



Cross Collateral Loan Application Submission Guide

Macquarie Bank ('Macquarie') is implementing Cross Collateral functionality which will now provide an ability for both existing Macquarie customers and New to Bank customers to submit cross collateral loan applications on our origination platform. The functionality will be available for applications from 19th May 2021 for individual, company and trust borrowers as long as the borrowing structure is acceptable.

Before submitting an application, please be aware of these important instructions for each application scenario below:

Existing customer with a loan BSB 182-182

If your client has an existing Macquarie loan with a BSB of 182-182, to apply for a new cross collateral loan using the existing loan's collateral security you will need to submit a new loan application and ensure on the submission in NextGen's ApplyOnline to include the following:

Security 1: Unit 15, 23 Kings Dale, WATSON, ACT 2602 AU of 2	
Security Information	
Type:	2nd Registered Mortgage
Transaction:	Refinancing
Primary Security:	<input checked="" type="checkbox"/>
Ownership:	All Applicants
Property Details	
Status:	Established
Holding:	Sole
Zoning:	Residential
Property Type:	Fully Detached House
Property Primary Purpose:	Owner Occupied
Will Own 3 Units In Complex:	<input type="checkbox"/>
Will Own 25% Of Complex:	<input type="checkbox"/>
Off The Plan:	<input type="checkbox"/>
Property Value	
Current Value:	\$650,000.00
Estimated Value:	\$650,000.00
Contract Price:	0.00
Contract Date:	
Estimated Basis:	Applicant Estimate
Transfer of Land Amount:	
Licensed Real Estate Agent Contract:	<input type="checkbox"/>
Location	
Pre-Approval:	<input type="checkbox"/>
Address:	Unit 15, 23 Kings Dale, WATSON, ACT 2602 AU

For Application 1: New Cross Collateral Loan

1. Mark the existing loan collateral security type as a 2nd registered mortgage in 'security information' section in the 'security tab'.

Existing Mortgage(s)

Priority:	First	Ownership:	All Applicants
Creditor:	Macquarie	Limit:	\$960,000.00
Account Name:	Tenet Arman	Current Balance:	\$960,000.00
BSB:	182182	Principal Loan Increase:	<input type="checkbox"/>
Account No:	004608659	Interest Tax Deductible?	<input checked="" type="checkbox"/>
Clearing from this loan?	<input type="checkbox"/>	Repayments:	\$4,000.00 Monthly
Repayment Type:	Principal & Interest	Current Interest Rate:	4.17%
Loan Term Expiry Date:	07 Sep 2050	I/O Expiry Date:	
Loan Term Remaining:	30 0 Yrs/Mths	I/O Term Remaining:	

- When prompted also capture the existing loan with BSB 182-182 in the 'existing mortgage(s)' section.

Existing customer with a loan BSB of 183-712 or 183-711

If your client has an existing Macquarie loan with a BSB of 183-712 or 183-711, to apply for a new cross collateral loan using the existing loan's collateral security you will need to ensure you submit multiple applications in NextGen's ApplyOnline.

The first application will be to refinance the existing Macquarie loan with a BSB of 183-712 or 183-711 along with any other changes you wish to associate with the refinance application. This will close down the applicant's existing loan facility, and they will be issued a new loan facility under BSB 182-182. The subsequent application will be for the new cross collateral loan where you wish to include collateral already used in the refinance application but also have different structuring requirements. Once you set up both applications in NextGen's ApplyOnline before you submit both applications you will need to ensure you do the following:

Multi-Part Application

Is this a multi-part application?

Enter an Application ID...

Multi-part application details unknown

Linked Applications

For Application 1: Refinance Loan

- Ensure you tick the 'Multi-Part Application'.

Security 1: Unit 15, 23 Kings Dale, WATSON, ACT 2602 AU of 1

Security Information

Type:	1st Registered Mortgage	Ownership:	All Applicants
Transaction:	Refinancing		

- Capture the existing security collateral as a 1st Registered Mortgage and enter the details in the 'existing mortgage(s)' section.

Note: The 'transaction' type should be marked as 'Refinancing' and you will also need to select the 'clearing from this loan' box. You can only tick the 'Interest Tax Deductible? Box' where you are refinancing an investment property loan.

Multi-Part Application

Is this a multi-part application?

Enter an Application ID... Multi-part application details unknown

Linked Applications

For Application 2: New Cross Collateral Loan

1. Tick the 'Multi-Part Application' and enter the refinance loan 'Application ID'. This ensures both applications can be credit assessed at the same time and can be settled simultaneously.
2. Enter the refinance application details also under the 'Comments & Loan Objectives' section. This will provide our credit team additional information in the event you forget to link the applications.
3. Enter the refinance loan collateral security as a 2nd registered mortgage in 'security information' section in the 'security tab'.

Comments and Loan Objectives

What are each applicants requirements and objectives?

Security 1: Unit 15, 23 Kings Dale, WATSON, ACT 2602 AU of 2

Security Information

Type: Ownership:

Transaction:

Primary Security:

Property Details

Status: Property Primary Purpose:

Holding:

Zoning:

Property Type:

Will Own 3 Units In Complex:

Will Own 25% Of Complex:

Off The Plan:

4. You will then be prompted to enter the existing mortgage details of the collateral security which is being refinanced in the 'existing mortgage(s)' section. Please ensure you select the 'creditor' as Macquarie and note that the 'clearing from this loan?' box should **NOT** be ticked. You also can only tick the 'Interest Tax Deductible? Box' when you are refinancing an investment property loan.

Existing Mortgage(s)

Priority: Ownership:

Creditor: Limit:

Account Name: Current Balance:

BSB:

Account No: Principal Loan Increase:

Interest Tax Deductible?

Clearing from this loan?

Repayments:

Repayment Type:

Current Interest Rate: Loan Term Expiry Date:

I/O Expiry Date: Loan Term Remaining: Yrs/Mths

I/O Term Remaining: Yrs/Mths

New to bank customer

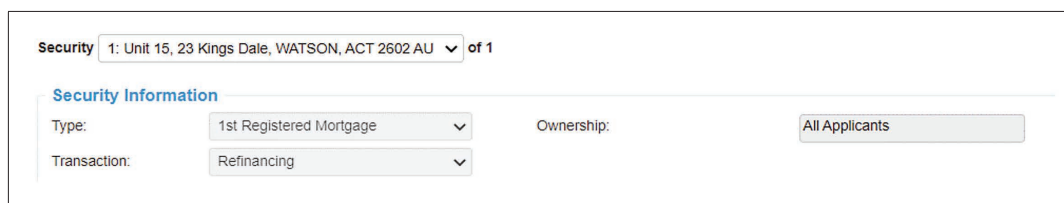
If your client has an existing loan with another lender, to apply for a new loan using that existing loan's collateral security you will need to first ensure you submit multiple applications in NextGen's ApplyOnline.

The first application will be to refinance the existing loan with the other lender to Macquarie along with any other changes you wish to associate with the refinance application. The subsequent application will be for the new cross collateral loan where you wish to include collateral already used in the refinance application but also have different structuring requirements. Once you set up both applications in NextGen's ApplyOnline, before you submit both applications you will need to ensure you do the following:



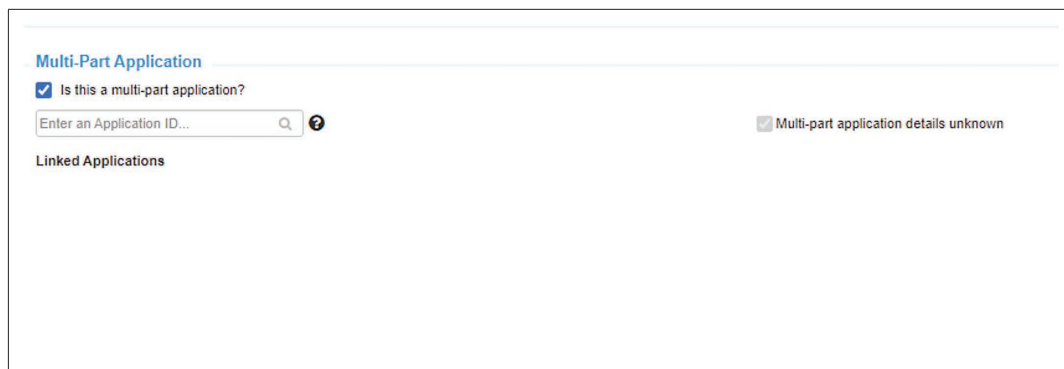
For Application 1: Refinance Loan

1. Ensure you tick the 'Multi-Part Application'.



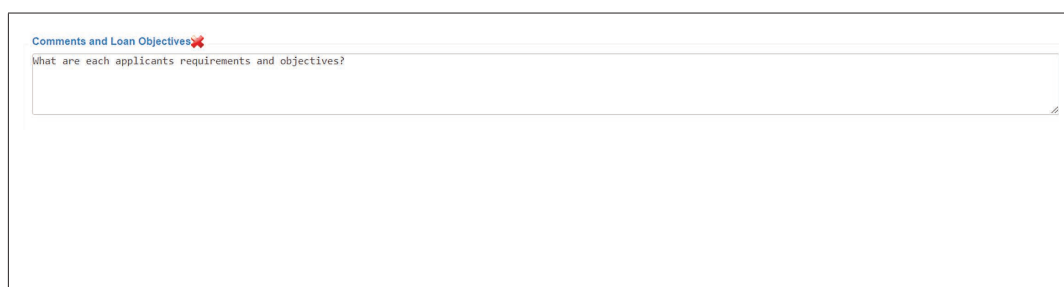
2. Capture the existing security collateral as a 1st Registered Mortgage and enter the details in the 'existing mortgage(s)' section.

Note: The 'transaction' type should be marked as 'Refinancing' and you will also need to select the 'clearing from this loan' box. You can only tick the 'Interest Tax Deductible? Box' where you are refinancing an investment property loan.



For Application 2: New Cross Collateral Loan

1. Tick the 'Multi-Part Application' and enter the refinance loan 'Application ID'. This ensures both applications can be credit assessed at the same time and can be settled simultaneously.



2. Enter the refinance application details also under the 'Comments & Loan Objectives' section. This will provide our credit team additional information in the event you forget to link the applications.

Security 1: Unit 15, 23 Kings Dale, WATSON, ACT 2602 AU of 2

Security Information

Type: 2nd Registered Mortgage
 Transaction: Refinancing
 Primary Security:

Ownership: All Applicants

Property Details

Status: Established
 Holding: Sole
 Zoning: Residential
 Property Type: Fully Detached House

Property Primary Purpose: Owner Occupied

Will Own 3 Units In Complex:
 Will Own 25% Of Complex:
 Off The Plan:

3. Enter the refinanced loan collateral security as a 2nd registered mortgage in 'security information' section in the 'security tab'.

Existing Mortgage(s)

Priority: First
 Creditor: Macquarie
 Account Name: Yellow L
 BSB: 062903
 Account No: 34567987
 Interest Tax Deductible?:
 Clearing from this loan?:

Repayments: \$2,000.00 Monthly
 Repayment Type: Principal & Interest

Current Interest Rate: 3.00%
 I/O Expiry Date:
 I/O Term Remaining:

Ownership: All Applicants
 Limit: \$400,000.00
 Current Balance: \$400,000.00
 Principal Loan Increase:

Loan Term Expiry Date: 11 Sep 2042
 Loan Term Remaining: 22 Yrs / 0 Mths

4. You will then be prompted to enter the existing mortgage details of the collateral security which is being refinanced in the 'existing mortgage(s)' section. Please ensure you select the 'creditor' as Macquarie and note that the 'clearing from this loan?' box should **NOT** be ticked. You also can only tick the 'Interest Tax Deductible? Box' when you are refinancing an investment property loan. *The 'Limit' and 'Current Balance' should be the same on the cross collateral loan application but not on the refinance loan application.*

Note: Both loan applications will be assessed and settled at the same time. The cross collateral loan will assume that the refinance loan and security collateral has occurred and is now with Macquarie. If the refinance loan from another lender does not proceed, the customer may no longer be eligible for the cross collateral product.

A new validation in NextGen ApplyOnline will indicate the above requirement and you will not be able to proceed until the creditor name is corrected to 'Macquarie'. However, you should keep the BSB and Account No as per the existing loan being refinanced.

Existing Mortgage(s)

Priority:	First	Ownership:	All Applicants
Creditor:	CBA	Limit:	\$400,000.00
Account Name:	Yellow L	Current Balance:	\$400,000.00
BSB:	062903	Principal Loan Increase:	<input type="checkbox"/>
Account No:	34567987	Interest Tax Deductible?	<input type="checkbox"/>
Clearing from this loan?	<input type="checkbox"/>	Repayments:	\$2,000.00 Monthly
Repayment Type:	Principal & Interest	Loan Term Expiry Date:	11 Sep 2042
Current Interest Rate:	3.00%	Loan Term Remaining:	22 0 Yrs/Mths
I/O Expiry Date:	31	I/O Term Remaining:	Yrs/Mths

Security

- ⊘ Creditor must be Macquarie when security type is 2nd Registered Mortgage for existing mortgage 1

For further information on Cross Collateral Loan applications please contact your BDM.