



Company profile

Macquarie Equipment Finance

A global provider of equipment leasing, asset finance, and lifecycle asset management solutions for a wide range of technology, healthcare, and capital equipment

- leader in structuring large, complex transactions
- international presence with offices on four continents
- experienced with over 20 years in the industry
- member of Macquarie Group

Macquarie Group

A global provider of banking, financial, advisory, investment and funds management services

- headquartered in Sydney, Australia
- listed on Australian Securities Exchange (ASX:MQG; ADR: MQBK)
- over 15,500 employees in 28 countries

What makes us unique

Size – One of the world's largest independent equipment lessors and part of Macquarie Group with \$US321 billion¹ total assets under management

Strength – Diversified and well-funded global organization

Independence – Unbiased approach in evaluating the best equipment and finance solutions for businesses

Global reach – Wide organizational footprint in the global marketplace with regional offices located throughout Australia, Asia, Europe and North America

Customer focused – Customized strategies for cost-effective acquisition, management, and retirement of technology assets and capital equipment

Lifecycle asset management – Solutions and support from end-to-end that take the complexity out of managing IT infrastructures

Price benchmarking – Comparative market analysis capabilities to assist in making the most informed equipment acquisition decisions

Equity investor – Equipment ownership can be held internally to provide greater control over leased assets

Online asset tracking – Web-based system to track leased assets, monitor equipment locations, and access data for customized reporting

Strategic Advisory Services – Dedicated, objective resource for IT strategy, proposal reviews, vendor selection, and executive briefings on real world management, technology, and operational issues

Technical services – Worldwide technical centers and specialist partners staffed by experienced product managers and certified engineers to orchestrate technical services throughout the entire asset lifecycle

Equipment remarketing – Extensive global networks coupled with buy-back and consignment programs to maximize value from older technology

Refurbished equipment options – Leading supplier of tested, reconfigured, and recertified technology to help lower costs and support organizational requirements



Macquarie looked to Australia's most successful early governor, Governor Lachlan Macquarie, for inspiration in its name and the creation of its logo. Governor Lachlan Macquarie (1761 - 1824) was instrumental in the establishment of Australia's first bank and was also responsible for introducing Australia's first coinage, the 'Holey Dollar'.

In 1813, Governor Lachlan Macquarie overcame an acute currency shortage by purchasing Spanish silver dollars (then worth five shillings), punching out the centers and creating two new coins - the Holey Dollar (valued at five shillings) and the 'Dump' (valued at one shilling and three pence). This single move not only doubled the number of coins in circulation, but increased their total worth by 25 percent and prevented the coins from leaving the colony.

Governor Macquarie's creation of the Holey Dollar was an inspired solution to a difficult problem and for this reason it was chosen as the symbol of the Macquarie Group.

MACQUARIE EQUIPMENT FINANCE

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