



# The MEF advantage

## Discover our unparalleled approach to equipment financing

Many financial providers offer similar products and services. Competitive rates, flexible lease terms, and other industry buzzwords further confuse the process of choosing the most qualified source for your IT asset management and financing needs.

Macquarie Equipment Finance (MEF) offers more than the typical 'cookie cutter' approach. We listen to our customers in a consultative manner and provide a complete solution using a unique breadth of lifecycle asset management products and services.

- IT, medical and capital equipment solutions
- Global financing programs for multinational companies
- 'Cradle-to-cradle' technical services and support
- Equity Investment
- Price benchmarking
- Proactive portfolio management
- Strategic Advisory Services
- Remarketing and refurbished equipment
- Tax management
- Technology research

MEF's scale and global reach is unmatched by other equipment lessors and lenders.

- One of the world's largest independent equipment lessors
- Unbiased approach in evaluating the best equipment and finance solutions for your business
- Wide organizational footprint in the global marketplace with regional offices located throughout North America, Australia, Asia, and Europe
- Part of Macquarie Group with \$US321 billion<sup>1</sup> total assets under management

### MEF

- **IT, medical and capital equipment**
- **Global reach**
- **Vendor independence**
- **Size and strength**
- **'Cradle-to-cradle' tech services and support**
- **Equity investment**
- **Price benchmarking**
- **Proactive portfolio management**
- **Strategic Advisory Services**
- **Refurbished equipment and remarketing**
- **Tax management**
- **Technology research**

### Other lessors

- Competitive rates
- Flexible lease terms
- Lease lines
- Operating leases
- Organized and effective lease process
- Online asset tracking
- Lease end process
- Technology refresh

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### MACQUARIE EQUIPMENT FINANCE

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<sup>1</sup>At 31 March 2011.