mentees

Macquarie Group Foundation is a proud sponsor of Youth in Motion's Opportunities Unlimited program, which helps young women aged 18-30 overcome obstacles and get the job training and life skills required to break through employment barriers. Mentoring is a significant component of the Opportunities Unlimited program and, in addition to Macquarie's funding dollars, Toronto staff play an active role in group workshops, sharing professional career and personal experiences, as well as mentoring on a one-on-one basis. Over the past year, the Toronto office has also created three six-month internship positions for program participants.

### ⑤ Macquarie man or machine?

John Withrow from FICC in New York has been a busy man of late, participating in two large fundraising campaigns in October for two separate not-for-profit organisations. As a founding board member of Reserve Aid, John helped coordinate its annual gala to promote awareness of financial hardships of families with reservists in active duty, as well as raised money to assist those families. John was personally responsible for raising approximately \$US75,000 of the total \$US450,000. He also flexed some physical muscle in the SixStar Decathlon for the Lance Armstrong Foundation, not only winning the dip competition but also the highest fundraiser award for the cancer-fighting organisation.



John Withrow from FICC in New York completed 66 dips to surpass his goal of 45 as just one part of a 10-event athletic fundraiser.

### ⑥ Helping hands in the UAE

In keeping with Ramadan's spirit of reflection and giving, this year Macquarie's UAE staff sponsored 1285 iftar meals (the evening meal when Muslims break their fast during Ramadan) and purchased 177 school bags and essentials to orphaned children. Staff in both the Abu Dhabi and Dubai offices raised AED33,800 which they distributed to Helping Hands, a local charity which buys food and clothing for poor individuals and families, and Al Ihsan Charity Centre, which cares for orphans and widows, operates the only charitable medical facility in the UAE, and provides daily food support for over 500 abandoned families. Staff volunteers were actively involved in visiting labour camps for iftar and distributing the supplies to children at the start of the new school year. Kamal Nazha, from MacCap in Abu Dhabi, said the initiative was very satisfying for everyone involved and it was particularly pleasing that Macquarie was supporting Al Ihsan, a charity that Mohammed bin Rashid Foundation (the charity arm of the ruler of Dubai) also favoured.

### 7 Community action through auctions

As a board member of a Chicago advocacy and support service organisation for homeless and at-risk families and youth, Harry Zander, from MCAF, was particularly pleased with the results of La Casa Norte's annual fundraising gala in October. Two hundred people attended the event, including Macquarie staff and spouses, which netted over \$US40,000 after expenses through both silent and live auctions. Harry said the event's location at Architectural Artifacts, one of Chicago's most unique private rental spaces, contributed to the night's success.

### 8 Macquarie action to help Pan-Asia disaster victims

The natural disasters in South-East Asia in September sparked a surge of fundraising across Macquarie offices to help relief efforts in the region. The Jakarta office raised \$US1500 for Philippines' residents suffering the devastation following Typhoon Ketsana, while Singapore staff sent 40 bags of clothes and tinned food to those who lost their homes as well as \$S3740 to the Philippines Red Cross.

Not a fortnight passed before an earthquake in Padang, Indonesia saw the Jakarta office pass the hat around again, raising \$US5000 for UNICEF's aid work on the ground. Marselino Marno, from MSG in Jakarta, visited Kinali Village about 180km from Padang to distribute relief supplies and said most houses were damaged.

The tsunami that subsequently engulfed Samoa and Tonga inspired the BFS MAS team in Brisbane to hold a 'Fia Fia' (meaning joy/happiness in Samoan) island-themed Friday, raising \$A1250 for the Pacific Tsunami Appeal.



Clothing donated by Macquarie Singapore waiting to be sent to the Philippines.

### 9 Warm blankets for winter chill

Numerous underprivileged families in South Africa were warmed this winter through the generosity of Cape Town and Johannesburg staff, who raised a total of ZAR9244 for the Salvation Army's recent blanket drive. Kemsila Govender, from MacCap in Johannesburg, said this was enough to purchase 220 blankets to help homeless and destitute families in the Eastern Province and Cape Flats townships.

### 10 Hot ride for cool support

Through game reserves and Maasai tribe lands, eight Macquarie London staff members cycled 400km on a fundraising ride through Tanzania in October to arrive at Morogoro where the charity International Childcare Trust (whose fundraising committee MacCap's Graeme Conway sits upon) is financing a school for street kids and bringing water to the slums. About £35,740 was raised on this year's ride which provides participants with an opportunity to visit an ICT project and see the positive outcomes of their fundraising efforts. Lisa Young, from CAG, said that while the riding was tough - on dirt tracks through 33+ degree heat - the team met / high-fived hundreds of kids along the way, as well as enjoying tea and cucumber sandwiches at the British High Commissioner's residence and losing a football game at one of the schools they were fundraising to support.

### 11 Macquarie HK mentoring Marycove kids

A balloon twisting workshop kick-started Macquarie Hong Kong's mentoring program for eight female pupils from Marycove School. Twelve volunteers have signed up to mentor the girls over a 6-12 month period, with mentoring sessions including workshops on learning how to twist balloons prior to visiting a centre to make balloon animals with the disabled children residing there. Future projects include collecting Christmas toys for the Hong Kong office Christmas Toy Appeal, a music workshop, tennis lessons, trips to local restaurants, a Macquarie Group office tour and other initiatives.

### 12 Inspired in Ireland

The Australian Rugby Union team swapped their boots for their suits to launch Inspire Ireland's ReachOut.com in Dublin recently, with Macquarie's Dublin office head Colin Hunt attending in his role as chair of the youth mental health charity. Inspire Ireland, like its sister organisations in Australia and the US, is supported by Macquarie Group Foundation, which is Inspire's most generous corporate partner with close to a decade-long multi-faceted partnership. ReachOut.com is a web-based service to help youth through tough times, offering information, support and resources to help young people improve their understanding of mental health issues, develop resilience, and increase help-seeking behaviour. This service has successfully operated in Australia since 1998 where it is now accessed by over 100,000 users a month and it is hoped the initiative will be similarly successful in Ireland.



Macquarie staff volunteers twist balloons with their Marycove mentees in Hong Kong.

our staff  
in the

# community



Supplies being distributed for labour camp workers, courtesy of Macquarie staff in the UAE.



Marselino Marno, from MSG in Jakarta, stands with the owner of a ruined home that collapsed during the earthquake.

### 13 Rebuilding for a knockout

New graduates in the London office jizzed up one of the city's oldest youth clubs recently, with a lick of paint, a clean-up and the creation of new facilities. The Pedro Club was founded in 1929 and given a new lease of life in 1969 when its vice president, the actress Elizabeth Taylor, raised £5000 for rebuilding costs. The club is still going strong, providing a safe social space for young people from surrounding areas. Macquarie graduates got the chance to learn as well as work, participating in drumming and boxing workshops by the centre's youth leaders.



The new London graduates getting ready to clean up a storm at the Pedro Club.

### 14 Swiss walk for kids

In Geneva, local MSG staff member Nicole Caillaud attended the recent annual Terre des Hommes walk with her son to raise money to promote children's rights around the world and particularly in developing countries. Timed to coincide with the twentieth anniversary of the UN Convention on the Rights of the Child, Nicole raised SwF680 on the walk which this year donated the proceeds to charities in Senegal.

### Contact Us

For more information on Macquarie Group Foundation activities, to submit a story for the next edition or for a printed copy of this newsletter please contact:

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Nicole Caillaud, from MSG in Geneva, attended this fundraising walk for Senegalese children in Geneva recently.

### 15 Looking cool for a cause

Decked out in their denim finery, all London staff were invited to take part in October's Jeans for Genes Day. The office raised more than £2600 for research into genetic disorders such as muscular dystrophy, haemophilia and Huntington's disease.



Some of London's finest Finance dressers strut their denim stuff for Jeans for Genes Day.

### 16 Who's got talent?

An impressive array of performances featuring the London office's most musical entertainers has potentially opened up whole new careers for some staff. The "Macquarie's Got Talent" quest, organised by the London Graduate Volunteer Network, raised almost £3000 for the Ivy Street Children's Centre with the audience voting with their wallets for the best act.

Together with the judges' votes, MacCap Funds won with Johanna Tyreus, David O'Brien and colleagues executing their own rendition of "I Need A Hero" ('Hero' being replaced with 'Banker'). Other memorable acts included HR staff member Aurika Goutama with her vocal solo "Out Here On My Own" (second place) and Kristina Edwards and her MSG colleagues with their Michael Jackson megamix routine (third place). A highlight was the four judges open mic performance of "Bohemian Rhapsody".

## Regional news Europe / Middle East / Africa

### 17 Cakes for a kid's cause

CAG Staff in London held their latest cake sale in November in aid of the Shooting Star Children's Hospice. The Hospice provides care, support and advice for children and young people with life-limiting conditions and their families. These services, offered free to families in the region, costs £3 million annually. With no long-term statutory funding, the majority of this comes from donations. HR's Julianne McGregor's chocolate cup cakes with marshmallow topping were a highlight at the sale, which raised £240. It was the latest in a series of CAG London cake sales during 2009 - with over £1000 raised year to date. The final event this year will be a cake sale and raffle at the beginning of December with some professionally made Christmas cakes available to be won in the raffle.

### 18 Streetwise Opera

One of the Foundation's key community recipients in the UK was recently honoured for its work in the field of music and community. Streetwise Opera won the first Music in the Community Award launched jointly by The Times and Gramophone. Five charities were shortlisted but Streetwise picked up the most public votes for its work using music to build confidence in homeless people. Over the past 12 months Streetwise Opera has also won two other important national awards - the Andy Ludlow Homelessness Award 2008 and a Royal Philharmonic Society Music Award 2008. As the Principal Corporate Supporter of Streetwise Opera, the Foundation is gratified to see Streetwise receive this public recognition.

**My day job is...** as a Business Analyst in Macquarie Private Equity Group's London office.

**I got involved with my chosen charity/charities because...** the London Graduate Volunteer Network decided to focus on a charity that catered to children within our community, was modest in size and which needed both volunteering and fundraising. We found that at the Ivy Street Children's Centre, a drop-in centre for parents and small children in the Hoxton area.

**My community needs more...** local activism. Often the most successful schemes are local projects, and private and community-wide support can be essential for them to continue functioning.

**I can help my community by...** being active in my area which goes a long way to making you aware of both the problems and solutions.

**If I could fix one problem it would be...** inequality in London. Although there has been great prosperity in this city, there are also many areas of great deprivation. Although this is a major problem that will not be fixed overnight, small acts go a long way in bridging the divide.

**The people who inspire me are...** people who spot a problem that they can help tackle, big or small, and then see how they can go about fixing it.

**The best part about volunteering is...** seeing how small gestures can make a big difference.

**If everyone could just do one thing to make a difference what would it be?** Try not to put blinkers on and make yourself see the suffering or the problems that exist all around you. The more problems people make themselves notice, the more they feel a desire to help fix them.

## Staff Snapshot

**David McGovern**  
MacCap, London